

**Business seminar**

# Confidence needed for success in business

**By Robin Hawke**  
 It's a good idea to start planning your business now. You can't afford to wait until the last minute. The seminar was held at the Halton Hills Elks Lodge. It was a very successful one. The speakers were very knowledgeable and helpful. The seminar was well organized and the speakers were very professional. The seminar was a great success and the speakers were very helpful. The seminar was a great success and the speakers were very helpful.

outset, and therefore to have done more planning and research. When considering going into business for yourself, Dannelly recommends first doing a personality assessment. A realistic, ambitious, confident, hard-working, conscientious, motivated, enthusiastic, compatible, honest individual is the best candidate for small business, according to the participants in the seminar. And even with these assets, the road to success can be a long and rough one at times. While the advantages of being an entrepreneur include independence, freedom of choice, a potential for unlimited income and self-satisfaction, the disadvantages and risks could easily discourage even the most determined young entrepreneur. Among the disadvantages which many fail to contemplate are the long hours, uncertain cash flow, illness, lack of management ability,

dependency on staff, the bank and supplies. The risks include financial loss, career interruption and loss of family and friends. Not the most attractive features of fulfilling what was once a lifelong dream. However, by setting realistic objectives for your new company, the chances of succeeding increase. Mr. Dannelly also recommends doing a market survey through the small business consulting service, or referring to Statistics Canada information before starting out. This will help determine who the most likely customers will be, where the most ideal location would be, what style of product to carry, and an analysis of competitors. A videotape presented

to the group discussed franchises, and the importance of investigating them thoroughly before purchasing one. The Association of Canadian Franchisors can be approached for research information on franchises. The videotape also identified a number of considerations which should be made before buying an existing business. Herald Special Horrid is what Georgetown District High School is looking for. With casting virtually completed for the 1984 performance of Camelot, co-producers Yvonne Oldaker and Ralph Ussel are looking for a trained or trainable dog to play



Leaders in the scouting movement held their Gilwell reunion, the 23rd, this September. Attending the reunion were (left to right) Ron Fuller, Donna Thompson, Murray Harrison, Mary Peters and Jean Layman. They were among the Gilwellians who arrived at the Blue Springs chapel early last Sunday for the Scouts' Own Service put on by South Waterloo Gilwellians.

## GDHS looking for four legged actor

Herald Special Horrid is what Georgetown District High School is looking for. With casting virtually completed for the 1984 performance of Camelot, co-producers Yvonne Oldaker and Ralph Ussel are looking for a trained or trainable dog to play

the part of King Pellinore's faithful but somewhat erratic hound, Horrid. Although there was a large turnout for auditions, there weren't any four-legged applicants for the part of Horrid. Also missing is the choice for Nimue. She is never seen on stage, but is heard as an off-stage voice. Casting for Nimue is expected to be done in the next few days.

The School's music theatre production will feature Tim Abney in the role of Arthur and Julie Nipper in the part of Guenevere.

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 \*\*  
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## Proud of your child, let GDHS know!

Parents of high school students. This is your opportunity to brag about your teenager. The Commencement Committee at Georgetown District High School is asking for your help. They want to know which of their students received scholarships and or bursaries this spring. The Commencement Committee needs to know by Friday. That's their deadline so that this information can be printed in the program booklet for Commencement 1984. You're invited to drop off your brag notice in writing to Vi Armstrong at the high school's office. Commencement takes place Oct. 19. If you've moved over the summer, please notify the school's office.

**Policeman shot dead**  
 A Metropolitan Police officer from Milton died early Tuesday morning while trying to apprehend an unidentified gunman in the Royal York and Queensway area of Toronto. David Dunmore was hit by a bullet from an M-16 automatic rifle. He leaves behind wife Sarah, and three small children.

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Winning first prize at the Jayettes Baby Photo contest was tiny Nichole Gibson, 11 months old. Her proud parents Kelly and Juanita Robinson were glad for the presentation of a baby car seat.

## Staff Comment Know botany warns Robin

**By Robin Hawke**  
 Mr. Jacobs explained that he too had a SAAB in Holland and was familiar with the car. Scoring 205 points out of a possible 200, (including a 15 point bonus), Mr. Jacobs and Mr. Tillaart have my congratulations. This contender didn't fare quite as well and look almost six hours to complete what was supposed to be a three-hour rally. Taking twice as long as the norm to finish, it's not hard to figure I must have covered the same ground twice. My 1981 Escort is still feeling a little sickly after taking one of the bumps of its life at the Erin Heights Golf Course and being subjected to some pretty hard driving. Nevertheless, shortly

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