

Canada Trust 877.9500



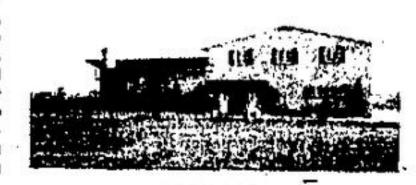
CENTURY HOME This beautiful century home is just walting for someone to restore it back to its original state. You enter this beautiful home with its open curved staircase and its very deep pine frim. You can move in and have Christmas dinner in the very elegant dining room and relax in the living room with its marble fireplace. Turn the downstairs bedroom into library or family room. You have two kitchens. This home can be made into an apartment or can be commercial. Asking \$69,000. For more details dial 877-9500.



FIRST TIME BUYERS Attractive 3 bedroom brick home with 11/2 baths, full panelled basement, workshop and laundry. Only \$58,500.



3 APARTMENT HANDYMAN'S SPECIAL You can live rent free in one and let the other apartments help you pay off the mortuage. Let us show you how! Asking price



HOBBY FARM Rolling hills and green acres surround this beautiful four bedroom tri-level brick home. Formal entrance, living room with fireplace and separate dining room. Three bathrooms, double car garage. Swimming pool with deck. Horse barn and many, many more extras. Asking \$114,000.

JUST FOR YOU 3 bedroom tri-level would sult someone on a modest budget, practical different and interesting. Low down payment and only

> 29 MAIN ST. S. GEORGETOWN, ONT.



REAL ESTATE LTD.



**VENDOR HAS BOUGHT** And will reduce for quick sale, Completely renovated. A real Buy! See for yourself. Call Rudy Cadleux 877-8244 or 453-8454.

3 BEDROOM TOWNHOME With 2 baths. Your choice Buy - Rent with option to buy, or just rent. For information Call R. Cadleux 877-8244 or 453-8454.

By Mack Parliament Director of Publications

Canadian Real Estate Association The value of statistics can often answer such questions as: "Where do I stand in relation to other Canadians?" "Am I smaller?" "Am I tailer?" "Is my education above or below the average?" "Is my income below average and if so, how much catching up do I have to do?"

There is also usually a set of questions in every individual's mind about housing, including: "Do most other Candians with my income own their own homes? Am I spending about the same percentage of income on shelter as other families?

Because statistics take a great deal of time to compile with any degree of accuracy they are often slightly out of date by the fime they reach the consumer. But this need not necessarily reduce their value as the consumer's memory can easily stretch back a couple of years, recall what conditions were then and measure gains or losses in the meantime.

To reach a long way back, for example, we hear a lot of comparisions between unemployment during the Great Depression of the 1930s and today. Unemployment then was 19.3 per cent of the labor force. Today it is only 8.4 per

cent. So, despite doom and gloom comments, by comparing these two figures we know that employment wise we are more than twice as well off as we were during the depression. But that is only part of the story because welfare and other social benefits have improved so that the hardship endured by the unemployed of the 1930s can hardly be compared to the lifestyle of the unemployed

The above example illustrates that more than one statistic should be considered when a person asks himself or herself: How am I doing?

Two studies prepared recently by the Canadian Rreal Estate Association's department of economics and research could give a flarly accurate anser. One is entitled "Pattersn of Family bexpenditure in Canada," the other

"Characteristics of Canada's Housing and its Inabitants." It is generally agreed that the living standard of Canadians has been steadily improving, and that income is only a partial indication of how well a family is doing financially because of the erosion of the dollar through increases in the prices of consumer goods.

It is estimated that average family income in 1976 was \$18,750 .. 12.9 per cent higher than the previous year. But when this is converted into constant (1971) dollars, the real gain becomes 5 per cent... (Today the purchasing power of a 1971 dollar is 60 cents.)

Taking the five years from 1969 to 1974 the perentage of family income spent on shelter actually declined marginally from 15.6 per cent to 15 per cent; clothing declined from 8.1 to 5.6; and food declined from 17.5 to 17.2. However, the percentage spenton travel and transportation rose from 12.2 to 16.1 per cent and the percentage claimed by income tax rose from 15.6 to 18.4

Yours was one of 5,750,000 families in Canada in 1976. Of these approximately 37 per cent lived in Onfario: 27 per cent in Quebec: 16 per cent in the Prairie Provinces: It per cent in British Columbia and 9 per cent in the Atlantic Provinces.

As stated earlier, average family income was \$18,750 in 1976, up from \$3,535, 25 years -- or a generation -earlier. Rapidly rising wages account only in part for this change. The large number of married women entering the work force has also been instrumental in increasing family income and bringing more than half the families in Canada over the \$15,000 mark.

With a gross income in excess of \$100 billion annually of which approximately \$20 billion is spent on sheller, it is no wonder Canadians are conceded to be one of the best housed nations in the world .. if not the best,

As with other characteristics of the Canadian population, there are regional disparitles in home ownership. The highest percentage of home ownership is in Newfoundland where more than 50 per cent of the dwelling units are owner occupied. The lowest percentage is in Quebec where it is less than 50 per cent. In Nova Scotia, New Brunswick, Prince Edward Island and Manitoba the percentage is about 70 per cent; in Saskatchewan 75 per cent and in Ontario 65 per cent.

There is also a wide variation in home ownership between rural and urban residents. In urban centres with populations of 500,000 or more, fewer than 50 per cent of all residential units are owner-occupied, compared to 63 per cent in centres with a population of 100,000 or less. In rural areas, on the other hand, approximately 85 per cent of all homes are owner-occupied.

The foregoing array of statistics hopefully will permit most individuals to determine where they fit into the housing picture compared with other families living in their regions and at the same income level.

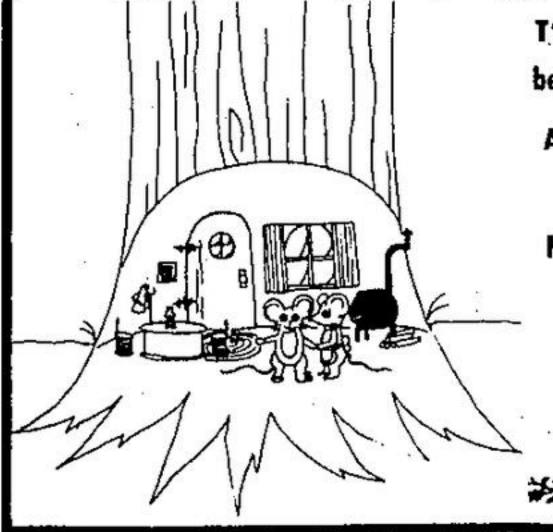
No two families have exactly the same priorities or goals, but averages do show what a large number of people are doing and what they have accomplished. There is, theoretically at least, an average time it takes people to reach their goals. But statistics don't show that,

TORONTO 450-4442

## REDDOT REALTY ITT.

REALTOR





T'was the month before Christmas

And all through the Tree,

Not a creature was stirring Except Dot



MOVING TO THE COUNTRY? Then we have the home for you bedrooms, large master, eat-in ki chen, family room. Property features 3 level barn ideal for horses. Asking only \$64,500. For complete information call Tim Harvey 877-0173.

YOUR SOMEDAY DREAM . NOW Toast your fees by the log burning tireplace. Home offers family room, formal dining room, large separate living room, huge master bedroom, all on your own rolling, treed, three acres. 35 minutes to Airport. Must sell this weekend \$86,900. For more details call Hob Ollivier 877 0173.



LIMEHOUSE DELIGHT Country home - located in small village 3 bedroom bungalow - an acre of land detached double garage - and more! Call Susan Carrier for your personal inspection 877-0173.



THIS HOME WON'T LAST Just listed - fantastic 4 bedroom home - finished to a "T" inside and outside a huge lot and heated inground pool, plus more. Don't delay call Susan Carrier to day to view this IMMACULATE

home loaded with extras and priced to sell 877-0173.



YOU GET A LOT OF EXTRAS in this super starter home, extra spacious kitchen, extra dining room with walkout onto deck all on extra blg lot in village setting, extra value only \$51,900. Call Mike for details 877-0173.

COME IN OUT OF THE COLD This cosy 3 bedroom bungalow has it all - nicely decorated home with finished rec room, wine cellar, and big double garage, quiet crescent tocation

close to schools. Listed in the low 60's.

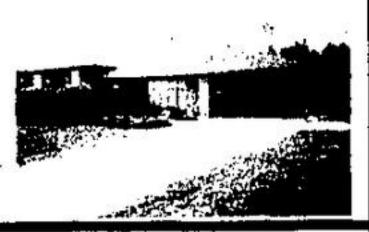
A must to see call Title 877.0173.



TERRA COTTA AREA 27 acres, trees, pands, view great place to bring up your kids. Spacious split tevel home needs the finishing fouch Your chance to leave the sub division without too much cost. Note, the mortgage is at 10% percent. Call Reg



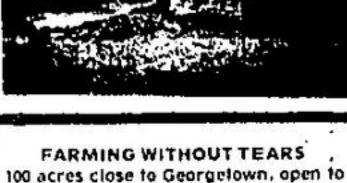
TRY AN OFFER On this 3 bedroom home - family room double car garage fenced lot washrooms built in appliances priced in the low 70's. What a buy! Call Susan Carrier before you miss this tremendous opportunity 877 0173.



NORTH OF BRAMALEA - COUNTRY Sectusion with convenience, nestled on a 1, acre. Visualize the 3 huge bedrooms, cool evenings before your tireplace in the family room. Huge living room and kitchen with walkout. Buy in the low Eightles. Some day can he to day, call Bob Ollivier 877 0173.



**VENDOR MUST SELL** This 3 bedroom semi-detached - 1300



JUST OUTSIDE GEORGETOWN the low land price and mortgage rate.

SACRE COUNTRY HOME - 587,900. Don't miss this rare opportunity to own a country home close to Toronto. 10 year old solid brick bungalow - features fireplace in living room, separate dining and attached garage. Taxes Cooper 677 0173.

COMMERCIAL OPPORTUNITY -\$72,900. Why wait for Christmas; start your own business in this 2 storey brick investment properly in downtown Huge overhead living ac commodation. Ample parking.

Vendor may hold 1st mortgage at 1034

percent. Don't wait - call Tim Harvey

TRY \$500 DOWN On this I bedroom home with 2 baths. broadloom thru out and attached garage Existing 10 percent mortgage. Ctose to schools, shopping and

5 BEDROOM DETACHED \$81,900. Hurry this super home must sell.

sq. If. of living space - close to all

conveniences - fantastic value - \$55,000.

Call Susan Carrier for an appointment

to see this super buy.

all offers and a good mortgage at 1012 percent, comes with almost new spacious ranch bungalow and large bank barn. Your chance to farm and still commute to build up your equity. Call Reg Cooper 877-0173.

A scenic and all workable 50 acre parcel. Build a dream farm here with Call Reg Cooper 877-0173.

only \$564.00. Call Mike 877-0173.

SUPER LOT IN TOWN Bird lovers paradise on beautiful 34 acre village 1st. Very comfortable brick 3 bedroom home with 2 car garage, fireplace and dining room with walk out. Asking \$83,900. Call Trudy

Simmons 877-0173.

separate dining with walk-out, recreation, call Trudy Simmons 877. 0173.

Features family room with fireplace. separate dining room, excellent location for commuting - backs onto parkland - close to schools, shopping and go train call Tim Harvey 877-0173.

**GETTING MARRIED** 

This 3 bedroom 2 storey townhouse is priced just right for the first time buyers - clean and well cared for at \$34,900. You can't rent for less. Let's get logether and try your offer - call Tillie 877-0173.

Finn H. Poulstrup, (Manager) **Trudy Simmons Susan Carrier** Tillie Harvey

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"Put a smile on your lawn"

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