

CREATOR of the Bulk Products line, Paul LeTendre, displays products available at his plant on Guelph Street.

O'Hearn entry in the thrift contest

BY DON O'HEARN Queen's Park Bureau Of The Herald

Citizens Coalition, the Lon-don-based group led by Colin Brown which pokes its nose into politics, has come up with a good idea.

The Coalition is going to sponsor a contest. It intends to offer a \$500 prize for the best proposal for more economy in government.

The timing couldn't be better, with inflation the great threat it is and governments really not paying much more than lip service to it, and particularly their own contribution. And though such a contest will attract its kooks, it could get the public, and perhaps even governments themselves, thinking in terms of economy. And there is a lot of thinking

that can be done. This is not an entry in the contest but here are just a few thoughts on possible steps towards economy.

How about a couple of commissions? One would go into staff and have every deputy minister justify in detail his complement. There un-doubtedly is a lot of fat in the government service. Big savings could probably be made in public relations alone. Ministries are loaded to the gills with PR people and lord only knows what they all do.

The second commission would look into all government programs and investigate where these are out-dated, overlapping or could be pared. Anyone close to government knows there is a good area for savings here.

These commissions, incidentally, would be one-man inquiries, along the lines of the Glasseo commission in Ottawa. The Glassco report showed us how efficient a one-man inquiry can be. And in contrast we had the ultra-expensive multi-bodied committee on government productivity here which

was practically a disaster.
Then we could have a really effective central purchasing program. A central purchasing program supposedly was initiated six or seven years ago. But it has been largely inef-fective because individual ministries are jealous of their prerogatives, and nobody has been willing to order them to co-operate. And finally there



He's betting on bulk

month-old firm located on or powder.

many of the items that appear window cleaner for them," said regularly on the shopping list of Mr. LeTendre.
the average homemaker. Mr. LeTendre noted that he Disinfectants, cleaners, rug has developed over 150 shampoos and detergents make products awaiting marketing.
up the line of products that bear "One thing I developed was up the line of products that bear the name "Bulk Products."

owner and manager, Paul one wanted it at the time."

LeTendre, "The bulk idea can Bulk Products main purpo save money on both the product is to save the consumer money. and trips to the store."

plant of Quik-Pak Chemicals and re-packaging.
while detergents and dish- "Quik-Pak has the facilities washing liquids are name brand products repackaged to complement the bulk system. "We feel some of the products

that are made here are better than those available in the stores," added Mr. LeTendre. "Our glass cleaner contains no abrasives what-so-ever while the leading blue cleaner on the market does contain abrasives which do scratch plastics."

Quik-Pak Chemicals has been producing cleaners, disinfectants and many other products for use by other companies such as Canadian National and Canadian Pacific Railways.

Are consumers willing to The Georgetown plant sacrifice a little convenience to packages chemicals to meet the save money and time? The specific requirements of their Quik-Pak Chemicals Co., a six- clients whether they are liquid

Guelph Street, is trying to find Quik-Pak produces many an answer to that question as compounds ranging from they introduce a new line of aquarium remedies to a consumer products for use in rustproofer for cars. "Some of our big customers at one time The product line includes included Shell. We made

be name "Bulk Products." an anti-fogging window "The name says it all!" said cleaner. It worked great but no

really a sight." Bulk Products main purpose and trips to the store."

It's a natural offspring of the Many of the products are Quik-Pak husiness which formulated at the Georgetown centres mainly around mixing

and the resources to do this meant to be low, compared to kind of work and still offer the store prices for the same goods. consumer a high quality The one gallon size of dish-product at a reduced price." weating liquid, for example. Much of the work is done by sells for \$4.50, 20 pounds of hand-filling, measuring and laundry enzyme detergent cost labelling-but the full-time \$0.00 plus two dollars deposit staff of two and the part-time for the plastic pail.
staff of four quickly move the "We will be adding to the line products out of the assembly as it progresses," noted Mr.

"The business started in the basement of my Scarborough the Bulk Products approach as home," added Mr. LeTendre. "Then we really made it big offered by and moved into the garage. Chemicals. Deliveries were done in the back of my '65 Cadillac Eldorado convertible. It was

line and into cartons ready for LeTendre.

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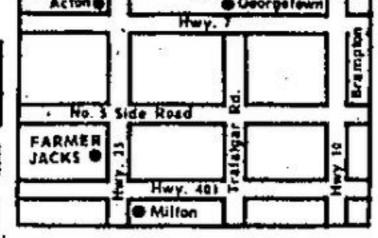
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Atomic speaker Tom Diamantatein, school

relations officer for AECL, will Georgetown and District pay a visit to GDHS this High School students are going Thursday as part of his travels to get a look at 'Canada's throughout Ontario. Nuclear Story" thanks to a His school program includes travelling spokesman for a talk giving the historical

Atomic Energy of Canada. background of the development of atomic energy in Canada; its peaceful uses to produce electric power and isotopes for use in medicine, agriculture and industry and descriptions of nuclear power and research

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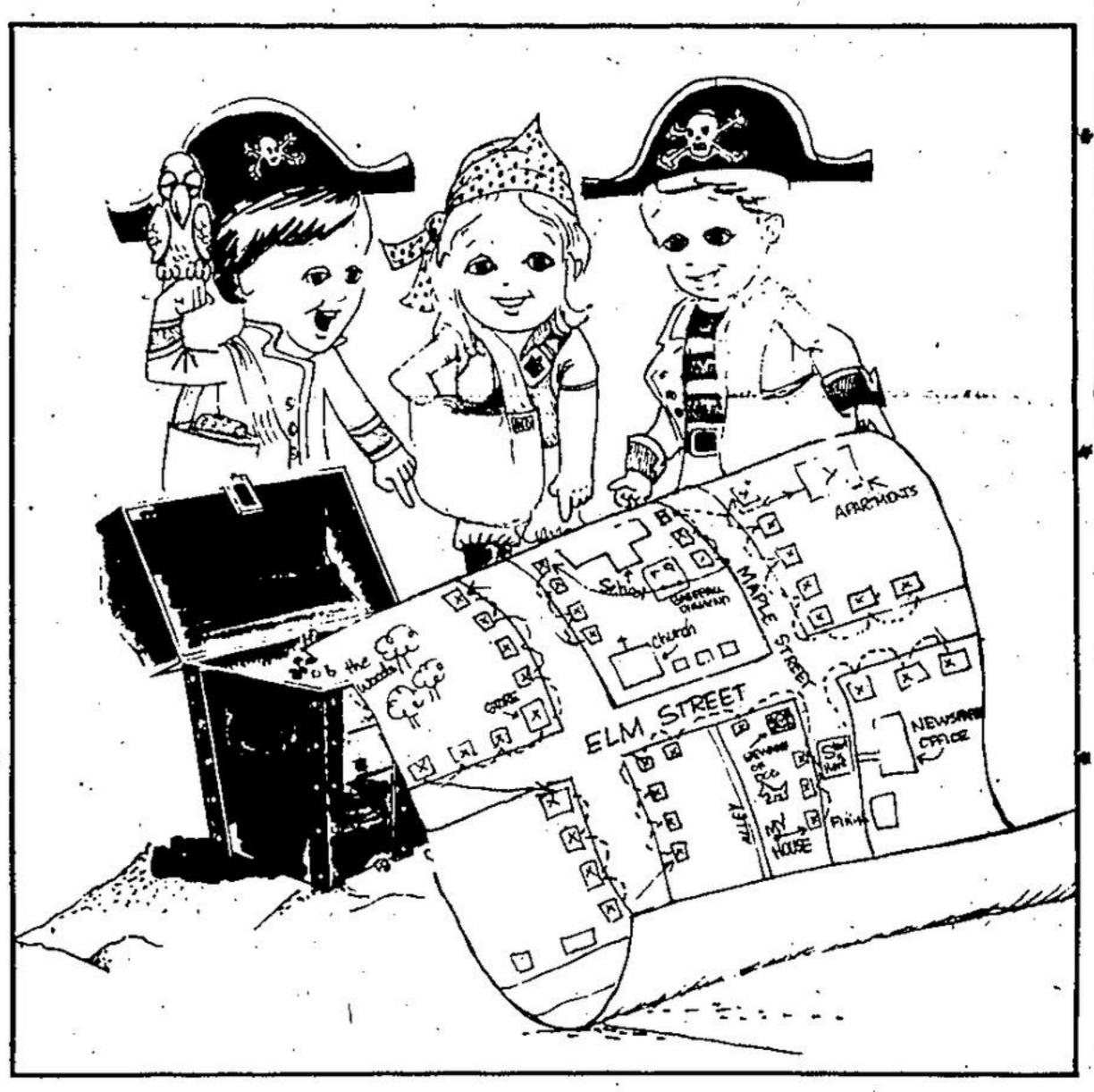
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