NEW, REDUCED, SOLD



NOW THES COME 19. MICE! 3 possibly 4 bedroom backspirt. Nicely kept and a pleasure to view, walkout from rear to bush and horse track area, \$63,900. Susan Carrier or Doug Mosil 877-5296.



JUST LISTED

3 bdrm, brick bungslow with finished bosement on 50 x 110 tot. Close to shopping. Only \$74,900. Howard Caton 877-5296.



Nicely decorated 3 bdrm. burgslow with big side yard and a double garage. Located on quiet side street. Asking \$79,900. Susan Carrier or Doug Meal **877 5298.**



House, barn, minute to town! Moving? Call Anne or Ab Genoe 877-5296.



Georgetown Duplex \$71,500. Call Anna or Ab Genoe 877-5296



to buy a super townhouse in Acton. Very private end unit. Large yard, 3 bdrms, 2 beths. Top grede. Cam Eades 877-5296.



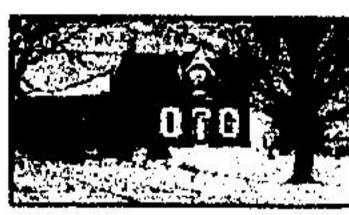
I'm a cozy 2 bedroom home on a large lot. Only \$56,900. I was meant for you! See Branda Basinger 677 5296



"EXCLUSIVE" BOYES SECESPLIT- 60E,000. Festures family room with freplece, welkout to fully fenced professionally lendscaped lot. Call Anne or Ab Genoe 877-5298.

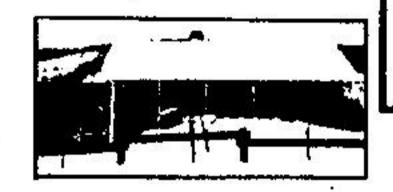


COUNTRY-THE PERFECT "IT Parlect price-\$107,500.-parlect location-main highway just minute to town. Perfect extras: main floor hundry, family morn with Scenbury and wiskout. Cell Anne or Ab Genoe 877-5298. 4580



COUNTRY 4 PLEX WITH SHOP \$175.800

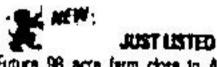
Just 1 mile north of rown. Great investment with 4 apts, upgraded wiring, plumbing and new roofing. Cell Alex and Barbara Glesss 877-5296.



MICHLAWIX ARRING FARMS \$175,000.

Custom brick bungslow loaded with extras. Horse barn, 10 acres fully fenced, Call Anne or Ah Genne 877 5298

Belwood Lake-Wetterfront Cottage, Call Anne or Ab Genoe 877 5296.



Future 98 acre farm close to Acton for development. 7 acre maple bush, pond, sandy soil. Dnly \$219,000. Howard Caton 877-5298.

MEDUCED REDUCED! LOG HOME

Now \$149,00011 3 level new home, old logs, 3 bdims, huge LR with FP, island kitchen. All on 4 ecres. Cam or Glorya Edities 877-5298.

LOTS, FARMS, COMMERCIAL, INVESTMENT

DE YOUR DWG BUILDER

Nature is all around you on this building lot in Hillsburgh backing onto farmland. Town water and hydro to lot line. \$19,500. Maud Branckmann 877-

SUPLICATE LOTS—COUNTRY STYLE!

\$79,800. Caladon, 23 ec. ponds, streem, meture bush superb. \$89,900. Forks of the Credit, 10 rolling ec., acquisits \$109,900. 40 ec. of trees, streem, privacy, 10 min. to Georgetown. New, Carn or Glorye Eades 877-

17 ACM RETREATE

Lovely rolling acres covered with mixed bush. Plenty of weldite on property plus river frontage along one side. Only 5 mins from Drangeville and Hery. 10. Astring \$59,900. Doug Meet 877-5298.

DEVELOPMENT POTENTIAL

96 ac. plus bern abutting town limits, good investment, Land presently lessed yearly. Anne or Ab Genoe 877 5296

BIG FARM OFERATION

A besutiful opportunity for the farmer who knows his business to go into this highly productive best and pig operation on 198 ecres. All kinds of outbuildings, 2 granaries and a 2-storny brick home. This farm has to be seen to be fully appreciated. \$300,000, Mend Brendomens 877,5798

LOTS OF LOTS

25 Hwy., 10 ec., treed on border, \$36,000. 25 Hwy., highway frontage 858 ft., 10 acres. porposus for, \$39,900. 8 ecres, \$17,900. Near Flesherton. 4548 Town Building lot, overlooking lake, \$24,900. Call Alex and Barbara Glenn 877-5296.

REAL ESTATE SALES MANAGER

THE ROYAL CITY MANAGER spends 80% of his time encouraging and supporting his salespeople.

He makes it his business to circulate and know what each one is working on at all times. He understands that just "being around" and "shooting the bull" with salespeople is not wasting time.

He talks a lot . . . to motivate, congratulate, commiserate, arbitrate and yee, castigate (but positively).

He's a sounding board, an idea man, a teacher, a problem solver, the resident expert on every-

He sets goals for solespeople and then provides the tools for their attainment by maintaining pleasant surroundings, competent secretariel staff and efficient systems.

He passes out accolades like candy but expects few in return. If he's really good, his salespeople think their success has very little to do with him.

He recruits, recruits, recruits. Always upgrading.

He works long hours in the office, to set an example. He's available when out-except Sundays. 1

in all things to do with his branch, as far as his people are concerned, he is the final authority ... the boss.

THE ROYAL CITY MANAGER spends just 20% of his time housekeeping. . . doing books, ordering supplies, setting budgets, hiring clerical staff. Thet's because he knows a sales manager is more important than an office manager,

COULD THIS BE YOU? THEN LET'S TALK

Contact Gooff Glass, Royal City Realty Ltd., 116 Guelph St., Georgetown

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"OUR STRENGTH IS OUR PEOPLE"

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