

Pink car attracts attention and Lynda Nellis loves it

by Helen Murray

When Lynda Nellis drives down Mill St., heads turn. As she drives on the highway, women wave and men nod their approval. The reason—she is driving a pink Buick Regal, thanks to hard work and Mary Kay Cosmetics.

In two-and-a-half years, the former Acton Yarn Barn owner has advanced in her job to heights even she has difficulty believing at times—and she loves every minute of it.

The pink Regal is just a step to the pink Cadillac she hopes to have this time next year. And if past performances are any indication, she'll have it.

After three years selling wool and accessories in the Yarn Barn, Lynda decided to retire. She sold the store in September, 1980, but by February realized she liked writing her own pay cheque. With Mary Kay Cosmetics, she recalls she saw the opportunity for the type of advancements she always dreamed about, and saw the chance to make the kind of money she always wanted to make. She also saw the chance to work around her family, and be home when the school bus dropped her two children, Cathy and Danny, off at the door.

Lynda went to work as a beauty consultant in February, 1981, the same spot where everyone in Mary Kay starts out. By April, 1982, a little over a year later, she was a

sales director, one of only 350 in Canada.

In the meantime however, Lynda says, she worked when she wanted to work, selling a product she obviously believes in. In her first month in business, Lynda admits, she made more profit for herself than she did in a year with her store, in a lot less hours, she chuckles. And she has a lot of fun doing it.

On her way to sales director, Lynda went through a number of levels, including that of star consultant and team leader. As team leader, she showed other women how to be as successful as she is selling Mary Kay. In October, 1981, Lynda became a future director, working with eight others who had proven management abilities. At this point, she went to Dallas, Texas, and met the company's founder and inspiration Mary Kay Ash.

Lynda points out her job has not been just selling make-up. She explains her job has been to teach people how to look good and feel good about themselves. Cosmetics have become a daily need to women, just like brushing teeth. "You have to look after your skin."

"Women of the 80s are concerned about how they look because it affects the way they feel," Lynda believes.

Mary Kay always promotes from within, she said, and only those who are willing to

work get the promotions unlike many companies where the promotions go to some who do not necessarily deserve it. No outside help is every brought in, for promotions, she declares, and no one receives a bigger pay cheque for doing less work than a colleague.

Mary Kay believes in rewarding their consultants and leaders. Lynda has been showered with gifts from Dallas, long before she was even close to getting her pink car. Diamond rings and earrings, crystal glasses, brass candlesticks, attache cases, sweaters and an array of other goodies have come her way as a reward for her good work and in recognition of her achievements.

But the gifts are incidental, Lynda reveals. Her personal growth is more important. She looks forward to getting up in the morning and looks forward to her work week.

The Mary Kay organization believes the job comes third on the list of priorities. First is faith, then family, and then career, Lynda says.

With 85 women in her unit, Lynda says as sales director she is now looked upon as one of the best beauty consultants in her unit. She advises these other women, trains them, helps them, as well as still giving her own

(Continued on page 10)



The bumper sticker says "I won it, ask me how?" and Lynda Nellis is only too happy to reply. Just two years after she became a Mary Kay beauty consultant, Lynda was awarded a pink Buick Regal. A pink Cadillac is next on the list.

The

Acton Free Press



A METROLAND COMMUNITY NEWSPAPER

One Hundred and Ninth Year—Issue 9

ACTON, ONTARIO, WEDNESDAY, SEPTEMBER 7, 1983

46 Pages—Thirty Cents



They're running and biking for Terry on September 18. Many people are training for the 25 laps at AHS and busy signing up sponsors. Here's a group which was working out Saturday at McKenzie-Smith Middle School field. Left to right, Sean Warren,

Robbie Heagle, Brent Vickery, Wade Vickery, Arnold Perry, Jim Graham, Paul Murr, Janice Murr, Michelle Heaps and Derek Murr.

The fall fair: it has come a long way

by Jennifer Alton

Undergoing many changes over the years, Acton Fair has continued to grow, each year getting bigger and better without losing its hometown agricultural touch.

Celebrating 70 years of operation, September 16, 17 and 18, Acton Fair's growth can be seen by reflecting back on past fairs.

The receipts of the 1913 fair totalled \$1,647.85 compared with last year's gross receipts of \$89,745.71. Operating expenses for the two day event 70 years ago totalled \$501.10 while in 1982 the board paid out \$84,267.99.

Leaving a cash balance of \$512.50, Acton Fair was in good shape heading into the 1914

fair. It was in 1914 that the newly formed Acton Agricultural Society received their first government grant, a cheque for \$300. Last year with the help of Federal, Provincial and municipal governments Acton Fair was awarded nearly \$11,000 in grants.

Gate receipts at the 1914 fair exceeded the 1914 efforts by \$60, totalling \$486.25. In 1982, 12,084 people travelled through the gates, not including the large number of children admitted free on Saturday. \$32,786.80 was collected at the gates.

The 1915 fall fair was the first year cars were admitted to the park. The automobile was a growing factor in the attendance and scores of cars brought visitors from a wide area.

The first school children's parade, with hundreds of children waving flags, paraded to the park behind the band and the boy scouts in 1916. These three groups are still active in the parade and Fair activities over the weekend.

According to the records, prohibition certainly worked its part with satisfaction at the fair. "Not a man the worse for liquor was seen on the grounds during the two days," it was reported.

In 1917, George Havill was elected the fifth straight time as president of Acton Fair.

In 1919 a beauty contest was introduced with Mrs. J. A. Willoughby judged the handsomest married lady on the grounds while Miss Florence Murray won the handsomest single lady on the grounds. The following year Mr. Jack Bell was chosen the finest looking and best dressed gentleman bachelor by three young ladies.

The first baby show was held in 1921. The contest ran for 32 years and has since been revived.

The 1923 fair had a \$1.20 deficit and so entrance fees were increased from 25 cents to 35 cents for the 1924 fair. The increase saw gate receipts up \$200 the following year.

The first Old Time Fiddlers Contest was held in 1926. There were three entries, W. Overland, Erin; D. Tarrwell of Arkell; and H. Shortill of Ballinacrad. They won in that order.

The 1927 fair had the introduction of Tug of War with the Beardmore Challenge Cup at stake, while in 1928 foot races were introduced as well as a potato race. The oldest married couple at the fair were Mr. and Mrs. David Williamson, 60 years. A life member of the fair Alex Waldie, 94 years, was the oldest person present.

The new arena was completed in 1930. The grandstand and booth were moved across the park, the stone gates were erected and

(Continued on page 8)

Consider buying Stone School

Halton Hills may make a conditional offer to buy the Stone School, but if the Town does buy the historic building the deal wouldn't likely close until next summer.

The Stone School purchase was to have been discussed last night (Tuesday) by Halton Hills council in-camera.

However, two Acton councillors said in interviews Monday that they don't feel the subject needs to be dealt with behind closed doors, even though it is a property issue.

Councillor Dave Whiting said this isn't a normal property purchase. Normally, he said, property matters are kept confidential, particularly the prices, so another party can't make a higher bid. In this case though Halton Hills is the only bidder. He sees no problem with making prices public, but at the very least believes the issue should be reviewed in public, omitting mention of prices if necessary.

Councillor Rick Bonnette also said he couldn't understand why possible purchase of the closed school should be held in-camera.

Last week Halton Board of Education approved a Town request that the municipality have the option of making an offer to buy the historic building anytime up until next June. It was really a meaningless move, as some trustees pointed out, since the board has no offers on the property anyway. It puzzled residents who are interested in seeing the Town acquire the school.

Halton Hills first expressed formal interest in acquiring the school in June 1982. The school was closed in the summer of 1982 and declared redundant by the public school board. The school became vacant when St. Joseph's School moved to its own new building last fall. Buying the Stone School had been discussed on a number of occasions by councillors when it became known St. Joseph's would move out back in 1981.

Early this year staff was directed to start the ball rolling towards municipal acquisition of the property, though council has never made that decision. Staff was told to review the need for the Stone School, as well as determine what support for the building might be forthcoming from community organizations.

Over a couple of weeks representatives of Acton service clubs met on several occa-

sions to discuss the Stone School. Halg Assadourian chaired the meetings, he's a member of the Lions Club. Representatives of the Optimist, Rotary Clubs and Chamber of Commerce attended, and the North Halton Tourism Association was also contacted.

Assadourian noted clerk-administrator Ken Richardson urged the local organizations to meet fairly quickly and decide how they could help. It was an urgent matter.

All the groups, including the tourism body, were 100 per cent behind the municipality acquiring the Stone School, Assadourian said. Their plan was that if the Town bought the building then the clubs would like to use one of the rooms for their weekly meetings. Also the group decided each organization would start raising funds and restore one room of the school each. They'd also raise money to equip different rooms so other organizations could take them over and operate them later. Another step would be to contact other community groups and encourage them to get involved in restoring the Stone School and using it afterwards.


After writing the Town and pledging support for the project, the service clubs received a letter back from Bylaw Enforcement Officer Jack Lusty outlining the steps the Town would be following in February and later to determine if the school would be bought. This process included meetings with board of education officials. The meetings with the board officials were supposed to

(Continued on page 12)

ACTON FALL FAIR

1914

OPEN TO THE WORLD





Large Prize List Extra List of Specials
SPECIAL ATTRACTIONS:
18th HIGHLANDERS' BAND, TORONTO
Trade of Spiced on Truck Rules of Races and Rewards
LARGE PRIZES FOR VISITORS
ADMISSION 25c CHILDREN 15c
Pres. & Secy for Prize List
GEO. HAVILL GEO. HYND

inside

There will be an open house so people can get a look at the interior of the new senior's apartments in Rockwood. See story on page 2.

Over 2,200 youngsters returned to Acton schools today. See story on page 3.



I hope this space shuttle doesn't turn into a fly by night deal.



Employees at Bob Charette Custom Woodworking take pride in their not so trivial work. Standing with their latest creation, a Trivial Pursuit coffee table, are left to right Doug Hagensen, Bob Charette, Rick Bury and George Riddal. Front row are Bill Biffas and Dennis Mitchell. See story page 2.