

New Halton Liberal President has long record of winning

By John Robinson
Newly-elected President of the Halton Liberal Association, Barbara Sullivan looks so pretty and petite it's difficult to believe she's a hugely successful kingmaker for some of the most prominent Liberals in the province.

the long-time Oakville resident is full testimony to a tough, canny political ability. Mrs. Sullivan, 37, was campaign manager for Art Eggleton in his recent dogfight win over John Sewell for the mayoralty of Toronto. Five years ago Stuart Smith asked her to be his campaign manager and

she spearheaded his drive, against tough opponents to become leader of the Ontario Liberal Party. Mrs. Sullivan was media relations manager for Bob Nixon since 1964, helping him twice to become leader of the Ontario Liberals, and in the process one of the best liked politicians in

the province. Even her failures are noteworthy: this summer she was Ontario manager for the Hon. Martin O'Connell, who lost by two votes the election of the Liberal Party of Canada, in 1968 she was closely involved in Paul Martin's fight with Pierre Trudeau for leadership of

the federal Liberals. Mrs. Sullivan won't be involved in the provincial election in the spring because of a conflict of interest with her work as a member of the Committee on Election Contributions and Finances. However, to keep her busy, she will continue to raise four children in her

Maplegrove Rd. home in Oakville, manage her own public relations firm, act as president of the Halton federal Liberals, participate in the Oakville Historical society at the University of Toronto and study Medieval history at night. Her husband Jordan, an Oakville councillor from 1973-76 will keep her informed on the provincial election.

He is campaign manager for the Ontario Liberals and will be leading the Grits' campaign against the Bill Davis Progressive Conservative government. Sullivan knows her Ontario and Toronto politics from growing up in Oakville, although she was born in Calgary. In 1969 she worked with a Liberal slate of candidates running in the Toronto municipal election against a group of candidates who ran under a Civic Action (CIVAC) banner. The CIVAC candidates included David Crombie and Art Eggleton.

In the recent Nov. 10 election Mrs. Sullivan made all the crucial and budget and policy decisions for Eggleton in his close race with former Toronto Mayor Sewell. The innovations she brought in included the first extensive program use of TV commercials.

Limehouse Cubs invest Assistant Cubmaster During the regular weekly meeting of 1st Limehouse Cubs, Nov. 19th. Mrs. Lorna Thompson of Acton was invested as Assistant Cubmaster.

With cubs Gary Foster and Wally Clark as flag bearers in the circle, Mrs. Thompson was called in and Mrs. Evelyn Owen of the Service Team invested Mrs. Thompson.

District Commissioner Steve Thompson presented his wife with the group colours, while Mrs. Elaine Hannah, cubmaster, presented the provincial badge and district badges.

Following this special ceremony Mrs. Thompson was congratulated by "Baloo"-Bob Foster, "Kaa"-Guy Teller, "Kim"-Lee Foster and D. C. Mr. Thompson. The meeting closed with the Howl and Good Hunting.

Trucks carrying freight are themselves carried by rail to their

general destination. Upon arrival, they pick up a cab and are driven to the front door of the company. Petrillo says NAP will move anything anywhere. They deal mostly with U.S. and Canadian destinations, but also have moved freight to and from Mexico, overseas to Belgium and Holland, to Trinidad and South America.

Petrillo said the rapid growth of NAP astounded as well as pleased him. He said they started on a shoestring, but made a profit in their first year of operation - an unheard of thing in business.

To top it off, their profits have risen 250 per cent this year. "Over the past six months we have become an entity to be reckoned with," says Petrillo.

His secret to success? "We have control. We all know what we're doing. Each one of us gets involved in everyone else's job. No one person

is indispensable here, but everyone is indispensable. And we have a lot of enthusiasm for the company. It's an interesting business. We get to talk with people all over the world.

"We have established a reputation of integrity and honesty. We provide the most efficient service for the money. If it costs us more to ship something than the price we quoted to our customer, we absorb the cost. We don't pass it on."

"And we have time to talk to everybody". That's partly due to Acton, Petrillo states and one of the reasons he's stayed put. The Petrillos moved to Acton four years ago while working in Toronto. Miller is an Acton resident and Goddard is looking for a home here. "We like Acton," says Petrillo. It's slow-paced, an atmosphere you won't find in the city. Petrillo said although 90 per cent of their



Chip and Mona Petrillo, president and secretary-treasurer of the new North American Piggyback Inc., point to Acton on the map of the world. The Petrillos started the company in their basement last year and has since grown with profits up 250 per cent this year. North American Piggyback is a transportation company, dealing in world wide shipping.

Local business booming

Shipper's boat has come in

North American Piggyback Inc., a fairly new company that just opened an office on Mill Street West is the result of a more efficient system of freight transportation developed by its president Jon "Chip" Petrillo.

The history of North American Piggyback reads like a fairy tale success story. Petrillo was in sales and marketing for another transportation company when he developed a system which would save money for the customer. But when he approached his employers, the idea was rejected.

So, says Petrillo, he and his wife Mona, who worked for yet another shipping company, masterminded North American Piggyback (NAP). They started operations out of their basement in February, 1979 and by underselling all their competitors the company grew rapidly.

They moved to 21 Mill Street West last month and hired two full-time employees, Becky Miller and John Goddard, who is in sales and marketing. Piggyback freight is simply moving steel on steel. It's probably the cheapest method of moving freight, says Petrillo, since it can save shippers 30 to 40 per cent on trucking costs, especially in this era of high fuel prices.

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business is in Toronto, Acton is a central location for the transportation business. It's near Hamilton, London, Guelph, Kitchener and Toronto. Of course the long distance bills are steep.

Acton has other advantages as well, he added. It has lower real estate costs and top notch people for less wages. He says he hopes to expand to 26-30 employees over the next four years. And he adds, he will hire local people.

"It's a pleasant place to work." Petrillo said they have dealt mostly with local businesses while setting up the company and the tastefully furnished office, but unfortunately local companies haven't been knocking on his door. That's something, Petrillo says, he's working on.

"Acton has been good to us," Petrillo says, "and we want to be good to Acton."

This group, all seniors with several over eighty, musically entertained us, with piano, drums, guitar, accordions, mouth organs and voice. This was truly a super evening. Also the Legion Ladies gave us our Christmas cheque of \$200 for a trip. Many thanks, ladies.

On the following night, the Seniors were given their annual treat at the Legion by the Legion members and the Rotary Club. Besides providing us with transportation, we were invited, dined to a delicious turkey dinner, and entertained by a Show Band from Toronto.

Laura Dennis reminded us that she had a few seats on both bus trips - one to Burlington (free) on Tuesday Dec. 2 and one to Turkey Point and Simcoe lights on Dec. 16. She also gave a report on our bus trips through the year which certainly showed that the club members had been enjoying themselves. Some trips were through the Burlington Club.

Election of Officers followed with officers appointed being - past president - Harry Besley; president - Leslie Graham; first vice president - Isabel McDonald; second vice president - Wilfred McEarchern; secretary - Edna Besley; assistant secretary - Theresa Matheson; treasurer - Irene Davidson; assistant treas. - Edith Stoney; pianist - Jean McLean; assistant pianist - Edna Besley; card convener - Irene Terry; assistant card convener - Agnes Holmes; social convener - Jean Precious; kitchen administrator - Anne Berry; assistant kitchen administrator - Lillian Berry; auditors - Vera Inglis, Jane Gamble; transportation - Laura Dennis, Greta Perkins, Kay Alger, Bert Davidson; euchre - Mae Fountain; Francis Finemore; entertainment - Edna Besley, Gladys Davidson, Freda Lambert, Isabel McDonald.

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