

Listing your home

There are two ways to list your home for sale with your member. The exclusive listing and the multiple listing. Ask your member which is best for you. An exclusive listing gives one member the opportunity to find a buyer for your home within a specific period of time. It also gives him an incentive to sell your home. He will devote time and attention to it because he knows he will receive full commission if he is successful.

In many areas of Canada, there is also a Multiple Listing Service (MLS). Under this system, you still list your house for sale with one member, but he distributes information (and sometimes a photograph) of your home to all other members who belong to the MLS system in his area. This gives you greater exposure to prospects than if your house is listed with only a single member and you still pay only one commission. The member with whom you listed the house receives all the commission if he makes the sale; if another member produces the buyer, they share the commission.

The role of your member

Most people think of members as home-finders and home-sellers but the member's skill goes far beyond this. When it comes to finding mortgage money he is an expert. He knows what lending institutions are making loans and what the requirements are. He may know of private lenders who are interested, or have other sources. If anyone can help you get a mortgage, particularly when money is tight, your member can.

How is he different from anyone else in real estate? Of course, if he is in the brokerage business, he has a licence from the Province like anyone else. But he is more than a mere licensee. He has earned the right to call himself a member by submitting himself to the discipline of the real estate profession at large through membership in his local Real Estate Board, his Provincial Association, and the Canadian Real Estate Association.

As a member of these organizations, he has pledged himself to abide by a strict Code of Ethics, and as a result of his membership he has access to up-to-date information about the latest techniques in today's highly complex real estate field. Therefore, you have added assurance when dealing with a professional who may have taken training and attended courses beyond the requirements of his Provincial licence.

Perhaps the most important thing you can do in determining how to finance your home is to look for a member who can give you the help you need. It is easy to find one because members identify themselves by the use of the term or the Realtor Crest.

877-0155

Century 21

Jon Zorge Real Estate Inc.

MEMBER BROKER

457-2624



HIDEAWAY HAVEN

Set amongst a beautiful treed lot with Credit river running through rear of property. This custom built home is special in every way. A unique semi-circle livingroom with a fireplace, 3 baths, double car garage and lots of other features. Asking \$135,000. Call Jon to see this beauty. 342



SPECIAL OF THE WEEK READ ALL ABOUT IT!

This new listing is a real "one of a kind". 3 bedroom raised bungalow with such features as a large gamesroom, panelled rec room, cathedral ceilings in living and dining rooms and to top it off—all drapes and broadloom too! Give Jon a call. Asking \$65,500. 343



BARGAIN HUNTING

Look no further! Economy living is what you'll find in this 4 room mobile home. Quiet park setting with large lot and all appliances for only \$19,500. Call Sally Reed to see this "best of buys".



"SEEING IS BELIEVING"

This ranch style bungalow is just 4 miles north of town set on 11 acres of land. Check out this features: • finished basement • 3 walkouts • oversized double car garage • 3baths • separate formal dining room • 4 bedrooms and more! A must to see. Priced at \$139,000. Call Audrey Davies for more details. 345



YOU WILL LIGHT UP YOUR LIFE

When you see this 3 bedroom brick bungalow in immaculate shape. Newly redecorated and a complete in-law suite downstairs with new broadloom. A great house for a great price at only \$56,900. Contact Jon at home 877-5345 or office 877-0155 for viewing. 346



ATTRACTIVE END SEMI

4 bedroom, finished rec room, w/ out from family room onto beautiful cedar deck. Immaculate shape. Let's have a look, call Arlene Shortill. \$59,900. 349



LOOK ME OVER

Low cost and low down payment for this lovely end unit 3 bedroom townhouse. Close to shopping and school. Broadloom thruout. A great money saver at \$42,900. Ask for Jon. 350



HOME SWEET HOME IN BRAMPTON

A great beginners or retirement couple's home. 40 years young in super shape. Fireplace in 15' living room. New aluminum siding and a paved drive for only \$44,900. Call Audrey on this one. 351



THE BEST IS YET TO COME

With this lovely treed hillside 4 bedroom home on 1/2 acre pie-shaped lot, featuring a big eat-in kitchen adjacent to a cozy panelled family room with fireplace. Detached 2 car garage. Asking \$74,900. Call Jon for an appointment. 358

OUR THREE "R's" TOWNHOUSE
Roomy kitchen for mom. Really neat rec room for the kids and the Right price for dad at \$43,900. Includes lots of extras. Call Audrey Davies. 353

OPEN HOUSE

JULY 29 & 30
FROM 10 a.m. to 8 p.m.

Come one, Come all who are interested in a country classic home surrounded by 58 rolling acres. Out on a weekend drive, drop by - just follow Hwy. No. 24 to Ospringe and watch for the signs. See you there! For further directions or info call Arlene Shortill 877 6639. 347

RELAXED COUNTRY LIVING

In this custom built beautiful executive home, built on 27 acres just North of Hwy. 24. Featuring 4 bedrooms, spacious living and dining areas, spiral staircase, family room with walkout to inground pool, all this and more only \$134,900. Call Anne Peto for appointment. 352

SMALL TOWN LIVING

We have 2 listings just north of Georgetown in a quaint village setting. Call Arlene for details on the older home with 1.2 acre lot at \$74,900. Call Audrey for info on the older home on a lovely treed lot at \$51,900. 355

EXCLUSIVE WITH OUR OFFICE

3 bedroom backsplitted with carport. Very clean, newly decorated, lovely Tudor style rec room with fireplace. \$68,500. Call Audrey. 357

MULLEN PLACE HOMES OF DISTINCTION

Now under construction off Mountainview Road N. Call our office to check about available lots, plans & layouts. Outstanding features:
• Double Six Lots • Country Atmosphere
• Paved Cul de Sac • Top Quality Material & Workmanship • Town Water • Extra Heavy Insulation 348

We're the Neighborhood Professionals.

Century 21

Jon Zorge Real Estate Inc.
MEMBER BROKER

ANNY DRISCHLER 877-9349
AUDREY DAVIES 877-8357
ANNE PETO 877-9258
CORING DEPAOLI 877-7976
DAVID MCNALLY 877-5846
SALLY REED 877-4350
ARLENE SHORTILL 877-6639
JON ZORGE 877-5346

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457-2624

10 MOUNTAINVIEW RD. S.
GEORGETOWN