## A home is an investment

Indeed it is-the biggest investment you are ever likely to make and one of the best, for land and real property are far more solid and inflation-proof than bonds, savings accounts, or common stocks. Throughout the years, real property values have risen and promise to continue to do so. So when you buy a home you are not just buying a house to shelter your family. You are making an investment whose value is almost certain to appreciate.

### Don't help your member

When your member and the prospect arrive the best thing you can do is greet them graciously, and then retire, turning off the T.V., and taking children and pets with you. Let your member show the prospect through the house. Remember, two's company, three's a crowd.

You can trust your member to do a professional selling job. He is a skilled salesman. He knows which features to point out and how to counter objections. He will know the correct answers to questions on terms of sale, date of occupancy and other matters the buyer might be interested in. Don't volunteer comments unless asked by your member to do so. When a buyer becomes interested in your house, your member knows how to clinch the sale. When he has an indecisive buyer on his hands, he knows how to help him make up his mind. Let him show the house and do the selling job. You shouldn't have to wait too long before he tells you "it's sold".

# JOHNSON CARNEY

REALTOR 457-3110

SERVICE. . . WE BELIEVE IN IT



LOVE THAT PINE!! \*
Tastefully decorated with pine accessories, 4
bedroom detached bungalow.



"A TOUCH OF CLASS"

Besides a pleasant atmosphere, this home includes upgraded broadloom throughout, main floor family room containing solid brick fireplace and walkout to patio, 2½ baths, plus much much more.



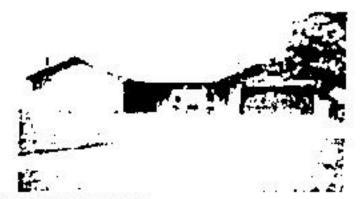
"A PICTURE NEVER TELLS THE STORY", Viewing it does. A super country home on 7 rolling acres featuring walkouts from 2 levels, fruit trees and even a barn. All for \$85,500.

FOR FURTHER INFORMATION CALL:



Delightful century home partially remodelled, 2

Delightful century home partially remodelled, a storey deteched. Only \$49,900.



CUSTOM BUNGALOW-TERRA COTTA

Country privacy combined with village convenience to provide purchaser with the best of both worlds. Kitchen is a home maker's delight—loads of special cupboards with adjustable shelving, 7 lazy susans—nice breakfast area, separate dining room—beautifully bright home with access to garden via walkout doors. Main floor family room boasts floor to ceiling fireplace. Go transit minutes away. Call and we will tell you more about this lovely home today.

#### APPLES-STRAWBERRIES-AND TOMATOES

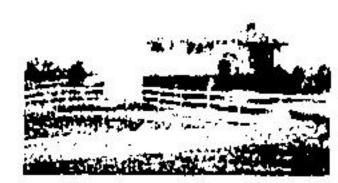
Now growing on 93.16 acres of farm land just north of the Town of Caledon – over 1100 feet of Hwy. No. 10 frontage – for survey and mortgage details please contact us. (No picture – vacant land).

Ed Allan 877-7321 Millie Bishop 826-5401 Maureen Browning 877-3616 Joan Stepleton 457-7489



OWNERSHIP MADE EASY!

Only \$2800 down moves you into a well cared for nearly new detached 4 bedroom home on a large fenced lot. Family sized kitchen—large living room and dining room—beautifully finished carpeted rec room. Attached full sized 2 car garage. Too Good To Last at this Price!!!



#### RAISED RANCH BUNGALOW

Double car garage, 3 large bedrooms, den family room with walkout and fireplace. Separate dining room, eat-in kitchen plus many extras including 4 stall horse barn only 5 minutes to GO train. Priced to sell at \$87,900.

### HIRE-A-KID

Get Those Odd Jobs Done This Summer At A Reasonable Rate And Give A Kid Something To Do. Call the Georgetown "Y" 877-6163

Terry Boniface 791-0207 Dorothy Lamb 877-7306 Pat Tucker 826-3485 Norm Spencer 451-3180

# G. ALEC OHNSON



MLS

853-2086



Pleasant country living can be yours with this spacious brick rancher set on a large lot minutes from Acton. This home features 3 bedrooms, 4 pc. bath, separate dining room, living room with stone fireplace, eat-in kitchen, rec room with bar and fireplace, and double car garage. Priced at only \$63,500.



Set on approximately 2 acres of attractively landscaped grounds this quality built split level home features 3 large bedrooms, 3 baths, ground floor family room with fireplace and walkout to large patio, custom eat-in kitchen, separate dining room, rec room, games room, ground floor laundry, double garage, and separate storage building. Must be seen to be appreciated. Asking \$107,500.



FIRST TIME BUYERS

You must see this cozy bungalow at only \$42,900. Centrally located and on a good sized lot this home features a large living room, eat in kitchen, modern bathroom, 3 bedrooms, rec room and workshop.



FAIRY LAKE AREA
Set on an attractively landscaped lot, this spacious tri-level is in immaculate condition and features a ground level family room, 1% baths, 3 bedrooms, extra large modern kitchen, formal living room and broadloom throughout. Only \$55,900.

CONSIDER THIS

For only \$35,900 and a low down payment you could own this attractive end unit townhouse featuring 3 bedrooms, fiving and dining room with walkout, 1% baths, recreation room, and large garden shed.



HAVE HORSES?

Then see this 20 acre property with fenced paddocks, a large fully equipped barn with excellent box stalls, a pond and a 4 bedroom brick and aluminum side split located on a paved road close to main hwy, south of Acton. Call today for all the featurer included with this property. Asking \$129,900.

ONLY \$55,900

If you have a large family and need lots of room consider this 2 year old two storey featuring 5 bedrooms, 1 % baths, spacious living and dining room, kitchen with large dinatts, fully insulated basement and set on a large lot close to school.



PICTURESQUE VIEW

Of Fairy Lake and set on a beautiful landscaped lot with two patios and a built-in gas 8BQ. This attractive 4 bedroom brick side split also features two 4 pc. bathrooms, eat-in kitchen with stove and fridge included, rec room with bar and more. Asking \$59,900.

#### RETIREMENT HOME

Centrally located to all amenities, this brick bungalow features a large kitchen, 2 bedrooms, 2 porches, bathroom, living room and full besement and it's set on a large lot, ideal for a garden. Asking \$44,900.