# W. F. HUNTER REAL ESTATE

& INSURANCE LIMITED 122 Guelph st., Georgetown



### EXCELLENT QUALITY

Brick and aluminum raised bungatow with stone trim and attached garage. Large bright living room and dining room, eat-in kitchen, 3 bedrooms, 2 baths, rec room with bar, games room, utility room and workshop. Covered patio at rear. Well landscaped lot close to schools and shopping. Excellent existing 6 per cent mortgage. A pleasure to show. Call soon for appointment.



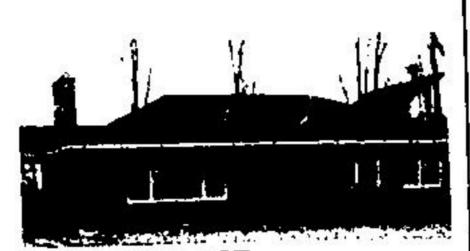
#### FAMILY HOME

Three bedroom brick bungatow on quiet street, close to schools and shopping. This home features three bedrooms, 2 baths, huge living room and bright sunny kitchen. Full basement consists of finished rec room, utility room, cold room plus ample storage and working area. Single detached brick garage. Excellent mature landscaping and fruit trees. Early possession. A pleasure to show.



### IMMEDIATE POSSESSION

Well located for refirement home, priced right for starter home. Very pleasant sun room, large living room, separate dining room, large kitchen, den or 3rd bedroom and utility room all on 1st floor. Two bedrooms and bath on second floor. Carpeted throughout. Space for nice garden on 64x132 ft. lot. Priced at \$46,500.



### PARK DISTRICT

Brick veneer 5 room bungalow, breezeway and garage. Stone fireplace in living room, family size kitchen. 4 piece bath plus 2 piece in basement. Large rec room, utility room, 10x14. Workshop 10x18. T.V. tower on 90 foot lot with fall maple frees. Owner will take back a large first mortage. Possession immediately.

OFFICE 877-4441 OR 877-5165
IRENE CURRY 877-6616 LLOYD CRICHTON 877-6546
MARJ HUNTER 877-6906
HUGH HUNTER A.A.C.1.
APPRAISAL MANAGER 877-1931

### MILTON/ ACTON AREA

Older 4 bedroom home on beautifully treed 10.5 acres with open areas if you wish to keep a horse or two.

Excellent location for commuting to city.

\$95,000 full price.

GEORGE GRAY REALTOR

ACTON 853-2888

# A.E. LEPAGE

152 Queen St. E., Brampton 451-1980

COUNTRY STORE AND HOME 35 MILES FROM METRO! Tired of city rush, invest in busy family size supermarket, gas bar and 3 bedroom home. Andy Nuon 451-1980 or 854-2541.

HAPPINESS IS COUNTRY LIVING WITH A POND! Family size 3 bedroom bungalow on 3 acres. Swimming pool and all the country benefits plus easy commuting. Andy Nunn 451-1980 or 854-2541.

JOIN THE COUNTRY SET! Build your dream home on this scenic 23 acre property, spring fed pond, 25 miles to Metro. Asking \$55,000. Andy Nunn 451-1980 or 854-2541.

46 ACRE FARM ONLY 25 MILES FROM METRO!
High rolling land, spring fed pond, comfortable 5
bedroom farmhouse, barn, double car garage, vendor
will take mortgage. Andy Nunn 451-1980 or 854-2541.

CUSTOM BUILT DREAM HOME ON 5 ACRES! 4 bedrm split level home, 3 miles from Campbellville, formal living and dining rms, country kit & fam. rm., W/ O from rec room, pond. Andy Nunn 451-1980 or 854-2541.

MOBILE HOME-SERVICED LOT, STANLEY PARK, ERINI 12' x 60' + 10' x 30' addition. Den, 4 bedrooms, stove, fridge, air cond. can be carried for \$250 mo. including land rental fee. Mrs. Ford 451-1980 or 838-2456.

For Information on these and more contact:

Mrs. Andy Nunn 451-1980 or 854-2541

## HELPFUL HINTS FOR

## HOME SELLERS

Follow these simple suggestions to help your Real Estate Professional sell your home faster

## Clean up - Fix up

FIRST IMPRESSIONS ARE LASTING—a bright and cheery home invites inspection. Keep your lawn trimmed and edged; the flower beds cultivated. Be sure that the windows are sparkling. Remove ice and snow from the walk and verandah in the wintertime.

WATCH THEIR STEP—REMOVE ANY OBJECTS such as children's loys on the front steps which might cause accidents. Keep the front entrance and stairways clear. Try for an uncluttered appearance.

SPARKLING INTERIOR—clean the waits and floors. Have the counter tops clear and don't leave dishes in the sink. A thorough house cleaning will give your home that well-kept look.

STORAGE AND CLOSET SPACE—the basement is an important feature. Remove all the unnecessary articles that have accumulated. Display the full value of your storage and utility space.

FIX THEM NOW—repair defects that can annoy buyers, such as dripping taps, sticking doors, loose Illes, etc.

BEDROOMS AND BATHROOMS—neal orderly rooms took larger. Tidy up the bedroom for a spacious appearance. Check and double check your bathroom. Bright and clean bathrooms sell many houses.

## Showing your home

"THREE'S A CROWD"—More will lose the sale. Avoid having too many people present during inspections. The prospect will feet like an intruder and will hurry through the house!

IN THE SHADOWS—Please do not accompany the prospect and the salesman. He knows the buyer's requirements and can better emphasize the features of your house when alone. You will be called if needed.

LOVE ME, LOVE MY DOG—does not apply in house selling. Keep pets out of the way—preferably out of the house.

SILENCE IS GOLDEN—Be courteous but do not force conversation with the prospect. He is there to inspect your house—not to pay a social call.

BE IT EVER SO HUMBLE—Never apologize for the appearance of your home. After all, it has been lived in. Let the trained real estate salesman answer any objections that are raised. This is his job.

MUSIC IS MELLOW—But not when showing a house. Shut off the TV and radio—they distract. Let the salesman and the buyer talk, free of such disturbances.

AWORD TO THE WISE—It is best not to discuss price, terms, possessions or other factors with the prospective purchasers. Refer them to your Broker. He is better equipped to bring the negotiation to a quick and favorable conclusion.

