



**ECONOMY PRICED** country home on half acre south of Acton. Features include 3 bedrooms, separate dining room, family kitchen, double garage, and swimming pool. Owner anxious, asking \$51,000.

**JUST LISTED**, completely remodelled 3 bedroom brick bungalow centrally located in one of Acton's nicest older neighbourhoods. Spacious living room with fireplace and patio doors, modern kitchen with dinette, broadloom throughout, large sun porch, and garage. Priced at \$48,000.

**NEW CUSTOM BUILT** Country Rancher set on a picturesque half acre overlooking golf course. Some of its outstanding features include 3 bedrooms, 3 bathrooms, broadloom throughout, fireplace, patio doors, ground floor laundry, and more. Just reduced to \$69,900.

**COZY COUNTRY BUNGALOW**, minutes from Acton set on 5 rolling acres with 350' of highway frontage and a panoramic view. Quality built 3 bedroom brick home, a property with a lot of potential. Asking only \$70,500.

**PATIO DOORS** leading from a finished rec room to a private rear yard overlooking countryside enhance this 3 bedroom townhouse, featuring broadloom throughout, 2 baths, spacious living-dining room combination, and kitchen. Priced to sell at \$38,500.

**SPACIOUS STARTER HOME** located on a quiet tree-lined street in central Acton. 3 roomy bedrooms, large bathroom, living and dining room, family kitchen, work room, and garage. Low down payment available for qualifying buyer. Open to offers, asking \$37,500.

**G. ALEC**  
**JOHNSON**  
LTD.  
**REALTOR**

2 Mill Street East, Acton  
853-2086

**GORDON B. DAWE**  
REAL ESTATE  
BROKER  
853-3790

**2 ACRES**  
South of Acton, high and dry, lightly wooded, with clear areas, \$29,500.00.

**2 BUILDING LOTS**  
Hillsburgh 132 x 165. Situated on a main road, mortgaging available, \$17,500.00

**110 ACRE FARM**  
Cosy 2 storey stone home, gently rolling land, 2 ponds and stream, 1600 feet of road frontage, large barn.

**\$3,500 DOWN**  
Acton, 3 bedroom condominium, modern kitchen, walkout to rear yard, excellent condition, \$37,900.

**GORDON B. DAWE**  
REAL ESTATE  
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853-3790

**ACTON**

\$38,900—3 bedroom condominium townhouse with 1½ baths, spacious, broadloomed and well kept.

**SOUTH OF MILTON**

Move into this cozy 3 bedroom stucco home and build on or sell the separated lot next to it. Good financing offered.

**EDEN MILLS**

\$58,500—Under construction, 3 bedroom raised brick bungalow. Extras include 2 fireplaces, 1½ baths and oversized attached double garage on lot 150' x 100'.

**OSPRINGE**

\$46,900—5 room aluminium siding bungalow on 100' x 150' lot.

Listing wanted to satisfy demands.

Please call  
**Irene Pries**  
519-856-4366  
or office  
519-821-3600  
Representing

**HERB NEUMANN**  
Real Estate

**W. F. HUNTER REAL ESTATE & INSURANCE LIMITED**  
122 Guelph St., Georgetown



**JUST LISTED**

Immaculate custom built, 3-bedroom brick bungalow with family room, on huge corner lot close to shopping and schools. Extras include stone fireplace, broadloom throughout, stove, fridge, washer and dryer. Early possession and excellent terms available.

**WELL ESTABLISHED**

General store in picturesque village, about 1,000 sq. feet of retail area, plus a modern 4-bedroom apartment. Priced at \$126,000.

**VACANT LAND**

Build your dream home on one of these 2 parcels, each containing 8.45 acres. In an area of estate homes. Can be bought separately or combined to make one parcel of approximately 17 acres. Building permits available. Asking \$30,000 each.

**VACANT LAND**

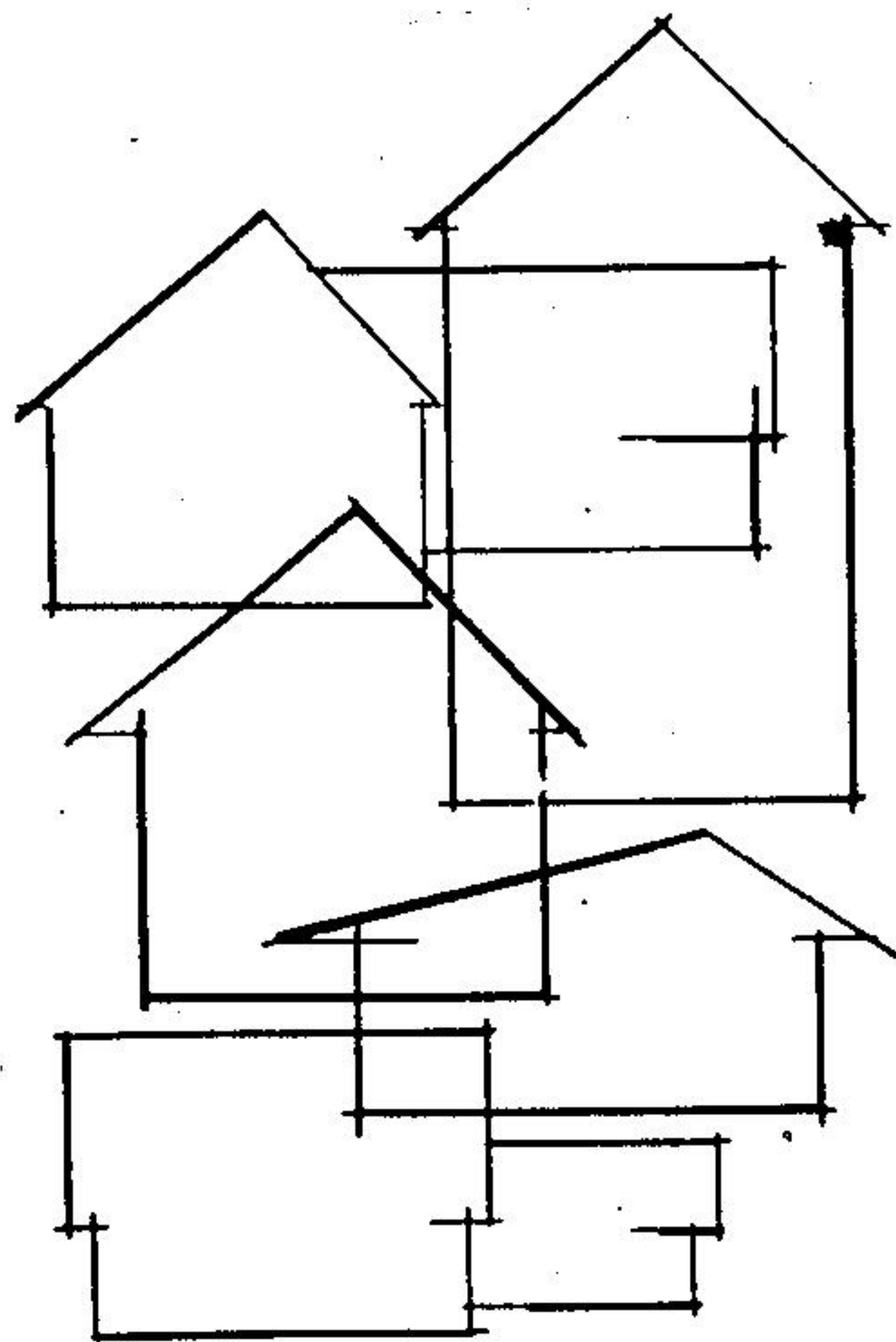
¾ acre, minutes from town. Building lot, separated, level and clear, in quiet location. Asking \$28,000.

OFFICE 877-4441 OR 877-5165  
IRENE CURRY 877-6616 LLOYD CRICHTON 877-6546  
MARJ HUNTER 877-6906  
HUGH HUNTER A.A.C.I.  
APPRAISAL MANAGER 877-1931

**HELPFUL HINTS FOR**

**HOME SELLERS**

Follow these simple suggestions to help your "Realtor" sell your home faster



**Clean up - Fix up**

**FIRST IMPRESSIONS ARE LASTING**—a bright and cheery home invites inspection. Keep your lawn trimmed and edged; the flower beds cultivated. Be sure that the windows are sparkling. Remove ice and snow from the walk and verandah in the wintertime.

**WATCH THEIR STEP—REMOVE ANY OBJECTS**—such as children's toys on the front steps which might cause accidents. Keep the front entrance and stairways clear. Try for an uncluttered appearance.

**SPARKLING INTERIOR**—clean the walls and floors. Have the counter tops clear and don't leave dishes in the sink. A thorough house cleaning will give your home that well-kept look.

**STORAGE AND CLOSET SPACE**—the basement is an important feature. Remove all the unnecessary articles that have accumulated. Display the full value of your storage and utility space.

**FIX THEM NOW**—repair defects that can annoy buyers, such as dripping taps, sticking doors, loose tiles, etc.

**BEDROOMS AND BATHROOMS**—neat orderly rooms look larger. Tidy up the bedroom for a spacious appearance. Check and double check your bathroom. Bright and clean bathrooms sell many houses.

**Showing your home**

**"THREE'S A CROWD"**—More will lose the sale. Avoid having too many people present during inspections. The prospect will feel like an intruder and will hurry through the house!

**IN THE SHADOWS**—Please do not accompany the prospect and the salesman. He knows the buyer's requirements and can better emphasize the features of your house when alone. You will be called if needed.

**LOVE ME, LOVE MY DOG**—does not apply in house selling. Keep pets out of the way—preferably out of the house.

**SILENCE IS GOLDEN**—Be courteous but do not force conversation with the prospect. He is there to inspect your house—not to pay a social call.

**BE IT EVER SO HUMBLE**—Never apologize for the appearance of your home. After all, it has been lived in. Let the trained real estate salesman answer any objections that are raised. This is his job.

**MUSIC IS MELLOW**—But not when showing a house. Shut off the TV and radio—they distract. Let the salesman and the buyer talk, free of such disturbances.

**A WORD TO THE WISE**—It is best not to discuss price, terms, possessions or other factors with the prospective purchasers. Refer them to your Broker. He is better equipped to bring the negotiation to a quick and favorable conclusion.