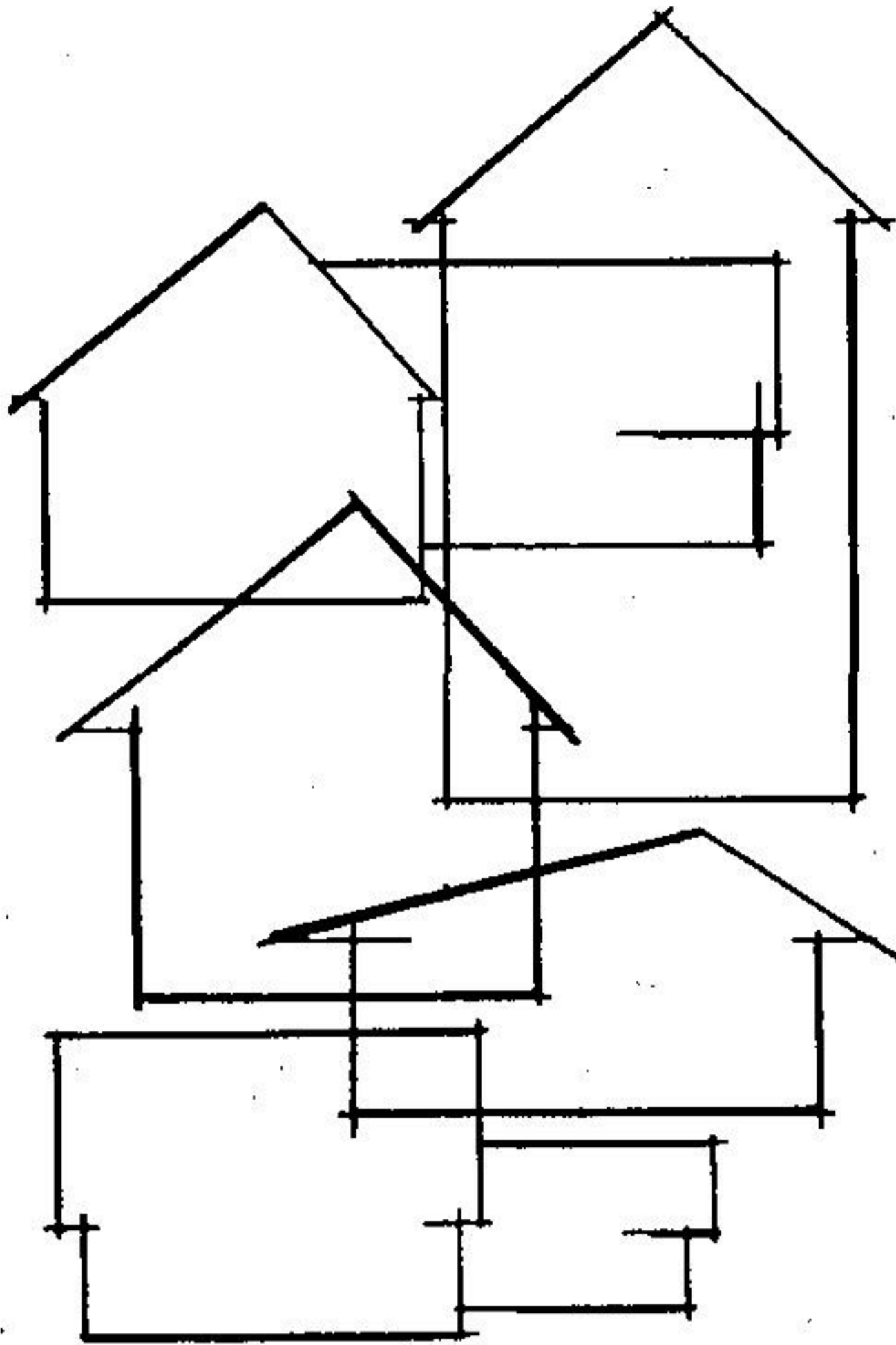


HELPFUL HINTS FOR HOME SELLERS

Follow these simple suggestions to help your "Realtor" sell your home faster



Clean up - Fix up

FIRST IMPRESSIONS ARE LASTING—a bright and cheery home invites inspection. Keep your lawn trimmed and edged; the flower beds cultivated. Be sure that the windows are sparkling. Remove ice and snow from the walk and verandah in the wintertime.

WATCH THEIR STEP—REMOVE ANY OBJECTS—such as children's toys on the front steps which might cause accidents. Keep the front entrance and stairways clear. Try for an uncluttered appearance.

SPARKLING INTERIOR—clean the walls and floors. Have the counter tops clear and don't leave dishes in the sink. A thorough house cleaning will give your home that well-kept look.

STORAGE AND CLOSET SPACE—the basement is an important feature. Remove all the unnecessary articles that have accumulated. Display the full value of your storage and utility space.

FIX THEM NOW—repair defects that can annoy buyers, such as dripping taps, sticking doors, loose tiles, etc.

BEDROOMS AND BATHROOMS—neat orderly rooms look larger. Tidy up the bedroom for a spacious appearance. Check and double check your bathroom. Bright and clean bathrooms sell many houses.

Showing your home

"THREE'S A CROWD"—More will lose the sale. Avoid having too many people present during inspections. The prospect will feel like an intruder and will hurry through the house!

IN THE SHADOWS—Please do not accompany the prospect and the salesman. He knows the buyer's requirements and can better emphasize the features of your house when alone. You will be called if needed.

LOVE ME, LOVE MY DOG—does not apply in house selling. Keep pets out of the way—preferably out of the house.

SILENCE IS GOLDEN—Be courteous but do not force conversation with the prospect. He is there to inspect your house—not to pay a social call.

BE IT EVER SO HUMBLE—Never apologize for the appearance of your home. After all, it has been lived in. Let the trained real estate salesman answer any objections that are raised. This is his job.

MUSIC IS MELLOW—But not when showing a house. Shut off the TV and radio—they distract. Let the salesman and the buyer talk, free of such disturbances.

A WORD TO THE WISE—It is best not to discuss price, terms, possessions or other factors with the prospective purchasers. Refer them to your Broker. He is better equipped to bring the negotiation to a quick and favorable conclusion.



Robert TRIPP

REAL ESTATE LTD.

OFFICE 877-5159 HIGHWAY NO. 7 NORVAL TORONTO 457-1330



CHARM, QUALITY, PRESTIGE & COMFORT

Are custom built into this two storey home on its beautifully landscaped 1 1/2 acre lot. Features separate formal dining room; main floor family room with fireplace and walkout to a deck and 16' pool, large Hollywood kitchen, main floor laundry room, den or library and separate living room. Large foyer with circular staircase leads to four large bedrooms with the master suite having a 3 piece bath and walk-in closet. Call to view this country home today.

CUTE AS A PANTON

And only minutes from Georgetown. Large country lot with beautiful garden land and mature trees. Complete aluminum sided backsplit has 3 bedrooms, rec room with bar, broadloom and walkout from the dining room. Priced at \$55,900.

IMMACULATE—MUST SELL

This brick bungalow, 4 bedrooms, Hollywood kitchen, broadloom throughout, fireplace in living room, built-ins galore, finished rec room with broadloom, bar and fireplace. On a 1 acre lot south of Georgetown and just minutes to the 401.

BRAMALEA

Looking for a great family home in great shape at a reasonable price? Let us show you this 3 bedroom brick bungalow with finished rec room, dishwasher, storage shed and many extras. Listed at \$22,000 + Land Lease.

BRAMALEA EXECUTIVE TOWNHOUSE

Only \$57,900 for this deluxe townhouse featuring large living room with fireplace and walkout to patio, 3 washrooms, 3 bedrooms, broadloom throughout and many extras. Excellent location. The ultimate in maintenance-free living.



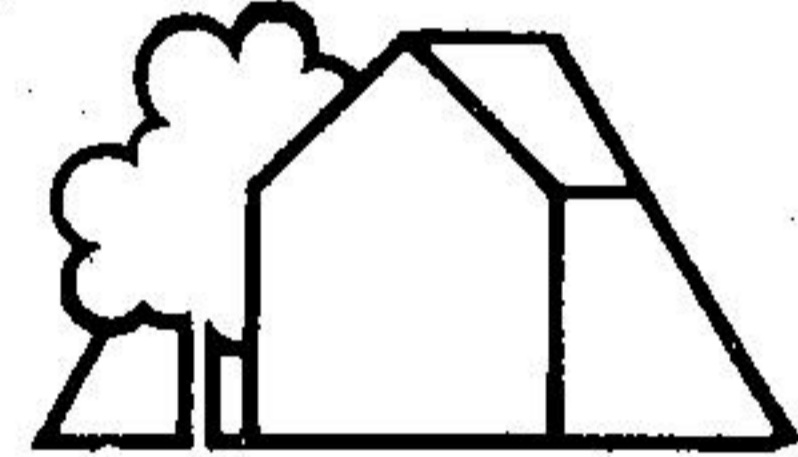
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2 ACRES 4 STALL BARN
 And custom built 3 bedroom bungalow. New broadloom throughout, newly decorated plus 2 fireplace, sunken living room. Two car garage, central air conditioning plus more. Desirable country property.

7 YEAR OLD CUSTOM BUILT BUNGALOW
 Bungalow in quiet part of Georgetown not a subdivision, close to GO Train. A few of the extras—luxury broadloom, recessed lighting, fireplace in rec room, walk out from rec room to patio. Nice lot, well landscaped. A must to see.

CUSTOM BUILT BUNGALOW
 on 1 acre in village of Bailinford. 3 car garage, large kitchen, separate dining room, fireplace in living room, rec room and games room, finished in fireplace in living room. Quality craftsmanship throughout.

FOR MORE CALL
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 170 Guelph Street, Georgetown

WANTED

An aggressive, work-oriented couple who would like to own a thriving variety / grocery store and gas pumps. Presently grossing more than a quarter million dollars per year, this business deserves consideration from the person sick of commuting and ready to do "his own thing." Also included is a recently renovated 2-storey, 3 bedroom home. Terms available. For more information call 877-1500.



WINTER OR SUMMER

this cozy cottage could welcome you. Just minutes from the Forks of the Credit and on a pretty 50'x172' lot, here's a place to get away from it all. There are 3 bedrooms, heating facilities in the kitchen and living room. A must to see at only \$28,000.

SNOWMOBILE OR SKI

through woods, down hills, across fields. Your own 233 acres. There's a log house and a large barn on the property. Asking less than \$800, per acre.

WHAT THIS TOWN NEEDS—

are more professional offices. Located on the Street, with ample parking facilities we have a 2000 sq. ft. house ideal for conversion to professional office, boutique, or a restaurant or —. Take advantage of this commercially zoned house by investing your money where you can realize a return. Asking \$100,000.

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Saxe
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