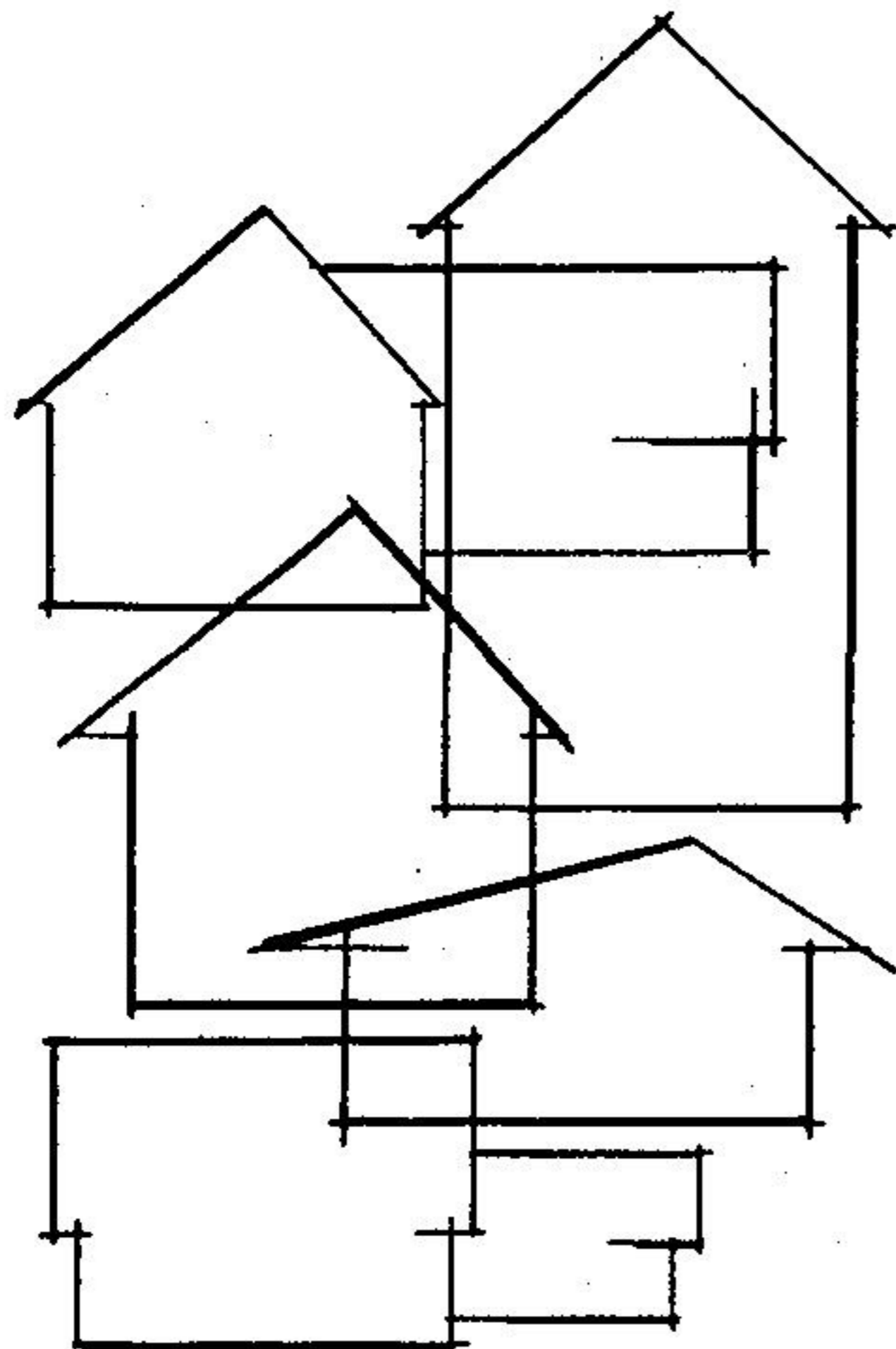


HELPFUL HINTS FOR HOME SELLERS

Follow these simple suggestions to help your "Realtor" sell your home faster



Clean up - Fix up

FIRST IMPRESSIONS ARE LASTING—a bright and cheery home invites inspection. Keep your lawn trimmed and edged; the flower beds cultivated. Be sure that the windows are sparkling. Remove ice and snow from the walk and verandah in the wintertime.

WATCH THEIR STEP—REMOVE ANY OBJECTS—such as children's toys on the front steps which might cause accidents. Keep the front entrance and stairways clear. Try for an uncluttered appearance.

SPARKLING INTERIOR—clean the walls and floors. Have the counter tops clear and don't leave dishes in the sink. A thorough house cleaning will give your home that well-kept look.

STORAGE AND CLOSET SPACE—the basement is an important feature. Remove all the unnecessary articles that have accumulated. Display the full value of your storage and utility space.

FIX THEM NOW—repair defects that can annoy buyers, such as dripping taps, sticking doors, loose tiles, etc.

BEDROOMS AND BATHROOMS—neat orderly rooms look larger. Tidy up the bedroom for a spacious appearance. Check and double check your bathroom. Bright and clean bathrooms sell many houses.

Showing your home

"THREE'S A CROWD"—More will lose the sale. Avoid having too many people present during inspections. The prospect will feel like an intruder and will hurry through the house!

IN THE SHADOWS—Please do not accompany the prospect and the salesman. He knows the buyer's requirements and can better emphasize the features of your house when alone. You will be called if needed.

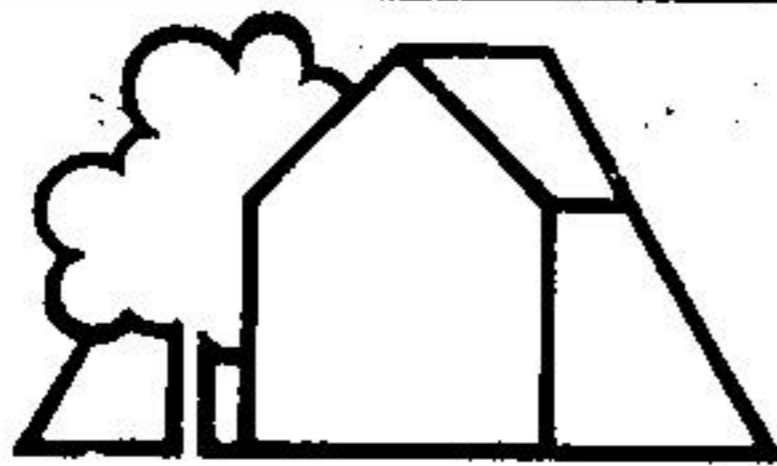
LOVE ME, LOVE MY DOG—does not apply in house selling. Keep pets out of the way—preferably out of the house.

SILENCE IS GOLDEN—Be courteous but do not force conversation with the prospect. He is there to inspect your house—not to pay a social call.

BE IT EVER SO HUMBLE—Never apologize for the appearance of your home. After all, it has been lived in. Let the trained real estate salesman answer any objections that are raised. This is his job.

MUSIC IS MELLOW—But not when showing a house. Shut off the TV and radio—they distract. Let the salesman and the buyer talk, free of such disturbances.

A WORD TO THE WISE—It is best not to discuss price, terms, possessions or other factors with the prospective purchasers. Refer them to your Broker. He is better equipped to bring the negotiation to a quick and favorable conclusion.



877-1500 453-1111
170 Guelph Street, Georgetown

INVESTMENT POTENTIAL
2 storey stucco house located on busy street—ideal site for offices of commercial enterprise. Asking \$55,000.

WORKING FARM OR RETREAT
233 acres, 15 minutes west of Georgetown, about 130 acres workable, the rest bush. Large bank barn and log house. Asking less than \$800 per acre.

TAKE A LOOK!
This 1½ storey frame home is presently duplexed with a 1 bedroom apartment upstairs and a 2 bedroom apartment down. Downstairs is a large living room and kitchen, a modern bathroom and hardwood floors. Here's a good starter home; asking only \$45,000.

4 PLEX
This investment property has three—2 bedroom apartments and one—1 bedroom apartment. Plumbing and wiring have been recently updated. Lots of parking. Easy access to schools and shopping. Sound interesting? Call for more details.

10 SPACIOUS ACRES
Here's a brick 3 bedroom bungalow with large inviting kitchen, 2 wood burning fireplaces, located in the Campbellville area. Call Don McMillan 845-2435 for more details.

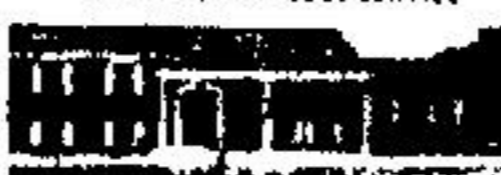
DON McMILLAN 1-854-2435
WENDY SAXE 877-2984 FRANK TYRRELL 877-7225

Saxe

Stephen P. Saxe, Limited Realtor

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Open House
Sat. & Sunday
1.00-4.00 p.m.

Follow signs 3 miles north of Acton on highway 25.

Features are: 3 bedrooms, rec room, walk out and fireplace, dining room walk out, superb kitchen and double garage. Situated on 48 acres of scenic property. Now only \$117,500. For an appointment to view this lovely home call today.

OWN A PIECE OF CANADA

There's no better security and peace of mind than owning your own land and here are two fantastic opportunities to invest in your future. —23 acres near Dundalk, Ontario with excellent building site. Priced at only \$22,000.

—100 acres near Peterborough, Ontario with mixed bush, river frontage, saw mill ruins. Only \$15,000.

Ring us for Recent Listings

W. REX COCK
OR J. BARRY COCK

Georgetown 877-4267
Port Credit 278-5273

853 2059

le roy

REAL ESTATE BROKER
Mobile JK2 6937

THIS WEEK YOUR CHOICE OF TWO DESCRIPTIONS:

1. NATURE LOVERS—Picture yourself sitting in the lovely cabana beside your heated swimming pool. Nearly four, tree-studded acres with room for a tennis court etc. Immaculate kitchen, an office for Daddy and an apartment for your relatives. Greatly reduced. Owners anxious. This won't last.

2. COUNTRY HOME on 3.9 acres. This large home has 5 bedrooms, 3 bathrooms, 3 fireplaces, intercom system, 4-car garage, office, greenhouse, inground heated pool with cabana and dressing rooms. Well-treed lot on paved highway between Acton and Milton.

NOW AVAILABLE
1. ACRE building lot between Milton and Georgetown. View of Escarpment.

FOR RENT
LIGHT INDUSTRIAL SPACE, 2,000 to 10,000 feet in new building.



REAL ESTATE DIVISION
57 GEORGE ST. S., BRAMPTON

JUST 5 MINUTES FROM BRAMPTON

You could move into this immaculate 3 bedroom bungalow in the morning and be ready to entertain the same night. The decor is very pleasing to the eye. too many extras to list.

60 FT. MOBILE HOME

First home buyers—This is what you have been looking for. A must to see.

BALLINAFAD 1 ACRE + 3 bedroom custom built ranch bungalow. Pride of ownership is apparent in this immaculate home, from the quality cushion flooring and broadloom, Thermopane windows, fireplace with heatolators—these and many more features add up to a very desirable home.

ACTON BUY OF THE WEEK

3 bedroom raised bungalow, two years old, broadloom throughout, nicely landscaped. Financing available.

FOR DETAILS CALL MARG CLARKE
457-8900 or 877-4637

Happiness is . . . your own home



Happiness is . . . buying confidently through a qualified real estate firm.