



FOBERT

H. FOBERT REAL ESTATE LTD.

22 Ontario St. S., Milton (Across from Plaza)



Gracious Living

is what this handsome brick 3 bedroom split level stands for. Situated on an acre of fenced parkland with trees, shrubs and pond. Beautifully decorated throughout; features floor to ceiling fireplace in family room; sliding glass doors from kitchen; built-in oven and range. Ideally located on Britannia Road 5 miles east of Milton. First time offered. Call in and let us tell you more. \$110,000



Be an Early Spring Bird

and let us show you this lovely 3 bedroom home ideal for family living. You would be proud to entertain in this completely finished rec room or in this large open type living room; large master bedroom and a new TV tower and rotor. Call for inspection \$46,900



Don't Miss This!

3 spacious bedrooms and a den or 4th bedroom make this an ideal home for the larger family. Beautiful L.R. with floor to ceiling fireplace, dining room with eat-in kitchen plus 2 full baths. All this on one acre near Trafalgar Road and 401 Highway \$43,900



Treasure House

This large triplex in Georgetown provides a gross income of over \$4,000 annually. The property is in excellent condition and has an extra large parcel of land which has potential of being subdivided for the purpose of building a sixplex beside the triplex. An ideal supplement to a retired person's income. Priced at \$78,000

HOUSE
HUNTING?

TRY

THESE!

FOR MORE INFORMATION Call

"The Action Agents"

878-2365

TORONTO LINE
826-1030



MURIEL DUBIEN
JOAN JOHNSTON
TERRY GILBERT

877-6281
877-7210
877-8127

GARY THOMAS, MGR.
878-2366

WARREN CRAWFORD
JOAN THOMS
BJLL CURRIE

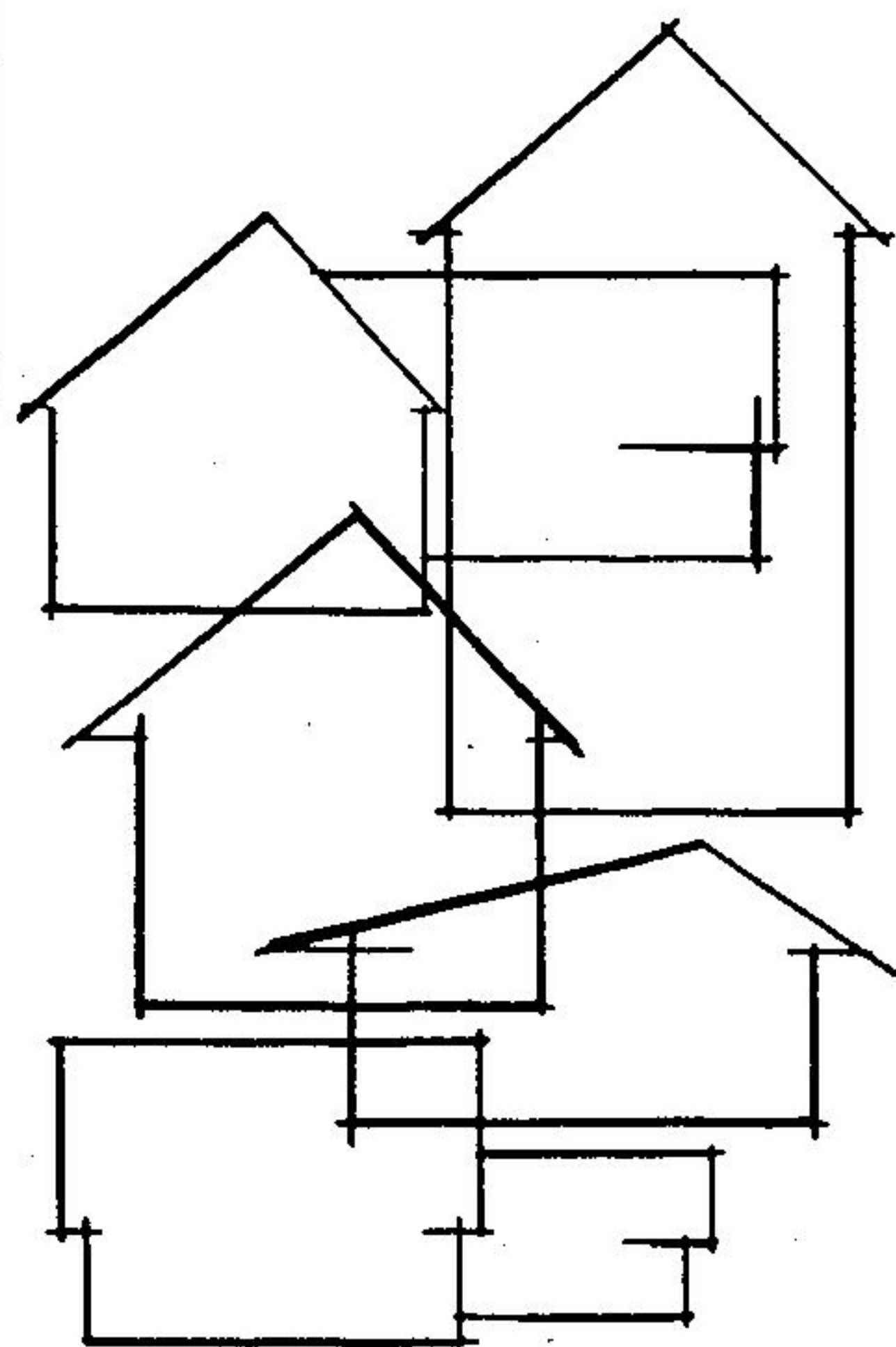
877-7953
877-6342
878-4944



HELPFUL HINTS FOR

HOME SELLERS

Follow these simple suggestions to help your
"Realtor" sell your home faster



Clean up - Fix up

FIRST IMPRESSIONS ARE LASTING—a bright and cheery home invites inspection. Keep your lawn trimmed and edged; the flower beds cultivated. Be sure that the windows are sparkling. Remove ice and snow from the walk and verandah in the wintertime.

WATCH THEIR STEP—REMOVE ANY OBJECTS—such as children's toys on the front steps which might cause accidents. Keep the front entrance and stairways clear. Try for an uncluttered appearance.

SPARKLING INTERIOR—clean the walls and floors. Have the counter tops clear and don't leave dishes in the sink. A thorough house cleaning will give your home that well-kept look.

STORAGE AND CLOSET SPACE—the basement is an important feature. Remove all the unnecessary articles that have accumulated. Display the full value of your storage and utility space.

FIX THEM NOW—repair defects that can annoy buyers, such as dripping taps, sticking doors, loose tiles, etc.

BEDROOMS AND BATHROOMS—neat orderly rooms look larger. Tidy up the bedroom for a spacious appearance. Check and double check your bathroom. Bright and clean bathrooms sell many houses.

Showing your home

"THREE'S A CROWD"—More will lose the sale. Avoid having too many people present during inspections. The prospect will feel like an intruder and will hurry through the house!

IN THE SHADOWS—Please do not accompany the prospect and the salesman. He knows the buyer's requirements and can better emphasize the features of your house when alone. You will be called if needed.

LOVE ME, LOVE MY DOG—does not apply in house selling. Keep pets out of the way—preferably out of the house.

SILENCE IS GOLDEN—Be courteous but do not force conversation with the prospect. He is there to inspect your house—not to pay a social call.

BE IT EVER SO HUMBLE—Never apologize for the appearance of your home. After all, it has been lived in. Let the trained real estate salesman answer any objections that are raised. This is his job.

MUSIC IS MELLOW—But not when showing a house. Shut off the TV and radio—they distract. Let the salesman and the buyer talk, free of such disturbances.

A WORD TO THE WISE—It is best not to discuss price, terms, possessions or other factors with the prospective purchasers. Refer them to your Broker. He is better equipped to bring the negotiation to a quick and favorable conclusion.