

MORTGAGING

# JOHNSON CARNEY & H

REALTOR

INSURANCE

INSURANCE

## 877-5261

Toronto Line 453-2700

### FOR YOUR CHOICE OF HOMES

IN • GEORGETOWN • BRAMALEA • BRAMPTON • MALTON • MISSISSAUGA • ORANGEVILLE • REXDALE • WASAGA BEACH

**ACTON**

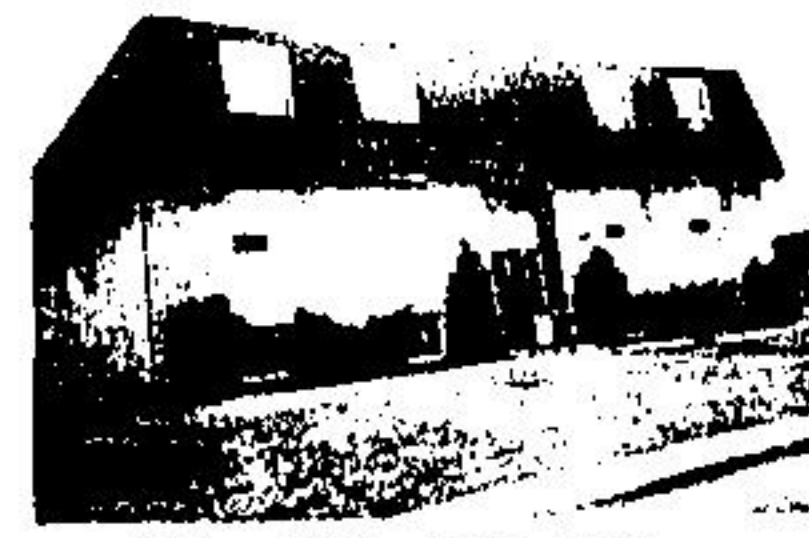
Three bedroom back split. Immaculate home, broadloom throughout. One car attached garage. Finished family room, don't wait any longer. Call Marion.

**TOWNHOUSE**

Nearly new — waiting for your family to move in — washer, dryer, fridge and stove, all come together at a price you can afford. For details call Ellen Hogg today.



YOU'LL ENJOY every minute you spend in this home. Well planned model provides comfort and convenience with freshly painted rooms and new lush gold broadloom. Save money on a second car. It's close to shops and schools. Call Rosemary.

**BE YOUR OWN LANDLORD**

Almost new 6 plex with deluxe apartments. Ideal location. For further information call Jean Morgenstern.

Finn H. Poustrup (Manager) 877-7858  
Herb Spitzer 877-9955  
Bill Ellis 877-7528  
Jean Morgenstern 877-9668  
Fleurette Matheson 877-7641  
Del d'Entremont 877-6189  
Michael Carney 877-6712  
Bernard Clarke 877-4637

## SERVICE - WE BELIEVE IN IT

Reg Cooper 877-9458  
Alex Glenn (519) 833-2465  
Peggy Irwin 877-2895  
Marion Carney 877-5764  
Murray Smith (Acton) 853-0315  
Rosemary Wizemann 877-1264  
Ellen Hogg 877-4987

# 10 Ways a Real Estate Agent takes the worry out of Home-Buying

1. They save you time, effort and headaches.  
They discover your interests, learn something of your personal tastes and try to show you the types of homes you want to see within your price range.
2. They advise you about neighborhoods.  
Their professional experience is valuable to you in analyzing future trends and the potential value of your home as a long-range investment.
3. They help you see through unrealistically inflated prices.  
Owners who try to sell personally, often tend to overprice a home. Homes listed with a real estate firm benefit from professional knowledge of current market values.
4. The realtor arranges definite inspections.  
They make appointments for your convenience. They will also see that you have plenty of time for a thorough, unhurried inspection.
5. The realtor helps you sharpen your vision.  
They inspect homes with you, call your attention to improvements and advantages you could overlook, and point out disadvantages their trained eye may spot.
6. The real estate agent provides you with full information.  
They will give you essential facts about taxes, maintenance costs, quality of construction, adequacy of public services, schools, churches.
7. The realtor acts as negotiator.  
Settling of the finer points of price and other differences can get pretty hectic. Your agent smooths over the details and helps buyer and seller arrive at a mutually advantageous agreement.
8. They help you stay within your budget.  
They will help you analyze your financial situation, give you sound mortgage advice. Then, if you desire, they can recommend sources of mortgage funds.
9. They help you know final facts and figures.  
At the closing of the transaction you will need a complete financial statement, giving you an exact record for insurance, tax and other purposes.
10. They are in business to serve you well.  
It is to their advantage to handle your transaction competently. They are anxious to serve you fairly and expertly with competence and integrity so you will look to them for any further real estate requirements.