

MORTGAGING

JOHNSON CARNEY & CO.

REALTOR

INSURANCE

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FOR YOUR CHOICE OF HOMES

IN •GEORGETOWN• BRAMALEA •BRAMPTON •MALTON •MISSISSAUGA •ORANGEVILLE•REXDALE •WASAGA BEACH



ON OVER HALF AN ACRE
With plum, apple and pear trees is situated this lovely brick home. Superb condition and features fireplace, separate dining room, large cheery kitchen, garage. Priced well at \$48,900. Call now Rosemary.



HOW ABOUT THAT?
Another beautiful home available in Georgetown. 3 bedroom bungalow with new broadloom, nicely decorated and ready for the right family that can be yours by calling Bernie Clarke.



2 ACRE COUNTRY SPECIAL
A fantastic side split, gorgeous broadloom. 8 rooms plus, with a fireplace, huge master bedroom, 2 kitchens and it's spotless, girls. Call Flo.



HEY!
Just reduced. The vendors are anxious to sell this all aluminum 4 bedroom, storey and half, sitting on a huge lot in Glen Williams overlooking the Credit Valley. Call Ross right now.

Finn H. Poustrup (Manager) 877-7858
Herb Spitzer 877-9955
Bill Ellis 877-7258
Jean Morgenstern 877-9668
Fleurette Matheson 877-7641
Deld'Entremont 877-6189
Michael Carney 877-6712
Bernard Clarke 877-4637

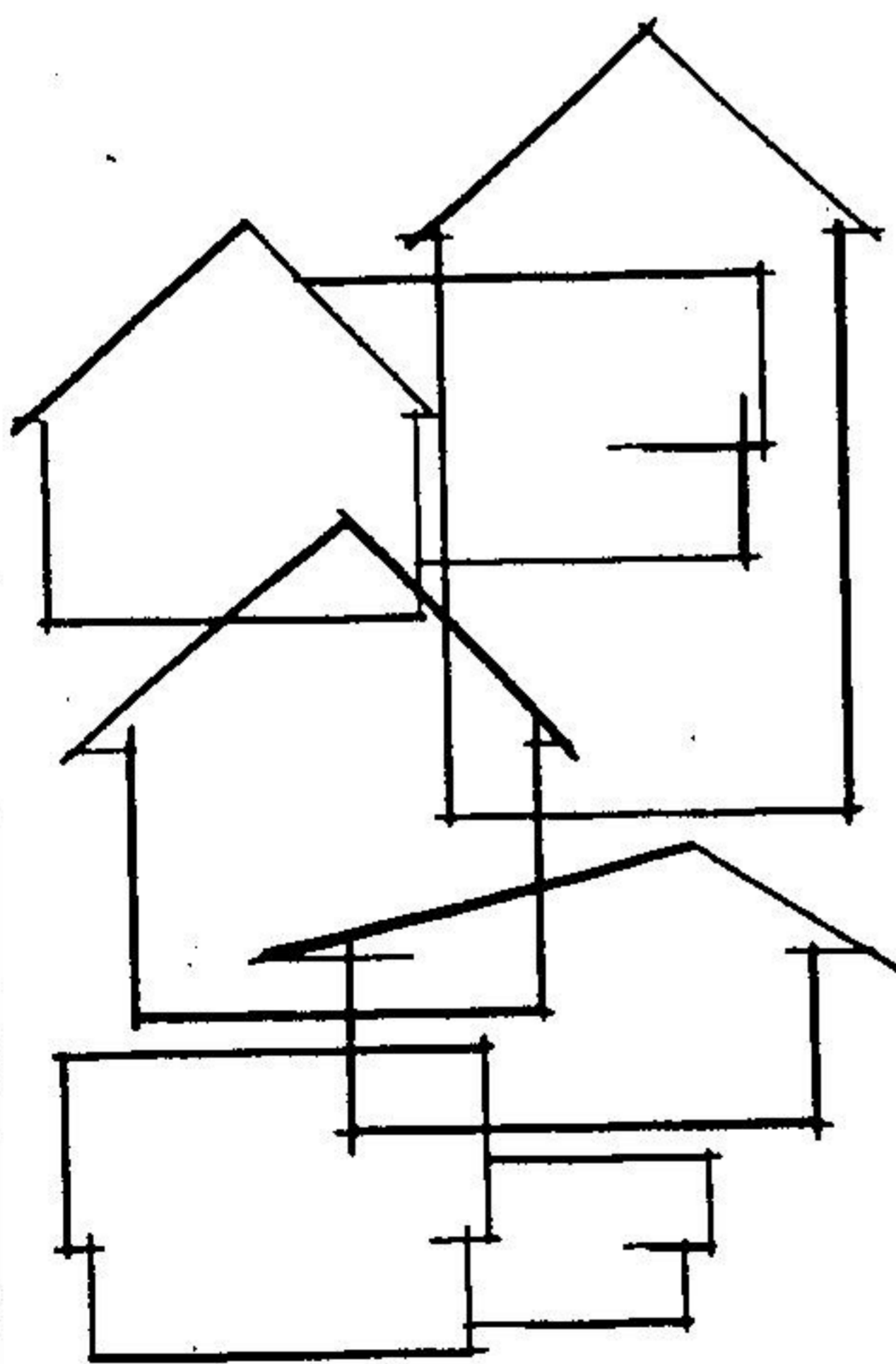
SERVICE - WE BELIEVE IN IT

Reg Cooper 877-9458
Alex Glenn (519) 833-2465
Peggy Irwin 877-2895
Marion Carney 877-5764
Murray Smith (Acton) 853-0315
Larry Brunton 877-4913
Rosemary Wizemann 877-1264
Caren Hogg 877-4987

HELPFUL HINTS FOR

HOME SELLERS

Follow these simple suggestions to help your "Realtor" sell your home faster



Clean up - Fix up

FIRST IMPRESSIONS ARE LASTING—a bright and cheery home invites inspection. Keep your lawn trimmed and edged; the flower beds cultivated. Be sure that the windows are sparkling. Remove ice and snow from the walk and verandah in the winter time.

WATCH THEIR STEP—REMOVE ANY OBJECTS—such as children's toys on the front steps which might cause accidents. Keep the front entrance and stairways clear. Try for an uncluttered appearance.

SPARKLING INTERIOR—clean the walls and floors. Have the counter tops clear and don't leave dishes in the sink. A thorough house cleaning will give your home that well-kept look.

STORAGE AND CLOSET SPACE—the basement is an important feature. Remove all the unnecessary articles that have accumulated. Display the full value of your storage and utility space.

FIX THEM NOW—repair defects that can annoy buyers, such as dripping taps, sticking doors, loose tiles, etc.

BEDROOMS AND BATHROOMS—neat orderly rooms look larger. Tidy up the bedroom for a spacious appearance. Check and double check your bathroom. Bright and clean bathrooms sell many houses.

Showing your home

"THREE'S A CROWD"—More will lose the sale. Avoid having too many people present during inspections. The prospect will feel like an intruder and will hurry through the house!

IN THE SHADOWS—Please do not accompany the prospect and the salesman. He knows the buyer's requirements and can better emphasize the features of your house when alone. You will be called if needed.

LOVE ME, LOVE MY DOG—does not apply in house selling. Keep pets out of the way—preferably out of the house.

SILENCE IS GOLDEN—Be courteous but do not force conversation with the prospect. He is there to inspect your house—not to pay a social call.

BE IT EVER SO HUMBLE—Never apologize for the appearance of your home. After all, it has been lived in. Let the trained real estate salesman answer any objections that are raised. This is his job.

MUSIC IS MELLOW—But not when showing a house. Shut off the TV and radio—they distract. Let the salesman and the buyer talk, free of such disturbances.

A WORD TO THE WISE—It is best not to discuss price, terms, possessions or other factors with the prospective purchasers. Refer them to your Broker. He is better equipped to bring the negotiation to a quick and favorable conclusion.