

Trucker Turned Farmer Now Has \$400,000 Holstein Business

You'd have to have the brain of a business tycoon, the bankroll of a millionaire and a fierce love of farm life to turn an ordinary dairy farm into one of Ontario's top Holstein breeding operations in just three years.

And Howard Tarzwell, RR 2 Georgetown a former truck driver who three years ago sold the aluminum extrusions business he had built into a million dollar operation, is on his way to becoming as big a success as a breeder as he was a businessman.

Tarzwell bought his Surodana Farms after selling out his Custom-Era Aluminum firm 3 years ago because he "always thought farming was a good life."

Country House

Just how good a life it can be is clearly seen on the Tarzwell place today. The old farmhouse has been turned into a country house straight out of a magazine, with carpets that look knee-deep and furniture that feels like physiotherapy.

And for the cows it's a regular Holstein Hilton. The brick and wood-paneled cow barn has individual stalls for each milker, each cow with her name and number overhead and a personal drinking fountain.

Stored in an adjoining structure are the 45,000 bales of hay Tarzwell grows on his three farms, nearly enough to feed his 160 head. Total work force on the three farms is four men under herd manager Harry Shepp, with extra hands taken on for haying.

There are few cows left from the farm's original herd. In addition to his own breeding operation, Tarzwell is building to a herd of roughly 200 head by flying to public auctions all over Canada.

The farm's milking operation pays for itself, and Tarzwell seems contented to leave it at that. His cow barn has facilities for 72 milkers, but he said he never intends to milk more than 60.

Top Producers

But he still has cause to be proud of his milking operation. Careful buying and breeding have given him a herd of top producers, of which a third will milk more than 20,000 pounds this year.

His consignment to Cooksville Dairy every second day is 5,500 pounds. That's about 2,200 quarts, enough to supply an average family for three years.

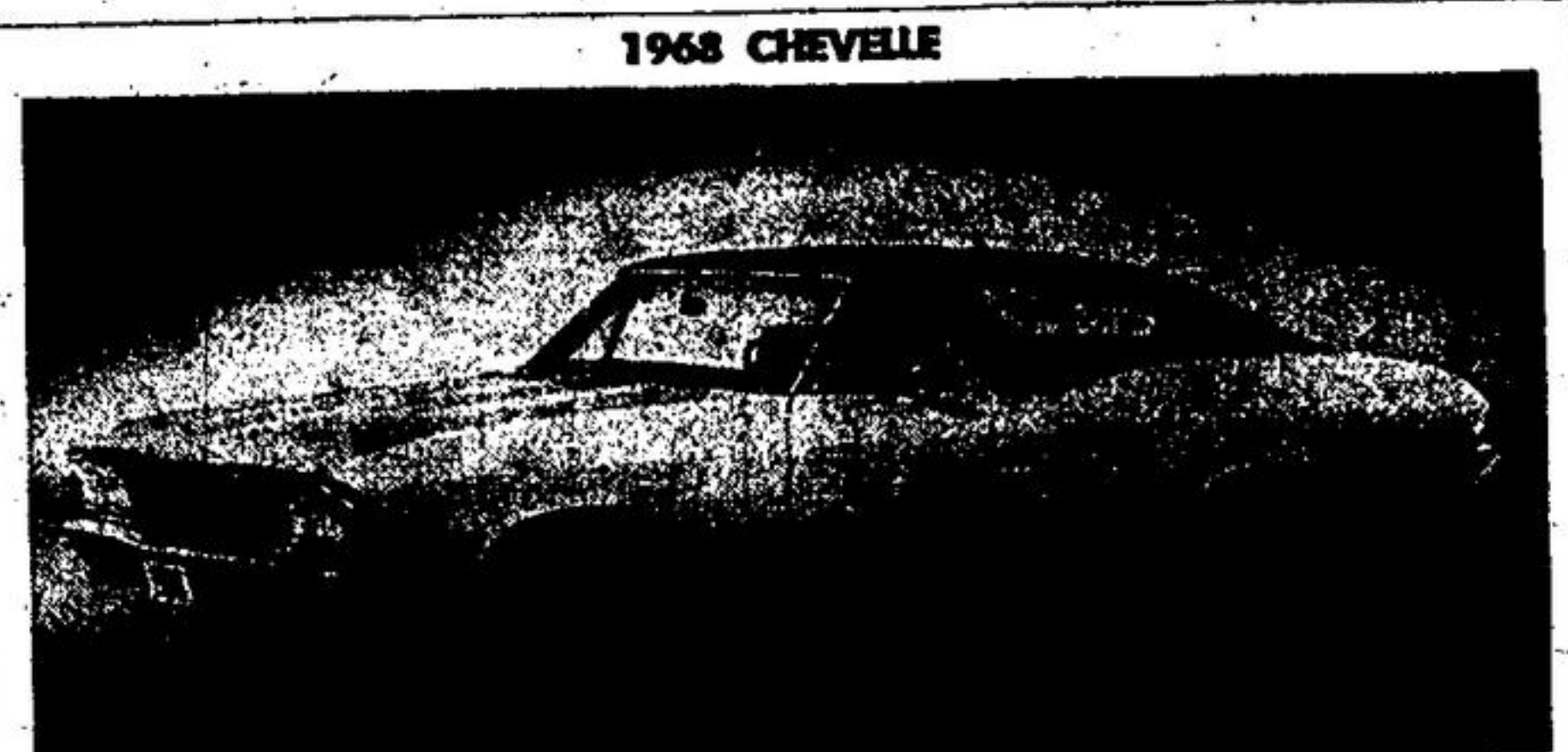
Milk from the electric milkers flows through a pipe system directly into a bulk tank, which cools the milk from 88 degrees to 38 degrees within 25 minutes after last milking, and then holds it at 38 degrees until picked up.

The farm's top cow has established a 10-month record of 22,600 pounds and is now going on for a 365-day record.

Milking Operation

Tarzwell is content to leave the milking operation on a break-even basis in order to concentrate on breeding a top herd.

To back up his belief that



1968 CHEVELLE

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LET'S PLAY BRIDGE

BY BILL COATS

The most difficult contracts to play at contract bridge are often those reached through a misunderstanding of the bidding system. I was reminded of this last week when my partner and I reached a small slam contract with only 22 high card points in the combined hand. Here are the hands.

Neither side vulnerable, the dealer is south.

NORTH
S-A 6 3
H-7
D-Q 8 7 5 2
C-10 9 6 4

WEST EAST
S-K J 10 4 S-Q 9 8 5 2
H-J 8 5 4 3 H-Q 6 2
D-K 9 D-J 10 4 3
C-K 2 C-Q

SOUTH
S-7
H-A K 10 9
D-A 8
C-A J 8 7 5 3

The bidding:
SOUTH WEST NORTH EAST
1C 1H 2C 2H
3H PASS 4D PASS
6C ALL PASS

Opening lead — Heart 4.

The bidding misunderstanding may be hard to spot. North's bid of two clubs is correct in most bidding systems but as my partner and I play it — it should have been a strong bid. Expecting more from North in clubs, I cue bid the hearts suit. My partner decided that I really didn't have clubs and looking for a longer suit — hence the diamond bid. To me it looked like solid clubs and

diamonds so I went straight to six clubs.

West led a heart and dummy was spread. It looked like one club and one diamond loser for sure. Maybe if spades and hearts could be eliminated, one opponent could be persuaded to lead diamonds. However, there must be at least one club in dummy.

The heart lead made East play the queen and declarer won the trick. The club ace was taken, leaving the high club in West's hand. A spade to the ace and spade ruff came next. The high heart was cashed and the nine of hearts was led.

When this was not covered by West, a diamond was discarded for declarer could not afford to ruff two hearts in dummy.

The heart ten was ruffed and dummy's last spade was led and trumped by declarer. Now the stage was set.

A low club lead and West was on the lead. There were no hearts or spades in either dummy's or declarer's hand. There was one trump and three diamonds in dummy and three trump and diamonds in declarer's hand. West led a low diamond, declarer played dummy's queen and claimed the balance.

WARTS

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Set \$20. Monthly Fee For Esqueuing Trailers

Esqueuing Council is cracking down on trailer-dwellers in the township, and Monday, Sept. 18 approved a by-law specifying a \$20 per month fee for living in a trailer, effective January 1.

Meanwhile council has been writing to 15 known trailerites and attempting to collect the current \$10 a month fee from seven of them. And a by-law banning all trailers is being considered.

"Why don't we stop them from coming into the township at all", Reeve George Leslie wondered, as councillors passed the \$20 fee by-law. The Municipal Act provides a section under which a township can limit trailer dwellers to not more than 60 days in any 10 month period but did not

seem to have a clause that completely bans them. The \$20 per month fee is the maximum fee under the Act, it was learned.

Clerk K. C. Lindsay said the \$20 a month was pretty stiff, as many homes in the township don't pay \$240 a year in taxes on their permanent property.

Councillors decided to give some more thought to the 60-day limit. In the meantime, deputy clerk Delmar French was urged to get after anyone who hasn't paid their \$10 fee this year and turn any delinquent accounts over to the solicitor for collection after the end of this month.

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PAGE 5

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