# Profit Up $10,000 Last Year for Halton Co-Op

## Wilson President Again John McNabb Joins Board

Well known Norval area farmer Spencer Wilson was selected as president of Halton Co-Operative Supplies for the second consecutive year, when more than 100 Co-Op members attended the annual meeting in Stewartiown hall on Thursday. Mr. Wilson, a member of the Co-Op board of directors for 19 years, was elected to the board for another three year term before directors met and selected him as president once again.

A glowing financial statement described as 'probably the best ever,' was reported and members learned that patronage dividends on 1964 member purchases would be: general purchases, three and one-half per cent; broiler feeds one and one-half per cent; and petroleum products (gasoline and fuel oil) one half cent per gallon.

### $51,895 Profit

Sales at the Co-Op's three plants in Milton, Georgetown and Erin reached a new peak of more than $1,500,000 and net profit for the year before patronage returns was $51,895, an increased profit of more than $10,000 over the 1963 figure of $41,837.00 Sales were 'substantially' increased at all three plants and at Milton, a fertilizer storage warehouse and two fertilizer spreaders were added. More land was also purchased adjoining the Milton plant and directors anticipate installing bank storage for liquid nitrogen, which is needed for an effective fertilizer program.

In 1964 gross sales totalled $1,579,735 and the gross margin was $260,182. Added to this was $13,765 for custom revenue, bringing the total to $273,947. Sales in 1963 totalled $233,401.

President Spencer Wilson reported the $100 scholarship awarded annually for a student going to OAC went to Ed Van Heekelen of Acton. Mr. Wilson praised the directors, secretary, management and patrons for their support during 1964.

### Manager's Report

In his report co-op manager Charles L. Harris stated: "your Co-Operative has this past year increased in sales volume and service to its members and patrons, through the use of grain storage and grain drying facilities, fertilizer warehouse and more complete hardware and supplies inventories. All departments such as feed, fertilizer, hardware and petroleum had sales increases and the hardware and appliances increased 50 per cent in 1964 over the previous year. A service department was added in 1964 to service oil burners, appliances, water systems and milking machines.

The manager also suggested: "many items such as hardware, appliances, fuel oil and the servicing of these items are the requirements of both rural and urban people. And more of the urban people are making use of the co-op's facilities."

In closing, Mr. Harris thanked the board of directors and staff for their cooperation during the year, and also the patrons for their patronage.

### Reduce Fee

In an effort to attract more urban business members voted to reduce the life membership fee from $5 to $1. Directors thought that some urban customers were unwilling to pay $5 for a life membership even though the membership fee would qualify them for patronage returns.

District 4 manager of UCO, Bob Winch submitted the financial report assisted by Douglas Eckel, a member of the auditing firm.

Co-Op awards for achievements at Milton Fair were presented to: Mel McCullough for the best Junior Guernsey herd, by Harold Meek; Harold Gowland for the best Holstein Dam and Daughter, by A. G. Hunter; M. C. Beaty for the best Jersey Dairy herd, by Lloyd May; Clark Bros. for the three best females bred and owned by exhibitor, by Don Cleave; and to Bob Alexander, a Holstein Futurity Award, presented by A. G. Hunter.

### New Directors

Three directors were up for election at the meeting and after 19 years on the board Fred Nurse resigned. He was presented with a past president's pin by Spencer Wilson. The three directors named for a three year term are Spencer Wilson, Sam Harrop, and newcomer John McNabb.

At a director's meeting immediately following the annual meeting, Mr. Wilson was elected president, F. D. Charles was named vice president and V. J. Lawrence was appointed secretary. Other directors are Mr. McNabb, Mr. Harrop, A. G. Hunter, L. May, H. Meek, Don Cleave and Russell Hurren.

Jack McDonald thanked the ladies of Ashgrove United Church for providing the 'excellent meal and also thanked retiring board member Fred Nurse for 'his many years of hard work on behalf of the board.'

Bill Mahon, accompanied by Mrs. D. Charles led the group in an after dinner 'sing-song.' Agricultural representative Henry Smeaton presided for the election of directors and thanked the Co-op board and particularly manager Charles Harris for their cooperation during the past year. Clayton Wilson was the winner of the door prize presented by the Co-Operatives Insurance Association.

Don Wingrove of the Bank of Commerce of Georgetown and A. C. Douglas of the Royal Bank of Erin attended the meeting and commended the co-op on a successful year of operation.

# No Inspectors, Plumbing Inspections May End

County medical officer of health Dr. Archie Bull, said yesterday the Health Unit may have to discontinue plumbing inspections in the county because of a shortage of sanitary inspectors.

The unit has sent letters to municipalities in the county notifying them of the step it plans to take if it is unable to hire two inspectors.

Dr. Bull stated the unit has been trying to hire men for the past six months but has been unsuccessful because of a general shortage of inspectors and because of the unit's unappealing salary.

A starting salary of $4,600 is offered by the unit.

James A. Powell protested the unit's wage scale which pays a technical school graduate, after a six month probationary period a salary just $420 less than that paid a man who has been working for six years or more.

Dr. Bull noted the most plumbing inspections performed by the Halton County Health Unit are services not normally performed by other health units.

He stated the Health Unit may have to discontinue the service, but only through an agreement with the municipalities.

The onus to provide plumbing inspection service was transferred from health units to municipalities recently when the Public Health Act was amended, the Doctor noted.

He explained the service would have to be discontinued in order that the unit's seven inspectors have time to provide adequately the other services provided by the unit.

Chief Sanitary Inspector Powell lists the 'other services' his men perform:

"They are required to approve new schools, particularly as to plumbing sewage disposal and water," he states, adding, they have "to inspect dairies, eating establishments, food processing plants, premises used for preparing catering services, slaughter houses and meat in-

# Jury Recommends Flashing Signal at CNR Crossing

A five man coroner's jury last week recommended a flashing warning signal be installed at the CNR crossing at the first line west of Acton where Jack Brinklow died recently while attempting to cross in a dairy truck. He was the brother of Donald Brinklow, 15 Union S., Georgetown.

Mr. Brinklow, who lived in Guelph, was an Acton Jersey Dairy employee.

Three recommendations submitted by the jury included (1) snow being winged back farther by a snow plough and sanding of the road at the crossing. (2) Because of the increased amount of traffic and the angle of the crossing, flashing warning signals should be installed. (3) There are certain times when the train whistle is not blown and more emphasis by trainmen should be placed on this.

After hearing evidence from nine witnesses the jury deliberated for about three-quarters of an hour before bringing in the verdict and recommendations.

In his summation, Dr. Walter Scott of Guelph said the cause of death was determined as shock, a fractured skull and lacerated brain.

# TOWER LAND WILL COST TOWN $3,447

The land on which the water tower will be built, plus clearance around it, and access roads, will cost the town $3,447, it was revealed at council Monday night, when a by-law to authorize the mayor and clerk to sign the agreement was given three readings.

Coun. Powers explained that approximately an acre of land will be controlled by the town. The $3,447 will be paid to Delrex Developments and Al Zeravlev, $3,172 to Delrex Developments and $275 to A. Zeravlev.

"This will be known as Power's Tower," quipped Reeve Elliott. The by-law was opposed by Coun. Young, Coun. Francis, and Mayor Gibbons.

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