

More Questions for your friends

The Pulp and Paper Industry spends 100 million dollars a year for supplies. Providing these supplies keeps other industries busy and their workers employed. See how much you know about some of these purchases, then try the questions out on your friends:

- 1. Farmers and settlers sell pulpwood to the industry. What is their annual income from this?
- 2. What is the industry's yearly bill for fuel?
- 3. What do the felt manufacturers receive for the felts they supply?
- 4. Cylinder and Fourdrinier wires wear out and have to be replaced. What does this cost per year?

1. Farmers and settlers receive 22 million dollars a year. 2. The annual bill for fuel is 14 million. 3. Over 3 million dollars a year goes to the felt mills. 4. Supplying cylinder and Fourdrinier wires costs \$1,400,000 a year.

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An Andivided

The three main factors in providing the machines which will continue to improve farm operating and make it more profitable are closely inter-related and achieve the utmost in their functioning when properly correlated.

These three factors are—

- ENGINEERING—which by study and experimentation conceives and develops the Implement or machine to meet the immediate need or problem of the farmer.
- MANUFACTURING—to produce in quantity and quality the machines developed so that they may be economically available to the farmers whom they were designed to assist.
- DISTRIBUTING—to sell with all the details which this includes, and which in its broader sense implies the missionary work of introducing new developments so that the full possibilities envisioned by the engineer may be fully appredated by a sufficient number to provide the volume necessary to bring manufacturing costs down to a point that extends the benefits of the machine to the greatest number. Including, also, as it does the rendering of the necessary service to assure of the purchaser getting the utmost in satisfaction in the operation of his machine and the furnishing of parts to keep it in operation during its lifetime, with loss through breakdown reduced to a minimum.

It is evident that when these three functions are co-ordinated under one management, the success of each being entirely dependent on the success of the other, and the success of all being the responsibility of that management, that each functions at its highest point of efficiency. One cannot blame for its short-comings the actions of the others, insofar as the customer is concerned there can be no—"buck-passing." It's an undivided responsibility.

Massey-Harris is proud of its engineering developments in the field of farm machinery over the century and has earned an enviable reputation for the character and quality of the goods It manufactures. Its own Sales Organization of exclusive Dealers permits its farmer customers to deal directly with the Company that designs and builds the machines it sells. A Company which stands behind its product with the highest kind of guarantee—it has to be satisfactory and there's no divided responsibility.

ASSEY-HARRIS COMPANY LIMITED WITH FARMERS FOR ALMOST 100 YEARS

"As We See It"

WAR CONDITIONS affect the supply of so many different articles. Recently we noticed where one of the big departmental stores was wanting to purchase used cameras. Their idea no doubt, would be to re-condition these cameras and sell them to their customers in place of new ones which are likely unobtainable. Another in teresting advertisement called 50,000 used golf balls. Again no doubt were wanted in place of new that weren't to be had. another advertisement had been inserted by the Mayor of the Town of Mount Porest calling for thirty-two pair of curling stones. Again it is likely that new curling stones are not on the market. We won't be surprised to notice an advertisement one of these days calling for used, safety razor blades. Wasn't there an old saying that went something like this: "Keep an article for seven years and you will then find a place for it"?

SOME WEEKS ago we mentioned in of this column that the playdowns for the honors in the Provincial Women's Softball Union were under way. As we write these lines there are still two teams in the running-Sudbury and Simcoe. The Sudbury team has consented to play the whole series of three games in Simcoe and the first game is billed for Thanksgiving day, the second for the following day, and if a third is necessary, it is to be played the day that this issue of the Herald comes off the press. These northern teams are real sports. Hockey fans will recall that not many years ago Powassan hockey team played all their final games on the rink in Kitchener. It looks like Simcoe for the honors this season, although one can never tell. The idea of the one team doing all the travelling looks like a sensible arrangement although it is tough for the Northern fans who will be unable to see the final game at nome. On the other hand it will be quite a saving in expenses which is the drawback in so many cases in the semi-finals and finals in almost all

was certainly something wrong with ver.

our educational system. He went on to tell us that a huge munition factory in his city was eagaging all the university graduates, and under-graduates as well, (co-eds) that they could get for inspectors in their factory. Howover even if these girls were university trained yet this firm paid them to attend school financed by the firm itself, teaching them to become inspectors. He went on to state that surely there 'was something wrong when a private firm had to conduct its own private school in order to teach university graduates to become munition inspectors. In other words, even if these girls had graduated from a university, their degree was of little use to them in detecting flaws in the munitions that this firm manufactured. We think that the principal had something there.

WE HAD A short paragraph in this

column in the August 20th issue

of the Herald in which we mentioned that we had noticed while going through the Chippawa Power Plant at Queenston that the Hydro were using a cream separator to clean their used oil and that they saved doing. The article had been copied in ing out the September accounts passwe noticed a reply in this same exchange. We know very little about W. Spence, w.w., sts. oil, however the following information W. Spence, w.w. sts: copied from this exchange may be of W. Spence, w.w., sts., park interest to some of our readers, "I W. Spence, sts. was interested in an article on the W. Spence, w.w., sts. conservation of oil that appeared in Wm. Ward, court services used again. Our company has been G. R. Muckart, w.w. doing this work (i.e. the refining of Georgetown Lumber Co., sts. used oils) for the past ten years. We Hydro Electric have experimented with many differ- Bell Telephone Co. ent methods and have finally evolved a A. W. Keffer, ww. rebate process that produces an oil equal in Halton County, grader sts. all respects to new oil and in certain J. Schulz, sts. specifications the figures are superior Cain's Garage, town truck to that of new oil. (Notably there is P. F. Blackburn, 2 uniforms a smaller carbon content and less tendency to form sludge). We have Dale & Bennett, legal fees used a centrifuge similar to the one re equalization you mentioned in your article that is Noble Scott, printing tax sale efficient in removing all solid matter such as road grit, metallic particles, Municipal World, stationery etc, but it does not get rid of dilu- S. Walker, sts. tion, acid content or collodial carbon. F. Sinclair, town truck These are removed by means of chemi- City of Guelph, welfare ca! treatment and large volumes of Canadian Brass Co., w.w. sporting events, especially for smaller low pressure steam. In appearance P. B. Harrison, stamps, etc. the refinished refined oil cannot be F. C. Whitmee, sts. distinguished from new oil and it will W. G. Marshall, postage A RECENT article in one of the city outlast and out-perform any new oil Welfare accounts, C. J. papers mentioned that the regular that is on the market. It was rather high school studies weren't of difficult at first to convince people followed agriculture. It makes one that prejudice has practically disapwonder if education really educates. peared out here and our present out-In conversation with the principal of put is in the neighborhood of eighty Herald appears in rather breviated one of our city technical schools re- thousand gallons per year." This re- form this week. Back to the 8-pager cently he was telling us that there ply to our article came from Vancou-

LOOK OUT FOR YOUR LIVER

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SEPTEMBER ACCOUNTS PASSEI

Council which appeared in last week's? considerable money each year by so Herald, lack of space necessitated leavone of the exchanges and this week ed for payment at the meeting on October 7th. The list follows: your paper and in which it was stated E. C Thompson, court services 4.00 that you were curious as to whether Ontario Dept. of Health, welfare 3.75 crankcase oil could be cleaned and Ed. Hoare, w.w. rebate 2.75 Buck, food \$5.42, Maple Leaf Dairy 75c total very much use to those students that that a refined oil was safe to use, but Speight's Garage, trucks, etc.... 30.20 -Owing to the holiday Monday, the

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