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We are sure you will be pleased with the new Winter Styles which are entirely different.  
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A BIG REDUCTION ON ALL OUR HATS.

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GENERAL TRUCKING SERVICE  
General trucking at all times and  
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**BUCKLEY'S Gives You For**

**More For Your Money**

Buckley's gives more value for an ordinary price because it can be obtained with your money. Buckley's is a store where you get more for your money. Buckley's is a store where you get more for your money. Buckley's is a store where you get more for your money.

**SHE LOST 32 lbs.**

New Frocks No Longer Worried Her

"How did you lose that 32 lbs. of fat?" is what you will be asking. Let her tell you herself—

"About 18 months ago I weighed 178 lbs.—which I can assure you annoyed me very much. Everything seemed a worry to me, especially new clothes. Nothing would fit me comfortably, and walking was unbearable. I was advised by a friend to try Kruschen salts, and I am very glad I did. During the first two months I lost 28 lbs. of fat. Now, for the last 6 months my weight has been 146 lbs. and I feel much better in health. I have all my weight tickets to substantiate my statements."—(Mrs.) M. P. Kruschen contains those six mineral salts, proportionately balanced, found in the waters of those famous European spas used by generations of European people to produce weight.

Kruschen helps blood, nerve, glands and body organs to function properly—you gain new strength and energy—feel years younger—look better, work better.

**Authentic Advice**

That tuberculous infection does not, as a rule, take place in adult life, but that the disease often sets in later years is an outcome of a child infection—the germ which grows and awakens some sun-dormant condition, some lowering of vitality to break its activity, sometimes too late.

Children are especially susceptible to a disease of this kind, and it is a matter of course that they are all liable to tuberculous infection. We have, therefore, in the tuberculous child, a latent infection which, from time to time, may break out in various forms. It may be a simple cough, or it may be a more serious condition, such as the tuberculous meningitis, or it may be a more serious condition, such as the tuberculous meningitis, or it may be a more serious condition, such as the tuberculous meningitis.

**AN EXPERIMENT**

By JANE OSBORN

GET the right kind of woman and she can do it as well as a man—stuff and nonsense! She wouldn't have the head for it. Imagine Miss Kline or Miss Hicks here going out to sell bonds. Imagine their selling any! "How haven't you got the head for it," shouted young Tom Venner. "That's what I'm telling you, the a woman of the right sort and she could sell bonds with the best salesman we've got."

The middle-aged Kirk Yates shrieked at the answer. "But if you get a woman like that you've got to pay her much."

"Then pay, by jumpy, pay," howled Tom Venner, with several emphatic bangs on his desk. "The point isn't that you've got to pay her, but I want to get people that will sell. Take Hudson, or Mayhew, or Kling—any of 'em—they sold bonds for weeks and when they got real good at it they got better jobs, went somewhere else or started out by themselves. My idea is that a woman isn't so shiftless or so daring. Get two or three trained and you'll see what she can do."

Mr. Kirk Yates smiled, indicating that he was not to be taken in. "I'm only a partner, I can't stop you from trying an experiment. But don't start with the Hudsons or the Mayhews. Get one and see if it works."

It was that the employment agent who supplied the bond house of Yates and Venner with stenographers, comptroller operators and other office workers had a rather unusual position to fill. There was only one applicant on the list at this agency that was considered suitable. This was Jane Hayden. The employment agent sent a sealed note along with her. Tom Venner read it through while Jane Hayden sat waiting at the other side of his desk for an interview.

"She does not seem to have the striking personality you may think necessary for selling bonds. But there is something about her eyes that I should think would take the trick. And she's very intelligent."

Tom Venner had not noticed her eyes as she came in the room, he had merely noticed with a trifle disappointment that she was a young woman of middle age and not commanding appearance, who made no special effect when she came in the room.

Then, as he turned to talk to her, she lifted her eyes, color, light brown eyes that were big and sparkling, moist and brown. They were eyes that had never seen them again, he could not have forgotten—traumatic and trust compelling eyes that made you forget everything else save the personality of the young woman who owned them.

"I think you could sell bonds, or anything else," Tom said, trying not to look at the eyes, but he too was influenced. "The question is whether you are willing to learn enough about bonds to know how to do it."

Jane Hayden made no special effort to learn, as she was used to study, and after an arrangement had been agreed upon—whereby she was to be paid as much for what she did as a man salesman—she was formally taken into the employ of Yates and Venner.

Mr. Yates remarked to Tom that he had certainly picked a pair of good eyes, adding: "But can she sell bonds?"

"Tom Venner said, 'We'll see.' Jane Hayden proved her ability as a saleswoman. She sold bonds and more bonds, and she was always on hand when either Tom Venner or Mr. Yates wanted to see her. She never seemed to have to play golf or eat lunch or go motoring with the people to whom she sold the bonds. By all means she was the best bond 'salesman' they had.

"Here's something that I don't suppose you've thought of," said Mr. Yates. "We've got a first-rate bond salesman. She has the know-how, the business and she's making money for us and for herself. And not being a man she isn't ambitious. She won't want to start out for herself. What was my idea about getting a woman?"

"Your idea," cried Tom. "I don't remember that it was your idea."

"I didn't say much," smiled Mr. Yates. "But that morning I asked you to get a girl—that was the idea I had in view. There's no reason now why this Miss Hayden shouldn't remain with us for years."

"No reason but one," said Tom Venner. "She's a first-rate money-maker. He's already rather ruddy face. 'She might marry some one in the business.'"

"Well, as I am a married man myself," said Mr. Yates with a concealed smile, "and as Trigger can't get his divorce and as Hayden is about a foot shorter than Miss Hayden, and as I'm short I'm engaged. I don't see much to worry about."

"What about me?" cried Tom. "You?" gasped Mr. Yates. "Does she care about you? Well, I'm blessed!" Then he laughed.

"She's got wonderful eyes," said Mr. Yates. "But it's had business for you to take her away from the firm."

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Choice Maple Hardwood and Cedar Rafts at right prices. Orders left at A. Hume's or at my home, please see promptly attended to.  
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No. 1 Hardwood, beach and maple \$3.00 per cord; mixed wood \$2.75; Rafts \$2.50 per cord. 6 in. blocks of hardwood for Quebec delivered. This wood is always dry as it is kept under cover.  
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Choice Hardwood, Beach and Maple at \$3.00 per cord; Mixed wood \$2.75 per cord; Rafts \$2.50 per cord.  
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**THE PARENTS' PERSONAL SERVICE**

A Unique Service Rendered by the Hospital for Sick Children, Toronto.

Three years ago the Hospital for Sick Children, Toronto, the pioneer hospital of its kind in Canada, voluntarily started a service to be known as "The Parents' Personal Service". This means that the Hospital will send a nurse, with her stenographer, for the purpose of seeing the parents and their children, and also to see how the child is getting on. This service is not only for the parents, but also for the child. It is a service that is rendered to the parents and their children, and it is a service that is rendered to the parents and their children.

The Hospital's official regard this service with pride, as it reveals the interest and sympathy of the parents. It is a service that is rendered to the parents and their children, and it is a service that is rendered to the parents and their children.

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**FREE 50c value to victims of INDIGESTION**  
Among new discovery only gas pains, flatulence, indigestion, heartburn, and other ailments of the stomach and bowels. Each of the ingredients contained in STOMALKA are of recognized therapeutic value, many of them used by the medical profession for centuries, and the purity and strength of this preparation is unquestioned.

STOMALKA is a pure preparation based on experience of Canadian physicians to relieve the most distressing flatulence, heartburn, and other ailments of the stomach and bowels. It is a pure preparation based on experience of Canadian physicians to relieve the most distressing flatulence, heartburn, and other ailments of the stomach and bowels.

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**Auction Sale!**  
Registered and Fully Accredited J. E. Cattle and Grade Cattle. The undersigned has received instructions from the Executors of the estate of the late J. H. Boulter to sell by public auction at Lot 23, 24th Line, Exeter, near Glen Williams, ON TUESDAY, DECEMBER 11th, 1933 at one o'clock sharp the following—Registered and Accredited Jersey—Golden Bright Maid, River Court Pat, Pleasant Fern, Pinguini Pearl's Queen, Stamford's Bright Maid, Visalia, Petrine Sweet Rose, Stamford Noblemae, Interested Noblemae, Hower's Ada May, Clementine's Princess, Pearl's Sunny, Credit River Princess, Pleasant's Rose Bloom, Little Lark, Little Nell, Noblemae Meridale, Henrietta's Beale, Credit River's Fern, calf.

Georgetown, Ont. due time of sale, Delay, milking well; Min, milking well; Queen, due in Feb.; Watson heifer, yearling heifer, 3 calves; Apple Klondyke Echo, due Jan.; Healden; Holstein heifer, milking; yearling heifer, Holstein; Holstein calf. TERMS—Cash. W. A. Wilson, Potch & Elliott, Auctioneers.

**Women Buy 80 per cent. of all Merchandise Sold by Retailers.**

It is calculated that women buy fully 80% of all merchandise sold by retailers, and influence the purchase of things they do not buy personally so that they control fully 95% of all purchases made.

Women study their market just as an investor in securities studies the fluctuations of financial markets. Women keep in close touch with the "price current" as it affects their buying. They "chart their course" before buying by reading the advertisements of their local merchants (or of distant city stores if their local dealer is not aggressive.) Place your message for them where it will reach them in their homes—in your local newspaper!

**Women's Influence is Reflected in Everything!**

Luxurious Automobile Upholstery and Fittings were not put there for men!

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is prepared to fill any of your Printing Requirements, and is a local industry deserving your patronage.

**GEORGETOWN HERALD**

GEORGETOWN ONTARIO

**BANK OF MONTREAL**

Established 1817

A presentation, in easily understandable form, of the Bank's

**ANNUAL STATEMENT**

31st October, 1933

**LIABILITIES**

<b>LIABILITIES TO THE PUBLIC</b>	
Deposits	\$641,346,710.12
Payable on demand and after notice.	
Notes of the Bank in Circulation	33,819,807.50
Payable on demand.	
Bills Payable	258,578.04
Time drafts issued and outstanding	
Letters of Credit Outstanding	6,151,280.54
Financial responsibilities undertaken on behalf of customers (see offsetting amount [x] in Resources).	
Other Liabilities	10,642,442.23
Items which do not come under the foregoing headings, including \$1,000,000 advance from the Dominion Government under The Finance Act.	
<b>Total Liabilities to the Public</b>	<b>692,218,818.43</b>
<b>LIABILITIES TO THE SHAREHOLDERS</b>	
Capital, Surplus and Undivided Profits and Reserves for Dividends	76,317,090.20
This amount represents the shareholders' interest in the Bank, over which they exercise their public vote.	
<b>Total Liabilities</b>	<b>\$768,535,908.63</b>

**RESOURCES**

<b>To meet the foregoing Liabilities the Bank has</b>	
Cash in its Vaults and in the Central Gold Reserves	\$ 78,683,217.88
Notes and Cheques on Other Banks	26,933,876.82
Payable in cash on presentation.	
Money on Deposit with Other Banks	25,334,859.87
Available on demand or at short notice.	
Government and Other Bonds and Debentures	316,967,375.69
Not exceeding market value. The greater portion consists of Government securities with maturities of not more than one year.	
Stocks	514,911.33
Railway and Industrial and other stocks.	
Call Loans on Canada	36,354,280.98
Secured by bonds, stocks, and other negotiable securities of greater value than the loans and representing money quickly available with no disturbing effect on conditions in Canada.	
Call Loans in Canada	7,607,169.32
Payable on demand and secured by bonds and stocks of greater value than the loans.	
Bankers' Acceptances	111,293.01
Prime drafts accepted by other banks.	
<b>TOTAL OF QUICKLY AVAILABLE RESOURCES</b>	<b>492,526,984.90</b>
(equal to 71.15% of all Liabilities to the Public)	
Other Loans	251,885,262.61
To manufacturers, farmers, merchants and others, on conditions consistent with sound banking.	
Bank Premises	14,500,000.00
Three properties only are covered in the names of holding companies; the stock and bonds of these companies are entirely owned by the Bank and appear on its books at \$100 in each case. All other of the Bank's premises, the value of which largely exceeds \$1,500,000, appear under this heading.	
Real Estate and Mortgages on Real Estate	1,732,750.77
Acquired in the course of the Bank's business and in process of being realized upon.	
Customers' Liability under Letters of Credit	6,151,280.54
Represents liabilities of customers on account of Letters of Credit issued by the Bank for their account.	
Other Assets not included in the foregoing	1,739,629.83
<b>Making Total Assets of</b>	<b>768,535,908.63</b>
to meet payment of Liabilities to the Public of	<b>692,218,818.43</b>
leaving an excess of Assets over Liabilities to the Public of	<b>\$ 76,317,090.20</b>

**PROFIT AND LOSS ACCOUNT**

Profits for the year ending 31st October, 1933	\$ 4,003,153.59
Dividends paid or payable to Shareholders	\$1,060,000.00
Provision for Taxes, Dominion Government	508,538.81
Retention for Bank Premises	100,000.00
	<b>1,668,538.81</b>
	<b>2,334,614.78</b>
Balance of Profit and Loss Account, 31st October, 1932	<b>1,248,856.50</b>
Balance of Profit and Loss carried forward	<b>1,248,856.50</b>

CHARLES B. GORDON, President  
W. A. ROG, JACKSON DODD, Joint General Managers

The strength of a bank is determined by its history, its policy, its management and the extent of its resources. For 116 years the Bank of Montreal has been in the forefront of Canadian finance.