glory of skating out-of-doors.

time. The mountieful and

new world record.

FOR THE RECIPE FILE

By Belly Barelay

COMPANY COCHYAIL

(Hervis 8-10)

Combine and nour over cracked ! cockiell glasses. Ourslab with

CHANGE PHILING

(Buttlebut for I two-layer cale)

cup miseral or load water

6 cup bisson Jules

Fow grains call

th cup sugar

Cablespoons sugar

cup crease juice

31, tablespoons conseterch

Shrimps and tomatoes, there's

combination for a salad every one enjoy. It is easy to make, too.

3 cans tomato soup
1 small can shrimps
2 tablemoons relatin
4 cup cold water

the tomato soup.

1 tablemoon sugar

HALDS MOVIES.

to cup crange butce

## KACE DAY

I goes to thurch on Bunday an' letens to de text. It sho'ty helps my feelin's when my mind is switting beand. De Babbath religion buts & telumen in de beart-But everyday religion heeds a thance

Dar's de Monday teligion when you's cot to to to work. And do Torotay foliators when yo mum' stoo to white Wednesday, Thursday, Priday an' Sal urday as well Moods overyday religious ringto of the bell

One day a learnin' book de poodnes un' de licht: De other six s-showin' dat you se de lesson right. Busday betries us comfort bishty to de riet. at de everyday religion is what buts you to de les

### KAKIMOS RECEIVE FRAISE

A new conception of the matter Kakimo propie who tahabit Canada's sub-little regions was given have by likhard Finnis, official archivist and photographer of the Canadian Aretic under the bederal Department of the

Interior. erated, blubber-saturated savages but happy, intelligent and hospitable prophy the fixest most promove and

cities would grow up seron the bidge of the pobir cooks "to farm the buslives of a time complete." The eletion in the Arctic. Among other things, it has helped the fourted discover the Markenses Stiver, with its 2,500 miles of magnificent waterway through unspolled country.

## CANADIAN VACATIONS to proud and happy in the possession

DOG TEAM MACING EVENTS

and rural sections in different parts of Canada during the mid-winter

Derblie are hist to keen as conlectante in the major trible. Prior to the staging of these rates the sinedifferet training with their entries the starting line. Huskies, Airdales. dictor, and there are dogs of unknown orieta, all thus talk of borbdod. Forto later. The stir and builts is conone and at the and some youngster

BOUND TOUR OF CAPE BRETON

Cine Breton, that picturesque Island metion of the province of Move Bootle. has evidently applied the old saying North on the Victoria county std. is the heritage of the skaters, for London market. Until recently a nine inite gap in the skaling is a social and healthy exer-highway. "the missing link," forced a cise. lits will make the tour of the "Cabot

INLAND OF GELEANS, QUEEN The historical function of Louise Canada draws many motorists to the termy of the skalers he cutting the Its population has remained truly French and many French-Oanadians

Charmingly old-fashioned are the parishes of St. Laurent, St. Jean, St. Francols, St. Pierre and St. Famille situated along the 63 mile road that strekes the bland. Noticeahe theoughout the Island are the large stone house with high-pitched roofs, wall-kept gardens, time old churches and wayside shrines. Ou-carte and dogcarts carrying milk to the creatmeries are a common sight and never fall to attract the attention of visitore. The Island of Orients is easily accessible to motorists. Ferry boats with good accommodation for passengers and autmobiles sail from Guetso city, and the haf-hour trip and the tour around the island can be conveniently made in one day. It is altogether an interesting ramble and a pleasant diversion for motorists desirous of visiting places of special historio significance and away from the heavy trame of more thinkly populated areas.

Booulated areas.

BY CANOR PROSE JARRER TO AYMANARIES TO AYMANARIES AND OF THE Athabasks river, one of the largest in the province of Alberta, rises in the Rocky mountains but contrary to what might be expected the course of the stream from Mapper to Albabasks, a distance of over 150 milital and butter. Cook in double botter 15 minutes should not him to the province of the stream from Mapper to Albabasks, a distance of over 150 milital and butter. Cook in double botter 150 minutes scirring frequently. Add butter. Cook in double botter. Cook photographer of the party, neverthe-less, offers many excellent 'shote' for the camera. While the main trip is of sufficient interest to hold the average cruiser to the straight course there is a side trip on the waters of noticeably assettaning them. Here the Ray and Berland rivers that is any two recipes which I suggest as sure to draw the anglers of every particular for some of your present ty.

Ouldes that know the river, canons of a special type equipped with outboard motors, outlits and provisions may be arranged for through outfitters as Jasper and other points. HEALTH. ARY AND SPORT IN

The average Canadian father, keeping the welfare of his family ever in
view, cannot escape expenditure on
fuel, food and clothing, nor if his is
an average Canadian family can he avoid a certain expenditure on winter aport equipment. Harely has he ceased buying baby shoes than he is sugar, salt and pepper to tasts. Soak palatin in cold water. Add to hose called on to provide skates and boots for young Canada early realises and capitalises the advantages of the health giving winter months. In rural sections the ponds and atreases which were the scenes of summer adventure change to ports of winter pleasure. A frosty night or two cowers the surface with a glassy sheet, and easer test convincing of sixed, hard-cooked eggs.

Mix together one tempoon mustard the trouble may generally be laid to strength, unfortunately not always.

And to hose than the issue and boots of the bottom of a wet moid. Four might go a long way toward finding out the cause of trouble. Sanitation out the cause of trouble. Sanitation of sixed, hard-cooked eggs.

News and Information for the Busy Farmer

No less sager are the youngeless he towns and cities where man-made rinks, open and covered, provide an artificial los-field of more protracted According to a cable from London, the United Mingdons apple markets ties. The mountight and torches which illuminate the for thesis in the are showing to somewhat better feeling following the -usual holiday bull country here give way to electricity. "a stitch in time saves nine" to its and from dawn to far into the night and prices have strengthened some- the total percentage of these road construction programme and can the rinks are trouded with humanity what for limited make in barrelled duced under first grade, in one now claims an appropriate saying of its on pleasure bent. Young, 'middle our in that nine miles of highway and and here and there are oldster particularly Liverpool. With supported in another district of the province. Inverness county side is situated Pleasure faces and glowing thesis mark the ant hay while east of this is Cape enforced to the province.

issacon. Dog derby competitions are as outstanding struction for the of 170 miles pn those who in Canada are as outstanding struction to travel by suitoscottle be in Canada are as outstanding struction to travel by suitoscottle be in Canada are as outstanding struction to travel by suitoscottle be in Canada are as outstanding struction.

Owners of dogs will mad it as easy to struction the two places, an anomalous stituation the correction of white could not long be delayed. The distinction of the structure of t Close Nick, Claim Kees nests where the boards are becoming The annual fancy skating have or the strew to soled. tlaged in a number of Canadian ettle

are sometimes wetlacular affales They will display the grass and day. province of Quebec and the Island of intricate figures and manogures in feeding of their poultry paye them Orleans, altuated to the Mt. Lawrence competitive programmes. Bythmie big dividends. There are several reais one of the most historic and to have developed from the elementary lad grades which bring the highest teresting districts in the whole of the three and eights practiced to saids. Drices, the besting washing but province. Jacques Cartier called Il outly by the beginners. To the spec- chante are now buying poutry by Island of bacchus" but the name tallors who have only toduled to the Occarminant grades with substantia was later changed to bonour of Val. straight away style of walking there differentials between sach grade; the ole. Duke of Origans, mince the early competitions are a revelation of an premium satured for birds which track. Doggy triendships are renew- oil, Duke of Original Since its early competitions are a revelation of an premium sampled for birds which ed, and old sommittee are not allowed colonisation, cometime after 1861, the set and arience in the acquiring of grade "militated" makes crate-feeding the stir and builts is son- customs of the original settlers have which there is a certain exhibitation worth while; and all poultry intend-French and many French-Oansdians adherent; but none are more their favourite pasting that it is the last pound which brings than the akaters.

Charmingly old-fashioned are the particles of St. Laurent, St. John, St.

EARD Water aports have their favourite pasting that it is the last pound which brings than the finish and increases the value of the finish and increases the value of the finish and increases the value of the particles of St. Laurent, St. John, St.

Agricultural authorities are

coming concerned about fictions This distant, so far, is most in the boulbarn bisies. though if has penetrated as far north as Octario. Damage of one million dollars annually has been reported from Onio. Last season the disease made its appearance in Morfolk, Keese and Kant countles, besit corn and the early-planted field varieties seem to be the most succeptibe. Once established it will live for at least three years in the soil, depending on weather conditions. Mild winters

favour the disease. A field may be attacked any these between sermination and tameling and a badly damaged plant witte, turns yellowish, becomes stunted and either there are no cobe or these are shrivelied. The whole field has the appearance of being his by trost or a sewere draught and is often confitions.

Winter fed market pige and breed-ing stock reliah a little fibrous matter to thew, and they need it regularly. They will est strew if nothing better is available. It is easy, however, to give them something better, such as escond cut clover or alfalfa and other well-cured great or cureal crops toward which has been escated with and and people. And color bacon, and put on the remaining allow of bread.

APPRECIATION FIRE BESSES

A little touch of super, you will find, improves the fisher of super, you will supply the cost involved in the small quantity of fibrous feeds used.

blanding the other flavors without manure the question, "Why burns straw stacks?" is really pertinent. Straw is worth something more than as a bedding material, and not the least valuable to its use for the maktog of artificial manuse. The use of 100 pounds of ammonium au phase and 100 lbs. of lime to each ton of straw, and this thoroughly soaked with water produces a manure of distinct fertilizer value. From three to six months are required for the organic changes to become effective and the resultant substance has much of the apparatus. the appearace and practically the

abset, and easer tast convincing of strength, unfortunately not always warranted, the youngstars soon gilde over the element in which they make one and a half table-poon of akating on the natural loways for anow usually comes early to put a stop to it, though thaws occasionally restore the ice sheet and revive the firm the fire and add three-fourths used to the fire and add three-fourths are to firm a day the water is fifthy. It is reasonable that cows will not drink fresh of the ice sheet and revive the fire and add three-fourths been acaised in one-half cup cold water.

Add to this a can of salmon, which has been acaised in one-half cup cold water. Anywhere from a quarter of an inch of has been flaved in the meantime. Place in a mold and after it has cooled in the cattle and quit eating long before it has had been flourish. The cattle are to flourish.

Most people fail to get from others all the consideration they might have. They do not realise that they would have it if only they would stop demanding it. The man who gets least occasideration from every one around bushels par acre is most effective for this is the man who demands must him is the man who demands most. this purpose. Incidentally, it is also and the man for whom every one shown that heavier seeding produces loves to show regard is he who never a higher yield of grain per acre.

The solution to the question of de moralised returns from the dairy made more or, and deferred to more business, according to George H. readily, and welcomed more sagerly Barr, Director of the Dairy Branch, than we are, let us sale ourse'ves is not more cows, but better cows through improved feeding and breedothers, and ing. "Better cows mean economical than we production. By this I mean that, in many cases, I have found dairymen feeding ten cows where five animals should be sufficient to produce the same amount of milk, providing, of course, that these five cows have been properly bred, and are being fed in

the most approved way.

"Losses due to poor breeding and improper feeding, in addition to careless handling of milk and cream have when assumed almost stargaring proportions.

During the year 1933 more than 30,
ol, un
occupancy butter was produced in

Ontario. The difference in returns setween first and second grade cream is approximately three cents per pound butterfat, hence the direct loss from this source alone was about

his faith in sustained in the choose business in this Province, were second grade. At a loss of one dollar on each aheese, this represents a total of sat.

> "In general, flavor and mechanical defects in chaese produced in Ontario are showing a decided decrease each year, During 1983 we produced cheese

THE LAUGH CORNER

tinctly higher quality than over beination become of school children: A man who marries twice committee try are making greater efforts than others is indicated by the fact that duced under first strade, in one die-

> tide out. and outside off. Your methods of sultivation

A skeleton is a man with his in-

Mrs. Oabb-"No your husband Sects to cals."

Mrs. Blubb-Yes, Indeed. He say that I fed all the cate in the neighborhood. Won't you stay and have

A writer says that polices are rarely moved by accessry. But how those rollers can move the townery.

- Nothing Wrong Mother was very approved "Hertie," she said, "I thought I told you not to play with your tin sole diers on a Munday. It's very wrong."



returns to deliverers were less, this

In another district of samil she, over

In conclusion, Mr. harr said:

"That perialis sections of

depressed prices.

The largest and sand proofed to the control of the stand of the vorid has just home employed to the carties that stay the stay of the Carties trained that just have a the carties that was a second to the carties trained to the Marky Montalan. The saw "sees" is the stay to entangle to represent a few one is the stay incument of the same of the carties that the same is considered only of the carties and before montaled only of the representation of the same of

# Did you Ever Stop to Think?

By Edson R. Waite, Shawnee, Oklahoma

William Linton Andrews, Editor of The Leeds (England) Mercury, says:

"Sometimes when I listen to windy talk about marketing plans I want to get up and remind the speaker that markets are simply people. Some of the experts get entangled in forests of formulas. They ought to make it their job to get right through to the people.

"Those who make goods are short-sighted if they look upon their goods as sold when they have deposited them in the warehouse of a wholesaler or upon the shelves of a retailer. No article is truly sold until it has reached the hands of the man or woman who actually intends to use it.

"The manufacturer, in order to sell the right people, the right article, at the right price at the right time, must not leave his marketing to the haphazard channels by which so many excellent commodities today reach the consumer. Marketing must advance step by step with making. The methods employed must sell more goods at less cost to informed customers who demand them.

"The modern factor in this business which alone can secure the co-operation of distributors, can find markets, can inform customers, and can reduce the cost of the whole operation, is advertising.

"The United States was the first country to discover that selling is made easier by the creation of 'pull' from the customer than by the exclusive use of 'push' from the manufacturer.

"One of the effects of the advance of popular education has been to make the reading of newspapers a universal habit. This in turn has built up the very large aggregate sales of newspapers to-day, and has placed at the disposal of advertisers the most economical producer of 'pull' so far discovered.

"Markets, I say, are only people, and newspaper advertising is demonstrably the most certain and economical and the simplest method of placing a sales message before the people. As an Englishman I take off my hat to those Americans who have led the way in sales publicity. We in Britain are benefitting by their example. We try to get right through to the people."

11. 20

# Would you pay two dollars for two dollars?

Doesn't sound reasonable, does it? And still it's being done:

An account of \$2.00 is owning to a firm. Notice is sent that it is due. No reply. Next month the account is rendered again. The account has already cost the firm 20 cents in collections and is still not paid.

It is conservatively estimated that the cost of rendering an account each time is 10 cents. If the management is lax the account may be rendered again and again without a reply.

One of the greatest arguments for cash business on small accounts is the neglect which the average debtor accords them and the annoyance and expense they cause the creditor.

A Newspaper subscriptions are on a paid-in-advance basis because of all the many, easy, small accounts to forget, the weekly newspaper subscription heads the

LOOK AT THE LABEL on your paper it carries the date on which your subscription expires and is a constant reminder to remit promptly by that date.

4 How is your subscription NOW to

# The Herald

"Look at the Label"

## WITH THE TRAIL RIDERS



try in the great mountains from which they take through Sunahine Camp to Banff once more. The their name. The famous peak, with its many adjoining lakes and valleys, was the focal point of the pictures shown above are distinctly interesting and above trail ride and this year's trip, starting on July Riders, and Mrs. Moore, on camal-back at the 22, will follow generally the same lines, with nights Pyramids, during the world-cruise of the Canadian spent in camp, according to the best traditions of the Order. 'Ample time will be given for exploring the territory traversed, the ride occupying five days and traversing Browster and Allenby Creeks; Aminiboine Pass and the shores of Lake Magog to the prize that mountain, which is the objective of the rider. Return will be made through the Valley of the Relow, two fair bathers are seen setting out from one Rocks; the Golden Valley; Citadel Pass and so of the cabins at Aminibolne Camp.

If we find ourselves jealously notic-

ing that a certain person among our

honastly if the reason is not just this:

that he does more for others, and

Rights-getting is a sure result of rights-giving. If we really want our rights, let us banish all hints of this

Of friendliness unbroken links

Visitor "I suppose that your home town is one of those where everyone good down to meet the train!"

Village Was-What trains