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To sell people one has never seen — by Long Distance — may seem strange to you, but it is being done every day. "I sell by Long Distance to points 200 miles away," writes a hardware merchant, "and never see the customers."

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That is how Long Distance, by expanding the selling area, is enabling merchants to sell far more in a day than their fathers ever dreamed of selling.

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Licensed Auctioneer for Elton and Post, Georgetown Post Office. Sole agent for the sale of real estate and other property. Orders left at the Post Office will receive prompt attention.

**Here and There**

On May 16 two hundred new Scottish settlers arrived on the Canadian Pacific liner "Metagama" in charge of Father R. A. MacDonnell, managing director of the Scottish Immigration Aid Society. This is the second consignment of settlers brought out this year under the Clan Donald plan.

The well-known comic strip artist, Clare Briggs, of "Mr. and Mrs." fame, arrived in Montreal recently with six New York newspaper men. They then went up to the Laurentian mountains for some trout fishing on Lake Archambault and streams in the immediate vicinity of St. Donat Chalet.

A. L. Rawlinson, passenger agent, and Victor Collignon, chief clerk of the Canadian Pacific Railway at Antwerp, have been appointed as Officers of the Order of the Royal Canadian Mounted Police, King of Roumania, for services rendered in connection with the general handling of Roumanian passengers at the port of Antwerp.

An innovation is now in use along the Laurentian run of the Canadian Pacific Railway in the form of two hospital cars which will meet any demand which arises or urgent calls that may occur in cases of illness. First-class cars have been converted into hospital rooms in such a way as to easily take care of four or five sick persons.

A record single shipment of Indian motorcycles, consisting of 80 cases from Arroyo, Mass., recently arrived in Tokyo, having come forward by Canadian Pacific rail and steamer lines. The demand for motorcycles in Japan is steadily increasing, as this is considered a cheap and convenient method of locomotion and well suited to the somewhat narrow roads of the country.

Work on the New Grand Hotel at Yokohama, Japan, started in March after various citizens had pleaded with the municipality for at least one good hotel for one of the main ports of their Empire. The hotel structure will be of concrete with a steel frame and four stories in height. The estimated cost \$1,150,000. Furnishings are expected to cost another \$250,000, bringing the total cost to \$2,000,000.

Initiative and resource shown by the Foreign Department of the Dominion Express Company went far to neutralize, if not entirely nullify, shipping troubles during the recent general strike in England. A fleet of motor trucks in London, Manchester, Bradford and Liverpool carried out receipts and deliveries in the usual manner thereby eliminating any ill effects to the British-Canadian trade during the period of the strike.

The English Football Team now touring Canada was met at Quebec, where they arrived on the Canadian Pacific liner "Empress of Scotland," by Samuel Davidson, Secretary of the Dominion Football Association. The team played the first game in Montreal and then went on to carry out the schedule at Hamilton, Toronto, Fort William, Winnipeg, Regina, Lethbridge, Calgary, Vancouver, Nanaimo, Victoria, Edmonton, Saskatoon, Timmins. The tour ends July 14.

Travellers who arrived on the "Empress of Russia" from the Far East, and who crossed Canada in order to connect with the sailing of the "Empress of France" from Quebec late in May, stated that action had been started for the stabilisation of China and the end of brigand rule. Under the chairmanship of Sun Yen, son of the late president of Southern China, Dr. Sun-Yat Sen, a meeting was held which may result in the coalition of all the forces of order in China.

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of all kinds delivered in town. Kindling a specialty. Prices right.  
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**Old Records Shattered at Quebec Dog Derby**



1—Francis Dupuis, driving for A. McKay & Co., who won the Derby. 2—Crowd watching start and finish of the dog Derby. 3—Shorty Russick with his new leader Murphy.

Struggling under the handicap of high winds and drifting snow, in bitterness which hid the lead dog from the driver, the crack teams of the continent fought to maintain or overcome leads in the Eastern International Dog Derby held at Quebec recently under the auspices of the Frontenac Winter Sports Club. Among the famous competitors were Emile St. Godard, winner at Le Pas, Manitoba, last year; Shorty Russick, world's champion 200 mile non-stop driver; Earl Brydges, Quebec winner in 1924; Bill Grayson, veteran musher; Francis Dupuis, of Quebec, who won the Derby this year; Walter, of Woonsocket, N.H.; Channing, of Boston; and others.

The visitors at Quebec picked their favorites from Russick's ten huskies, St. Godard's cross-breds led by Bert, Brydges' hounds, Dupuis' mixed team and Channing's long lean hounds. No records were expected. It was thought at first that Russick's pups of fourteen months would crack under the strain or that St. Godard, who had undergone a painful operation several months before, would weaken. Joseph Dupuis was considered a likely winner. Just out of the dark on the third and last day of the race, came his brother, Francis Dupuis, leading the field by a scant ten seconds.

In winning the gold cup and one thousand dollars, Francis Dupuis established a new world's record, eclipsing the record of 12:49.45 established last year by St. Godard, by seventeen minutes and thirty-five seconds. Last year's record was also beaten by Russick, second in this year's race, who covered the 123 miles in 12 hours and forty minutes. Out of the nineteen teams that started the race, all but one finished, this being Wilbrod Poirier, of Ansonville, Quebec, who trailed the lead on Thursday and Friday and found the third day's prospects too tough. Thousands of people were on hand as the team driven by Dupuis for A. McKay and Company, of Quebec, finished the last lap of the grueling run, closely followed by Russick. A large number of enthusiasts were also present in the evening at a banquet at the Chateau Frontenac, when Hon. W. Gerard Power, president of the Quebec Harbour Commission, acted as chairman and presented the prizes. Young Paddy Nolan was awarded a cup and a cash prize for being the youngest driver ever having taken part in a race of such a nature.

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**Sunday Boats Start June 13**  
**A Day's Outing to Niagara Falls**

Leave Guelph Sundays 9 a.m., Acton 9.37 a.m., Georgetown 9.57 a.m. Bus connection in Toronto, dinner at Walker House all included in Ticket. Leave foot of Yonge Street by boat 1:00 p.m. (Standard Time).

Electric cars Port Dalhousie to Niagara Falls to Upper Steel Arch Bridge. Tickets include one-return crossing of Upper Arch Bridge. Returning—Electric cars to Port Dalhousie in connection with last boat Sundays at 7:30 p.m. (Standard Time) from Port Dalhousie.

An unsurpassed view of St. Catharines, Merriton, Thorold, scenes along the old and new Welland Canals.

All for \$5.50 from Guelph; \$5.25 from Acton; \$5.00 from Georgetown  
TICKETS AND OTHER INFORMATION FROM AGENTS

NOTE—Tickets good going either Saturday or Sunday and returning Sunday, but no Toronto bus connections on Saturday.

**Canadian National Electric Railways**

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**Neptunite Varnishes**

Low Brothers Neptunite Varnishes are ideal for either exterior or interior use. They have the distinction of being the only varnishes that have successfully withstood the heat from a Hot Iron on their surface. They will not turn white, crack under the hammer test or show heel marks. Ice and snow or rain have no effect on them. They produce a remarkably beautiful finish; they wear longer and cost less than most good varnish.

**Neptunite Varnish-Stain**

Is a high grade varnish stain. It varnishes and stains in one easy operation. The stain colors are non-fading. Neptunite Varnish Stain has splendid wearing qualities and gives a fine mirror-like gloss. Easy to use. Dries quick—has a surface like glass that is free from stickiness and dusts off easily.

**Mellotone Flat Wall Paint**

For interior decoration, it is a liquid paint, ready for use. Mellotone combines the delicacy of a water paint with all the durable elements of a lead and oil paint. It is very economical and easy to apply. It can be washed with soap and water. Is color fast and covers 900 square feet to the gallon.

**House Paint**

Low Brothers "High Standard" Liquid Paint covers fully half as much more than a so-called cheap paint. More than this, "High Standard" is so easy to apply and lasts so long that it is conceded by hundreds of users to be the most economical paint per square foot sold.

It comes in a splendid range of beautiful colors and produces a high gloss finish that wears off evenly, leaving the surface in splendid condition for repainting. Try it when next you paint.

**Auto-Gloss**

There is no need to drive a shabby car when any amateur can refinish his car in a few hours with Low Brothers Auto-Gloss. Auto-Gloss produces a finish of remarkable beauty and depth. It flows out evenly and leaves no brush marks or overlappings. It is permanent and impervious to the weather. We will be very glad to supply you with literature telling you how to restore the finish to your car. You will be surprised to learn how easy it is.

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