

BEGAN AS OFFICE BOY, IS NOW GENERAL MANAGER

John J. Scully Becomes
Gen. Manager of C.P.R.
Eastern Lines.



The Canadian Pacific operates something like 30,000 miles of railroads, and its employees number something like 80,000. On such a long road, and amidst such a large number of co-workers, one can easily reach distinction in service by hard work and consistent application.

John V. Scully, who has just been appointed General Manager for Eastern Lines of the Canadian Pacific Railway, is a typical example of the way men may climb to the top of the ladder. On January 4th, 1887, when in his fifteenth year, young Scully embarked on a long, arduous career when he joined the Canadian Pacific as office boy in the offices of the Car Accountant at Montreal. In February, 1888, he became a clerk in the "Ticket Office," and in April, 1890, he became bookkeeper to the Assistant Superintendent. In August, 1890, he returned to Montreal, having again become a clerk to the Car Accountant. In April, 1891, he again returned to Parnham to his former position in that town. Mr. Scully joined the Mechanical Department of the railway in 1891, and in March, 1892, was promoted to clerk. In September, 1894, he transferred to Toronto Junction as clerk in the Mechanical Department there. Evidently Mr. Scully made a good record, because he was promoted to Assistant Superintendent for Western Canada in March, 1895. He was appointed assistant to the Master Mechanic in August, 1901, he was promoted to be assistant to the Master Mechanic at Winnipeg, Mr. Scully's wife and two sons were at Western Canada. In August, 1902, he became chief clerk in the General Superintendent's office at Winnipeg. In July, 1902, he became Assistant Superintendent for the Western Division. Promotions followed: in July, 1902, chief clerk to Assistant General Manager; Winnipeg, April, 1904; Assistant Superintendent at Brandon; August, 1904, Superintendent at Brandon; November, 1906, Superintendent at Brandon; May, 1908, Superintendent at Brandon; December, 1910, General Superintendent, Saskatchewan Division;

August, 1912, he became chief clerk in the General Superintendent's office at Winnipeg. In July, 1912, he became Assistant Superintendent for the Western Division. Promotions followed: in July, 1912, chief clerk to Assistant General Manager; Winnipeg, April, 1914; Assistant Superintendent at Brandon; August, 1914, Superintendent at Brandon; November, 1916, Superintendent at Brandon; May, 1918, Superintendent at Brandon; December, 1918, General Superintendent, Saskatchewan Division;

Foolish Saving

A penny saved is not always a penny earned. Sometimes it is two pennies lost. The merchant who spends nothing on advertising loses much more than he saves.

The money spent for plate glass windows is not looked on as lost; nor is the money spent on better interior lighting.

Anything that increases favor, that adds to sales, that multiplies customers is very properly regarded as a good investment.

Advertising is a good investment—just as plate glass windows are. Advertising sells more goods to more persons than shop-windows do.

A Word to the Public

Do you resent having a merchant address his message to you in the form of an advertisement in our columns? On the contrary, is not your impulse to respond to his friendly overtures?

Shop Where You are Invited to Shop

Issued by Canadian Weekly Newspapers Association

SILAGE FERMENTATION

Gives Bane or Benefit to Contents of the Silo.

Well-Packed Green Fodder Usually Comes Out Well—Various Conditions From the Same Class of Fodder—Prevention of Tuberculosis in Poultry.

(Contributed by Ontario Department of Agriculture, Toronto.)

When a large quantity of finely-cut or divided green fodder is packed, within the silo fermentations begin at once. The temperature will rise, until it reaches 100 degrees Fahrenheit, due to air entering and permitting fermentative processes which are not possible deeper in the mass out of reach of the free air or oxygen supply. Under good practices, the ensiling has been carried down, the temperature two feet down will not exceed 140 degrees Fahrenheit during the first few days, the temperature will then gradually drop back to 100 deg. or less.

Green Fodder For the Silo Should Be Fresh.

Well-ensiled green fodder carrying a normal amount of moisture will contain within the small spaces just enough air to carry the fermentations to the desired point for the silage. If an excess amount of air is present through improper cutting and packing of the fodder the fermentations will be carried on until the silage is of little value and part of the silage. Numerous agents are present and ready to function should conditions favor their development.

You are up with the sun, I suppose," said George. "We're up with John J. Scully. Every morning at half past seven sharp, winter and summer, he goes past our door, and that's the time he comes in, and one of the best men," he continued.

Mr. Scully's wide experience in East and West will be a great temptation to him in dealing with his many problems of his present position. The new General Manager of the Canadian Pacific is very popular, and has received congratulations all over the country on his promotion. He succeeds Mr. Alfred Price, who after twenty years' service in the Canadian Division, July, 1910, General Superintendent, Saskatchewan Division;

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