

The Georgetown Herald

FIFTY FIFTH YEAR OF PUBLICATION

Georgetown, Wednesday Evening, February 22nd, 1922

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The Georgetown Herald
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Georgetown Ont.
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J. M. MOORE
Publisher and Proprietor.
Member Canadian Weekly Newspaper Association

G.T.R. Time Table

GOING EAST

Passenger	7:22 a.m.
Mail	9:10 a.m.
Passenger	11:40 a.m.
Mail	1:10 p.m.
Passenger	3:10 p.m.
Mail	6:30 p.m.
Passenger	8:20 p.m.
Passenger	7:11 p.m.

GOING WEST

Passenger	7:57 a.m.
Mail	10:10 a.m.
Passenger	2:01 p.m.
Passenger	4:50 p.m.
Mail	6:02 p.m.
Passenger	7:09 p.m.
Mail	8:20 p.m.
Passenger	10:10 a.m.
Mail	8:00 a.m.
Mail	5:10 p.m.

GOING SOUTH

Mail	11:58 a.m.
Mail	8:00 p.m.

DAILY TIME-TABLE

Going East	8:10	8:24	6:40
Going West	8:55	8:10	7:39

SUNDAY TIME-TABLE

Going East	8:10	8:24	6:40
Going West	10:40	6:10	9:32

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ELLIOTT
Business College
Yonge and Charles Sts., Toronto.
Is strictly first class in all departments and unexcelled in the Dominion. Students assisted to obtain employment. Enter any time. Write for our handsome catalogue.
W. J. Elliott, Principal

R. J. HYNDS
Insurance Broker
Insurance in all Branches
Phone 203 Georgetown

Erwin & Goldham's
Meat Market
Main Street, Georgetown Phone No. 1
Choice, Fresh
AND
Salt Meats
Quick Delivery Guaranteed.

BELL TELEPHONE
LONG DISTANCE
CANADA

"They like to do business with people they know."

Makes Neighbors of Customers!

"Yes, people wonder at my success in being able to increase sales, but there is really no secret to it. One night when my business was at its worst, in a heart-to-heart talk with myself I worked out these facts—

"It has always been easy to do business with my neighbors, because I could meet them and talk to them. They like to do business with people they know. The only trouble is, the world has grown so large it's hard to meet and be friendly with a lot of people."

"Well, is it?" I asked myself. "If I can make good friends and good customers by meeting them, why can't I meet them and talk to them over the telephone?"

"The next day was Wednesday. Wednesday afternoon is a good time to telephone—no one is not so busy, and after lunch most folks feel friendly. I called up by Long Distance three men I've long wanted to sell—men who have never been in my store, but I introduced myself in an easy, friendly fashion, and offered them some real bargains. Say, do you know, two of these men came in to see me the next day and bought a good bill! They're good friends of mine now. I've got over 50 new customers like that in a short time."

"Just being neighborly is the secret of building up business. At some time or other I manage to telephone nearly every customer we've got. Does that mean I'm doing good? Personal solicitation is still the best way of making a sale."

Every Bell Telephone is a Local Station

UP-TO-DATE HARNESS SHOP Stop!

If you want a New Set of Hand-Made Harness come in and let us give you a price on it. As you all know hand made harness will not wear factory made, why waste your money buying factory harness.

Also headquarters for Trunks, Bags and Harness Accessories.
Repairing Promptly Attended to
W. A. BAILEY
UP-TO-DATE HARNESS SHOP
Main Street GEORGETOWN

Special Sale

This Week and Next Of
House Dresses

Aprons of all kinds and sizes. Ladies and Children's night dresses and under-wear. Children's hats, caps and scarfs, warm stockings and pullovers. We also have a good assortment of corsets. In and back having, in different makes. All to go at greatly reduced prices. Every day will be Bargain-day.

Call and Inspect Our Stock.

Mrs. A. Watson, Mrs. E. Winfield
GEORGETOWN

COAL!

Best D. L. & W. Scranton
Coal in all Sizes.
Also Smithing and Steam Coal

Mrs. J. Watkins
Norval Station Phone 62-24

ESTABLISHED 1872

SERVICE is the measure of a Bank's usefulness. We think we give the best. Our facilities are at the disposal of all who appreciate courteous consideration and the best terms consistent with sound banking. We are always glad to be consulted.

BANK OF HAMILTON
G. C. MACKAY Manager

Sell Foreign Drafts and Money Orders payable in all parts of the world.
Issue Letters of Credit.
make Remittances by Telegraph.

THE MERCHANTS BANK OF CANADA Established 1884.
Head Office: Montreal. R. KIMES, Manager.
GEORGETOWN BRANCH, L. B. SHOREY, Manager.
ACTON BRANCH.
Safety Deposit Boxes to rent at Georgetown Branch.

HIRSCHORN'S
Ladies' Wear & Tailoring
To the Ladies of Georgetown and Vicinity!

Having got settled in our New and Up-to-date premises in the McGibbon Block corner, we are better prepared than ever to supply the needs of our many lady customers.

Dresses, Coats, Blouses, Etc
All the Latest at Most Reasonable Prices.
A. HIRSCHORN
McGibbon Block Georgetown Phone 168

...GEORGETOWN CREAMERY...
To Our Town Patrons
FRESH Creamery Butter
40c Lb.
Storage Butter 36c Lb.
Georgetown Creamery Co.
M. Saxe, Manager

Watch Our Windows

We Lead In RUBBERS
Largest Assortment
Best Grades

Slippers Several Styles for Men and Women. Regular, \$1.50. Reduced to clear, 98c.

Spats Women's high cut Spats, Fawn or Taupe Shades. Regular \$2.50. Reduced to clear, \$1.50.

We Do Shoe Repairing

Hurlbutt Shoes for Children.
2 in 1 or Nuggett Polish 10c.

H. J. FOX
GEORGETOWN

DIRECTORY
ST. GEORGE'S CHURCH
Holy Communion.
1st and 3rd Sundays, 11 a.m.
2nd, 4th and 5th Sunday, 8 a.m.
Matinee 11 a.m.
Evening 7 p.m.
Sunday School 9:45 a.m.

SHULTON, WALLBRIDGE & DALE
Barristers, Solicitors, Etc.
Toronto and Georgetown
Office: Kennedy Block
L. St. East, in charge of Georgetown Office

H. G. MEIR
Barrister, Solicitor, Etc.
Office: Mill St., Georgetown.
Hours—9 a.m. to 5 p.m.
Open Wednesday and Saturday evenings.

DR. T. N. MARCELLUS
Physician and Surgeon
Medical Office of Health.
Office Hours—2 to 4 and 7 to 8 p.m.
Phone 56

Office and Residence Main Street
South (opposite Presbyterian Church)

DR. C. F. W. ROSS
Physician and Surgeon
Mill Street, Georgetown. Phone 22
Ex. House: Surgeon Grace Hospital, Toronto.

F. R. WATSON, D.D.S.
Dentist
Office Hours: 9 to 5 Except Thursday Afternoons.
F. L. HEATH, L.D.S., D.D.S.
Dentist
Office in Lane Block, one door north of O'Neill's Carriage Factory, hours 10 a.m. to 6 p.m.

NIELSEN CHIROPRACTIC OFFICES
A. M. NIELSEN, D.C.
CHAS. J. LINDFIELD, D.C.
Graduate of the Palmer School of Chiropractic, Chiropractic's Fountain Head, Davenport, Iowa, U.S.A.
Office: Office of Postoffice, Consultation and Spinal Analysis
Free Office Hours—Tuesdays, Thursdays and Saturdays, 10 to 12 a.m., 2 to 5 p.m. and 7 to 8 p.m.
Phone Office 150 and Residence, 60

BEHJ. PETCH
Licensed Auctioneer for Halton and Peel. (Glenn Williams Post Office). Sales conducted satisfactorily and at reasonable rates. Orders left at the Georgetown Herald Office will receive prompt attention.

J. A. TRACY
Clerk Township of Georgetown, Clerk 3rd Division Court.
The Leading Fire and Life Insurance Co's represented.
Issuer of Marriage Licenses.
Stewartstown, Ont.

Co-operative Society Meeting

A very interested audience assembled in the town hall last Wednesday evening, the 16th inst., to hear an address on "Co-operation" by Mr. W. C. Good, member elect for the constituency of Brant, and President of the Co-operative Union of Canada.

Mr. A. Annandale, President of the local Co-operative Society, occupied the chair, and in his opening remarks, referred to the great benefits which the British people had received from the development of co-operation in the old land.

"The magnificent achievements of British co-operators," said Mr. Good, "were not brought about by men who sought the almighty dollar, but by men of ideals and men of vision, men who worked for long years with small financial reward, but whose works live as a perpetual monument to their idealism."

Mr. Good then outlined the various methods and benefits of co-operation, and the essential correctness of their ideas.

In Canada, and in fact all over this continent, the development of co-operative methods was comparatively recent. It was true that in pioneer times and especially among farmers, the principle of co-operative effort was well recognized. The conditions then existing limited the field of its operations very much. In recent years, however, and particularly among those who till the soil, co-operative marketing had been growing very fast and the time was not far distant when the bulk of all products of the farm would be placed on the market by co-operative organizations of producers. He outlined briefly what had been done in this direction by the fruit growers of the Pacific and Atlantic coasts, the grain growers of the prairie provinces, the dairy men, egg producers, live stock men and others throughout Canada and the U.S.

Consumers' co-operation, however, had not developed to the same extent, and, while there had been a good many attempts, there was a large percentage of failures. The causes of these failures, which were chiefly two in number, his loyalty and bad business management.

The speaker outlined the plan which the Co-operative Union is now following, of getting the affiliated societies to furnish state-ments at short intervals showing the essential facts. In this way the best experience of all will be available for all, and the chance of failure minimized. Most failures had arisen from preventable causes and co-operators should not be foolish enough to believe that they need not pay strict attention to business principles.

In the working out of the co-operative movement the state would receive great benefits because the movement was a great school for democracy. Thousands of shareholders, directors, etc., were everywhere learning how to work together, were learning the basic lesson of democracy and would be better citizens therefore.

In conclusion the speaker made an appeal to all to the farmers and town-people, to get behind the local store and make it a success. All it needed now was universal business and if this was obtained there was no doubt success was assured.

After Mr. Good's address the chairman invited discussion, which was participated in by Prof. H. H. Secretary Gillies of the Farmers' Club, Manager Barker and others.

Some men talk of growing beards, but the majority of mankind has enough burdens to bear without adding a beard to their miseries.

In The Public Eye
By O. T. WALKER

LET US HELP YOU

MANY CAUSES OF accidents might easily be avoided. Reading in bed or overhanging chairs, trying to read in a dark room, or in a room where the light is not properly adjusted, are all causes of eye strain. It is an accomplished oculist who can prescribe the lenses that will aid you in reading and in other work. BE SURE YOU GO TO O. T. WALKER, R. O. Registered Oculist and Optician. Phone 590 for appointment. MAIN ST. BRAMPTON

The Ability To Make Good

Business men are unanimous in their praise of the Guelph Business College methods in equipping graduates for responsible positions. The uniform ability of our graduates to make good in the business world invites your investigation of our methods.

Guelph Business College
Herald Bldg., Guelph
A. L. Bouck, Principal
Phone 1165.

Sell Your Farm
We Have Sold Over 20,000 Farms to Date. No time limit on withdrawal of shares. You pay no commission on any sale to our company. Write now for handbook.

E. A. Strout Farm Agency
J. J. GIBBONS, Local Agent

A Good Business School here's why
I've over twenty thousand young men and women have learned shorthand, typewriting and business methods in the Shaw Business Schools. Every student has excellent personal attention and a diploma that is the best of its kind. Write now for handbook.

McINTOSH, CHIEF PRINCIPAL
100 BROADVIEW ST. TORONTO

Bang! Goes Bronchitis
Good! Swept right out of existence by Backley's Bronchitis Mixture

The most powerful remedy you can use to obtain complete relief.
99 Cents for 75c. Sold by all druggists.
MONEY BACK GUARANTEE

Sold by all druggists of all towns.

H. G. Backley, Ltd., 142 Broad St., Toronto.

Sold in Georgetown by
L. V. HOUGAN

SOME DAY I'LL WANDER BACK AGAIN

Some day I'll wander back again. To where the old home stands. Beneath the old tree down the lane.

After in other lands, Its humble cot will shelter me. From every care and pain. And life be sweet as sweet can be. When I am home again.

Some day I'll wander back again. To scenes so dear to me. Where life's sweet infancies re-appear. Beside a mother's knee.

To live once more the golden hour Of joyous merry play. Of days, but only sweetest flowers.

There in life's merry way, Some day I'll wander back again. To hearts so kind and true. The young folks faces will remain In memory's cherished store.

No more my wayward feet shall roam. Life's troubled pathway o'er. But in the life and love of home I'll rest me ever more.

I'll wander back, yes, back again. Where childhood's home may be. For memory in sweet refrain Still sings its praise to me.

Chamber of Commerce

Following is the report of the Georgetown Chamber of Commerce for the year 1921.

During 1921 we have all learned the meaning of "reconstruction." Those of us who doubted such a period, or who thought they would escape, have found that, almost without exception, the medicine has been administered to us all. The farmer got his first and had to take it in large and bitter doses and in our Canadian West he has been very seriously discouraged. While the buying power of the Canadian West is so impaired our products from Ontario and East at once lose their otherwise profitable market. The west and a western points selling as low as 10 and 12 cents, or as the slogan is, "five bushel of oats for a haircut."

We can well imagine how serious the position of the western farmer is. The west is looking to us solely upon the success of the farmer and ranchman, and how we do wish at the present time they had some money to spend. The Canadian West is mentioned chiefly on account of its relation to the prosperity of this Province and our own Town in particular.

It is reasonable to expect that, owing to the greatly reduced prices of farm products, the holder and wage earner should now be able to live more cheaply than for some years, and by carefully studying the situation they should be able to decide what large investments in their own concerns.

We should all be ready to give fair consideration to the particular difficulties of manufacturers in such times as these. Orders are small and are filled at a much greater expense than where large orders are involved. The overhead charges are there just the same and the manufacturer, with his large investment in his plant, is where for business, on which our mutual interests depend.

There are many reasons why there is distress at the present time, and it is too bad that many of us fail to prepare for or think of difficulties ahead, while we enjoy prosperity. Some people can live comfortably on a small income and enjoy good food and clothes, while others with equal or better opportunities, even in times of prosperity live only from hand to mouth. How often actual wasteful methods are practiced by those who cannot afford it, while in the houses of the well-to-do, very careful and thrifty methods are followed. We should bear in mind that wastefulness and carelessness are paid for, not only by the offenders, but by the general public. If our houses had no accidents or all freight was carefully handled, including freight cars, we would have cheaper fares and freight rates. If we had no fires (many of which are preventable) our insurance rates would be very small. There is great need of education along lines of conservation.

Now that we have become the owners of the Canadian National Railway, including the Grand Trunk System, let us take the matter very seriously and make it a point to use them, as we would our own horse or automobile, in place of hiring one. We are most anxious to present a pleasant annual deficit on our railways, and it should seriously concern us how we are to make these roads pay. Give them all the patronage we can and advise all our friends to do so. Let us make a plan on them where possible, or in other words "look after our own business."

1922 sees Georgetown electing its first Mayor and a larger Council than formerly, and we believe that our first year as an incorporated town should be marked by a united effort by all citizens, to do something, each one of us, for Georgetown. No town has a better opportunity to present a pleasant appearance. Many homes and lawns are beautifully cared for, but here and there ugly spots remain. Our Horticultural Society has done grand work but goodness knows they can't do everything, and every home and family has a real duty to perform. You may have some valuable suggestion to offer, or may wish to level your frontage from the sidewalk to the road and keep it nicely cut the same as your lawn. Start something and your neighbor's pride will make him do likewise. It is the best disease that could enter any community and spreads rapidly. Petition the council to have your street sprinkled as required in dry weather. A dirty, dusty town is the most uninviting place on earth. We have too much dust and besides suffering ourselves we are seriously hurting our town by not taking proper steps to prevent the nuisance. What encouragement has a person with a nicely painted home or well kept lawn and flowers when the picture of every car raises clouds of dust, which blow all over the place and enter the house? We must remember that such conditions will scare prospective citizens away and the very ones who are most at that, as they are the kind who create beautiful surroundings.

Several more fire homes were built during 1921 and the coming year promises to be better, with building costs considerably lower. We are under the impression that the Society is to make an effort towards beautifying the newly ac-

quired land between John and Guelph Streets. This land located between two railways can be made a lovely spot and we hope it may speedily put on a more pleasing appearance.

In the matter of advertising, we have completed the plan first undertaken, so far as the first letters are concerned. The result has been that we have a great mass of information to follow up. There should be no doubt of the result as time passes, but of course it has to be consistently followed up and not neglected, or most of our effort will be lost. At present we have several prospects in view. They are being closely watched and kept in touch with.

During the year a representative from Great Britain obtained from us a detailed list of every article manufactured by our industries, also the Glen Williams and Norval mills. This is for publicity purposes at the British Industries Fair, which takes place in England during February and March.

Would it not be a good idea for our industries to co-operate in a plan to advertise their various products, in a small way, at the Grand Trunk Station? This being a junction point, many people wait between trains and find the wait very often trying and uninteresting. Instead of then going away from Georgetown in a nasty mood, could we not have something to interest them while waiting? It should not be a costly idea to carry out with so many industries working together and besides being of benefit to them, it would be a splendid advertisement for the Town. The idea we believe is already in the minds of some of our factory heads.

A splendid industry has been added to our Town during 1921 and one that has made great progress, considering the short time it has been operating. We refer to the Marshall-Hudson Ltd. A recent visit there showed twelve people employed and lots of orders to keep them busy. They have acquired a large site near the Provincial Paper Mills siding and will have ample room to expand.

Our churches report prosperity. Extensions have been made to the Baptist and Anglican buildings during 1921.

What about our Soldiers' Memorial? Surely a feeling of shame if nothing else, will prompt us to act this year in this matter. If no other organization will take it up why not the Chamber of Commerce?

During the year the rate payers supported a scheme for a large increase to our water supply and this year will see that work underway. It means that we will have more than double our present supply available. This in itself will be a strong feature in moving Georgetown forward.

Hydro has made all Georgetown's consumers a generous reduction in rates during the year, and now power can be obtained here as cheaply as anywhere in the Province. It would be well worth the time and money spent for everyone to visit the great power plant at Queenstown, and see this amazing engineering feat, which will (when all generators are installed) develop an additional 650,000 horse-power.

Two matters still hanging fire are our new post office and a covered skating rink. The latter is for interested citizens to take up unless a private individual would undertake it. Milton undertook it and we may get their opinion as to their success. It would be a great asset to the town.

Again the thanks of the people are due to the Reeve and Council, the Public and High School Boards, the Public Library Board, our Horticultural Society, the Public and High School teachers, Miss R. D. Ryan, Ben Foster, Electrician, Miss Sherman, Chief Melville, Dr. Heath, J. W. Kennedy, the Band, Chief Tost and Fire Brigade. The brigade now has an up-to-date motor fire truck, which is a very necessary equipment.

The death of Mr. Fred Harley means a great loss to Georgetown and to this Chamber of Commerce. He was one of the Council of this organization and being active and capable, was a great help in our work.

In closing 1921 and entering 1922 as a Town, let us determine to do something for Georgetown. If we are indifferent in this matter we do not deserve the many and great advantages we now enjoy.

W. F. BRADLEY, Secretary.

Acton

Mr. H. S. Wilson has purchased the cement block barn on Mill St. from Mr. Neil Patterson, for a garage.

Mrs. Alex. Hamshaw and Miss Jessie of Toronto, and Mrs. Colin Dynes and Miss Hazel of Burlington, and Mrs. Campbell of Cheltenham, attended the funeral of the late Angus Johnston Sr., of Johnston, N. Y., here on Sunday.

The home of Mr. Charles R. Ebbage, Kitchener, formerly of Ebbage, was thrown into sudden sorrow on Monday morning when Mr. Ebbage was discovered dead in the basement.

Rev. Father Goodrow will be the host for a social evening in St. Joseph's Parish Hall on the evening of Shrove Tuesday, 28th inst. —Free Press.

—Those income tax payers are not so hard to fill out if you don't read the instructions.