

**Spencer Wilson President**

# Halton Co-Operative Supplies Reports on "Best Year Ever"

Well known Norval area farmer Spencer Wilson was selected as president of Halton Co-Operative Supplies for the second consecutive year when more than 100 cooperative members attended the annual meeting in Stewarttown Hall on Thursday. Mr. Wilson, a member of the Co-Op board of directors for 19 years, was elected to the board for another three-year term before directors met and selected him as president once again.

A glowing financial statement described as "probably the best ever" was reported and members learned that patronage dividends on 1964 member purchases would be: general purchases, three and one-half per cent; broker feeds, one and one-half per cent; and petroleum products (gasoline and fuel oil) one half cent per gallon.

**\$51,895 Profit**

Sales at the Co-Op's three plants in Milton, Georgetown and Erin reached a new peak of more than \$1,500,000 and net profit for the year before patronage returns was \$51,895, an increased profit of more than \$10,000 over the 1963 figure of \$41,617. Sales were "substantially" increased at all three plants and at Milton, a fertilizer storage warehouse and two fertilizer spreaders were added. More land was also purchased adjoining the Milton plant and directors anticipate installing tank storage for liquid nitrogen, which is needed for an effective fertilizer program.

In 1964 gross sales totalled \$1,579,735 and the gross margin was \$260,182. Added to this was \$13,795 for custom revenue, bringing the total to \$273,957. Sales in 1963 totalled \$233,401.

President Spencer Wilson reported the \$100 scholarship award ed annually for a student going to O.A.C. went to Ed Van Hoekle of Acton. Mr. Wilson praised the directors, secretary, management and patrons for their support during 1964.

**Sugar and Spice**

(Continued from Page B1) which every slave has ten potential buyers, in which every slave is free to choose his new boss or go back to Ole Massa.

I had an overwhelming impulse to jump up on one of the upholstered chairs and sit out. "One English specialist, spirit broken, but sound of wind, limb and grammar. How much am I offered?"

Fortunately for my professional status, at that moment, simultaneously, the bar next door opened, and my wife grabbed me by the arm. She'd seen that look in my eye.

I would like to state that I was admitted to the bar and began a long and successful career as a lawyer. But my curiosity held me for another five minutes, to see what was being offered.

It was fascinating. Salaries were almost standard, across the board. But those fringe benefits...

City schools sang culture, museums, art galleries, theatres, opera. Rural schools heralded hunting, fishing, leisurely living. And both signed people up, on these grounds.

The birds who signed for the city schools will spend all their weekends, and most of their money, going to the country for swimming, fishing, skiing. And the types who head for the country will spend most of their weekends, and money, tearing to town for the shows, the ballet, the bright lights.

At I said, it's an interesting time to be a teacher.

**Manager's Report**

In his report co-op manager Charles L. Harris stated, "Your Co-Operative has this past year increased in sales volume and service to its members and patrons, through the use of grain storage and grain drying facilities, fertilizer warehouse and more complete hardware and supplies inventories. All departments such as feed, fertilizer, hardware and petroleum had sales increases, and the hardware and appliances increased 50 per cent in 1964 over the previous year. A service department was added in 1964 to service oil burners, appliances, water systems and milking machines."

The manager also suggested "many items such as hardware, appliances, fuel oil and the servicing of these items are the requirements of both rural and urban people. And more of the urban people are making use of the co-op's facilities."

In closing Mr. Harris thanked the board of directors and staff for their cooperation during the year, and also the patrons for their patronage.

**Reduce Fee**

In an effort to attract more urban business members voted to reduce the life membership fee from \$5 to \$1. Directors

thought that some urban customers were unwilling to pay \$5 for a life membership even though the membership fee would qualify them for patronage returns.

"District 4 manager of U.C.O., Bob Winch submitted the financial report assisted by Douglas Eckel, a member of the auditing firm of G. H. Ward and Partners.

Co-op awards for achievements at Milton Fair were presented to Mel McCullough for the best Junior Guernsey herd, by Harold Meek; Harold Gowland for the best Holstein Dam and Daughter, by A. G. Hunter; M. C. Beatty for the best Jersey Dairy Herd, by Lloyd May; Clarke Bros. for the three best females bred and owned by exhibitor, by Don Cleave.

At a directors' meeting immediately following the annual meeting, Mr. Wilson was elected presi-

**New Directors**

Three directors were up for election at the meeting and after 19 years on the board Fred Nurse resigned. He was presented with a past president's pin by Spencer Wilson. The three directors named for a three year term are Spencer Wilson, Sam Harrup and newcomer John McNabb.

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dent, F. D. Charles was named vice-president and V. J. Lawrence was appointed secretary. Other directors are Mr. McNabb, Mr. Harrup, A. G. Hunter, L. May, H. Meek, Don Cleave and Russel Hurren.

Syd Scott of UCO was present and termed the financial statement as being an "exceedingly good one."

Jack McDonald thanked the ladies of Ashgrove United Church for providing the "excellent meal" and also thanked retiring board member Fred Nurse for "his many years of hard work on behalf of the board."

Bill Mahon, accompanied by Mrs. D. Charles led the group in an after dinner singing. Agricultural representative Henry Stanley presided for the election of directors and thanked the co-op board and particularly manager Charles Harris for their cooperation during the past year.

Clayton Wilson was the winner of the door prize presented by the Co-Operatives Insurance Association.

Don Wingrove of the Bank of Commerce of Georgetown and A. C. Douglas of the Royal Bank of Erin attended the meeting and commended the co-op on a successful year of operation.

**O.F.A. President Says**

## "Ont. Co-Ops Must Move With Time"

"Co-operatives throughout Ontario have to move forward and keep in touch and in line with the times," veteran Essex County dairy and cash crop farmer Charles Huffman told more than 100 Halton Co-Operative Supplies members on Thursday.

Mr. Huffman, a director of UCO and president of the Ontario Federation of Agriculture, reported the 140 local co-operatives in the province are going to have to change with the times if they are to continue to successfully compete with private enterprise.

As guest speaker at the annual meeting of Halton Co-Operative Supplies, the UCO director outlined some of the changes that are being planned on a province-wide level. It is an effort to assist some of the smaller and weaker co-ops, UCO plans to bring them "into the cooperative fold."

Right now local co-ops aren't able to service some of the "big operators" and they have started to deal with private enterprise companies.

**Tough Competition**  
Mr. Huffman stressed that in co-ops the wholesale division is "extremely important. If you don't buy right you can't sell right, he noted, and by selling right you people can continue to make a profit."

He suggested that fertilizer and petroleum fields are particularly tough to deal in. "Some of these big companies can afford to operate for a year or two with less than no profit, if they think they can put another company out of business," he said.

Another way the co-ops can strengthen themselves is by buying from the United Co-Op. This in the long run results in better prices all around, Mr. Huffman reported. He also noted that the economy of Canada is depending more and more on credit and stated that the UCO hopes to set up P.A.I. (Patrons' Acceptance Limited) as an United Co-Operative subsidiary. "It hasn't got off the ground yet, but we hope it will in the very near future," he said.

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**New Zealand Trip**

As president of O.F.A. Mr. Huffman and his wife attended a convention of the International Federation of Agriculture Producers held in New Zealand last fall. The Federation president "described his trip to New Zealand and noted that 32 countries took part in the convention. More than 900 delegates were present. One of the major conclusions reached at the conference was that developed nations of the world must help to raise the economic conditions of the underdeveloped nations. "It's not enough to feed these people," the speaker suggested, "we have to teach them to be able to grow

food and look after themselves."

In New Zealand there is a "controlled economy," Mr. Huffman said. "By controlled economy they mean that the government regulates the exports and imports so that there is no great imbalance. New Zealand is one of the greatest trading nations in the world."

**Happier There**

"The people of New Zealand seem far more content than many of the people in Canada. They haven't got a lot of luxuries that we have, but they always have money in their pockets and they just seem to be happier. It seems as if we're always grappling for

something that Mrs. Jones has," the speaker said.

New Zealand is governed by a more social system than Canada, the O.F.A. president noted. In some instances the government clears land and arranges a seeding program and then sells it to the people. New Zealanders said they would like to trade with Canada but they always added, "we don't want to disrupt your market, the only time we want to fit into the picture is when we can make a profit and you lose."

**To Tour OSD.**

Halton County Chapter, Registered Nurses' Association of Ontario is holding the next general meeting of School for the Deaf in Milton, on April 7. The evening will begin with a tour of the school followed by a business meeting. All Registered Nurses are invited to attend.

**HEART DEFECTS**

Scientists are seeking the still unknown reasons why children are born with heart defects, says the Ontario Heart Foundation, which is supporting research in this and many other areas of heart and blood vessel disease.

## Duncan Moffat Halton Director For Central Ont. Breeding Assoc.

Halton County members of Central Ontario Cattle Breeding Association, at their annual meeting at Milton March 17, heard reports from unit officials on young sire proving, and an address on crop raising by guest speaker C. Kingsbury.

Veteran director Duncan Moffat was re-elected to represent Halton on the Central Ontario Cattle Breeding Association board of directors for a two year term.

"Chuck" Kingsbury, crops field man from Ontario Agricultural College, told those present that "Regardless of what kind of stock you're raising, you have to think about what you'll feed them."

He reviewed the progress in developing new varieties and higher yields of the major crops being grown in this part of Ontario. Corn, he said, is rapidly becoming the basic feed crop with a trend toward higher yields both in grain and silage varieties. It is also versatile, he added, since it can be utilized as a regular grain crop, a high moisture storage grain, or a whole plant silage.

Another crop he mentioned as showing great promise is soybeans. Though the provincial average today is 20 bushels per acre, varieties now on test at the Ontario Agricultural College will produce 30 bushels of this high protein crop.

**Testing Program**

Wilfred McKim of Orangeville, Central Ontario Cattle Breeding Association President for 1964, outlined the best sire testing program being conducted by the Association. Under this plan steers sired by young bulls are purchased, placed on feed and later slaughtered. Out of every five bulls purchased approximately three will be culled because they produce unsatisfactory calves or for other reasons. Mr. McKim ex-

pressed satisfaction in the results of this test program so far.

"Four of the six Certified Meat Sires in Ontario are owned by Central Ontario Cattle Breeding Association," he said.

Dr. C. R. Reeds, Central Ontario Cattle Breeding Association Manager, discussed young sire proving in the dairy breeds, a program of extreme selection which eliminates approximately four out of every five young sites purchased, leaving only the best for full scale use.

**Slim Chance**

"I wouldn't want to be a young sire entering Artificial Insemination today," he said, "for my chances of living to an old age would be very slim indeed."

Dr. Reeds reported that the units business had increased by close to 5,000 breedings in 1964, with almost 4,000 of these being Holstein services.

**Veterinarian Speaks To 4-H Sheep Club**

The monthly 4-H Sheep Club meeting held Wednesday, March 10, was opened by president Doug Gardhouse. Members answered the roll call with the number of lambs they have so far. Doug McDonnell discussed carcass grades and marketing. The per capita consumption of lamb and mutton is only three and a half pounds per person.

Local veterinarian, Dr. C. Young was guest speaker. He spoke on diseases, cures and prevention. At the conclusion of the meeting Verna Thompson thanked Dr. Young and all members agreed an ounce of prevention is worth a pound of cure.

Other reports were presented by Association personnel and directors, and a question and answer period was carried on.


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