

## Say Farmers Should Advertise To Raise Products' Consumption

Advertising by the farmer of his products and whether it pays was the topic discussed by the Ontario Farm Radio Forums the first week of February. The broadcast, heard February 1, asked three questions.

Do you think that more commodity groups in Canada should adopt national advertising programs or should they devote their resources to finding out what the consumer prefers?

Should we have a national food advertising program embracing all commodities to increase the farmer's share of the consumer's dollar?

In what other way could we increase the consumption of your products?

### Stress Research

In answer to the first question, most forums thought more commodity groups should have national advertising campaigns but quite a number stressed the importance of research into consumer preferences and felt the two programs should go hand in hand. Some thought the research should come before the advertising and a few said farmers couldn't afford money for either advertising or research "this should be left to the middleman or the retailer."

In considering a national food advertising program embracing all commodities, about two-thirds of the forums thought it was a good idea although there was some difference of opinion about whether it would increase the farmer's share of the consumer's dollar. Quite a number didn't think it would and of those who favored a national scheme, about one-third qualified their approval.

These forums would support it if such a program would increase the farmer's share. Of those who were not in favor, the majority thought individual commodity groups should handle their own campaigns while some could see no value in the farmer trying to advertise his products because they were all in raw form and he couldn't stand behind the end product.

### Marry Off Bachelors

Suggestions as to how the con-

## Husband Gets Final Word Wife Wins \$300 at Bingo

The old adage "A woman is always right" did not ring true in the case of Mrs. J. Creasey, when she won \$300 at a Guelph bingo.

-On Saturday, February 6, when the Junior Chamber of Commerce in Guelph staged their annual bingo, Mrs. Creasey, who had of ten attended, decided not to venture to Guelph.

A little coaxing by her husband and she was soon on her way to be-

reached by the Legion Ladies Auxiliary.

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