

## FARM NEWS

From Halton's Farm Lands

### Wide Variance in Milk Costs

The cost analysis on the 74 Halton herds entered in Dairy Herd Improvement work for the year ending April 30, 1953, have just been released by the Farm Economics Branch of the Ontario Department of Agriculture. While the average cost of producing 100 lbs. milk in the 74 herds is \$3.83, the costs in different herds range all the way from \$2.67 per cwt. to \$5.18 per cwt. The factors causing or responsible for this wide variation can be attributed to: (1) Production per cow; (2) Feeding Efficiency; (3) Labour Efficiency; (4) Capital Use; and (5) Size of Business.

### Production per Cow

The average production per cow is 8,342 lbs. of milk and 301 lbs. B.F.F. In the two herds with the low net returns this average production is 6,688 lbs. of milk and 284 lbs. B.F.F. in contrast to an average of 10,120 lbs. of milk and 357 lbs. of B.F.F. on the two herds with the high net returns.

### Feeding Efficiency

Here the average of the 74 herds was 4 lbs. milk for each pound of concentrate fed. On the other hand, the two herds with the high net returns were fed one pound of concentrate to each 6.7 lbs. of milk, while the two herds with the low net returns got 1 lb. concentrate to each 4.1 lbs. of milk.

### Labor Efficiency

The average of the 74 herds is 1,050 hrs. at 14 hours to produce 100 lbs. of milk. Here the variance was 1.1 hours to 2.6 hours to produce 100 lbs. of milk.

### Capital Use

Even 200 lbs. of milk were sold for each \$2.00 invested by the average of the 74 operators. In this case the variance between the two herds with the high net returns and the two with the low net returns was 15 cows in the first case and nine cows in the latter.

### Size of Business

On the average the 74 herds had 10.8 milking cows each. In the case of the two herds with the high net returns each herd has 28 milking cows and total cost 285,880 lbs. of milk in the year against 109,384 lbs. of milk produced by an average of 36 cows in the case of the two herds with the low net returns.

As pointed out by Dr. H. L. Patterson, although each of the above two factors is important in itself, the higher levels of net returns are associated with better than average accomplishment in at least three at the same time. No one alone can assure success.

### Night School To Hold Open Night

In the fourth year of the Night School Classes at Milton is rapidly drawing to a close. At a meeting of the Local Planning Committee under the chairmanship of A. T. Woodley it was decided to hold an Open Night at the Milton High School on Tuesday evening, March 2nd. Four hundred and fifty-five are enrolled in the Night School classes at Milton, and for the first 10 nights at the school, the percentage attendance has been at the 81 mark.

At Acton and Georgetown where six classes are being held, another 108 are enrolled. R. Licata, Georgetown representative on the County Planning Committee, informed the meeting that an Open Night for the classes at Acton and Georgetown will be held in Georgetown later during the month of March.

### Hog Survey Interesting

The third quarterly survey has just been completed by Halton Hog Producers, states A. R. Service, secretary of the Association. In the survey the same 20 producers are contacted each quarter. In contrast to the survey made in early October, when the 20 producers had 81 sows, the survey just completed this month shows the number of sows at 57. In pigs 2 months and under, the recent survey reveals 329 weanling pigs in contrast to 271 of the same age four months ago. In the age group 2 to 4 months, the February survey reveals 242 in contrast to 314, four months ago. Finally in the age group 4 months and over there were 252 pigs in the February survey against 231 on the same farms last September.



## Farm Products Grading Question Raises Varying Viewpoints Among Forums

The main reason why grading is not uniform all across Canada is because grading for retail trade is a provincial affair. Grading was established in the first place for export trade. This was done to promote the sale of Canadian farm products overseas.

Stone Soddy Forum reports grading should be carried through from producer to consumer by Provincial legislation with appropriate education for consumer and compulsory marking of grades on products.

S.S. No. 7 Forum states Stamping the date with the grade marking might help in regards to perishable fruits such as raspberries and strawberries.

Pangrove Forum suggests people should study more carefully to understand the merits and demerits of certain grades.

Blue Springs Forum states: If it were possible to have grading from producer to consumer without too much expense, the forum members are all for it. Too many inspectors cost money and add to the price of the product.

Town Line Forum states: What are there any products in your area that are not sold by grade and which you think should be? Read this tool: sweet corn, pork, cheese and summer vegetables. Milk, one group stated, if not first quality is returned to the farmer. Apples in particular are not all graded to the consumer, nor potatoes, although they are supposed to be, which if they were would mean better prices to consumer.

**Would Ban Coloring**

Town Line Forum reports Where pork is sold by the producer by grade, there is no evidence that the consumer receives the benefit of this grading. Grade A hogs must weigh from 140 pounds to 170 pounds. If the hog weighs 171 pounds the farmer loses \$2 but there is no guarantee that the consumer gets a \$2 reduction on that bacon.

All meat should be sold by the grade to the consumer in line with the grading given the farmer. Coloring of meat by the processor should be illegal.

The second question: You often hear people say "Grades should be

### FINAL PROOF

A youngster whom I was tutoring in physics didn't seem to comprehend the concept of weight at all—especially when I tried to convince him that a pound of feathers was exactly as heavy as a pound of iron. I finally gave up when he said, "You stand down in the courtyard and I'll drop a pound of feathers on your head, from the second floor. Then I'll drop a pound of iron. After that, if you say they weigh the same, I'll believe you."

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## Re-elect Director E. Ross Segsworth

E. Ross Segsworth, Burlington Ontario, is elected as a director of the Holstein Fraternal Association of Canada at the annual meeting held February 10 at Toronto.

N. H. Martin, St. Thomas, Ont., succeeded J. W. Hosford, South Edmonton, Alberta, as president.

Members for the Extension Service Committee for 1954 were appointed as follows: E. A. Jones, Bradford, Ont.; D. G. Dunton, Brampton, Ont.; R. McLaughlin, Oshawa, B. G. Clarke, Kingston, and James T. Brown, Newmarket. George R. McLaughlin was also appointed representative to the Canadian Council of 4-H clubs.

Secretary G. M. Clemens, Bradford, Ont., reported that the Association had the best year in its history in 1953. Membership stood at the all-time high of 2,710, a total of 67,000 calves were registered, the largest number yet, and 51,162 transfers of ownership were recorded. Some 17,020 head were exported against 2,235 in 1952. The value of the feed and mouth ban, and 14,633 in 1951.

Senator J. Walter Jones of P.E.I. acting on behalf of the Association presented nine Master Breeder Shields. This is the highest honor that a Holstein breeder may win and never before have so many qualified in the same year. None of the winners were from Halton county.

Of 14,000 medicinal chemicals tested for anti-malarial activity, only two were found satisfactory and only four antipsychotic drugs out of hundreds tested and classified now are widely used.

## Advertising Worth of Weekly Papers Lauded By Finance Company Official

More and more large Canadian companies are discovering that it pays to advertise in Canada's weekly newspapers.

And Household Finance is one exception, states the president, A. W. Bruce. In announcing that his company will use weekly advertising space this year in the Acton Free Press:

I grew up in the Ontario town of Beaverton. Mr. Bruce explained, and I know personally the import and part which the weekly paper there played and still plays in the life of the little community.

Weekly reporters not only honestly read but the character and editorials of their editorial and news columns makes their advertising column effective beyond what might be normally expected from a comparable circulation in a large daily or magazine," Mr. Bruce added.

The Acton Free Press is this year one of about 200 weeklies in which we will carry a series of advertisements by "Builders of Canada."

"While our company," he continued, "has not yet established offices in each of the markets served by these newspapers, the use of consumer credit has now become an integral part of the lives of most Canadians. Small sum instalment loan services, regulated by the government, are used today by literally hundreds of thousands of families and have made a major contribution to the continued healthy growth of our Canadian economy."

"We therefore feel that we have a responsibility as the largest of the Canadian loan companies to tell out

two years ago," Mr. Bruce concluded. "It has been growing steadily and we hope that it will be mutually profitable. There is no substitute for weekly newspaper advertising in reaching the five million Canadians who live outside the big cities."

Frank Take it from me, I'm nobody's fool.

People. That's maybe you could get weekly newspapers started nearly somebody to adopt you.



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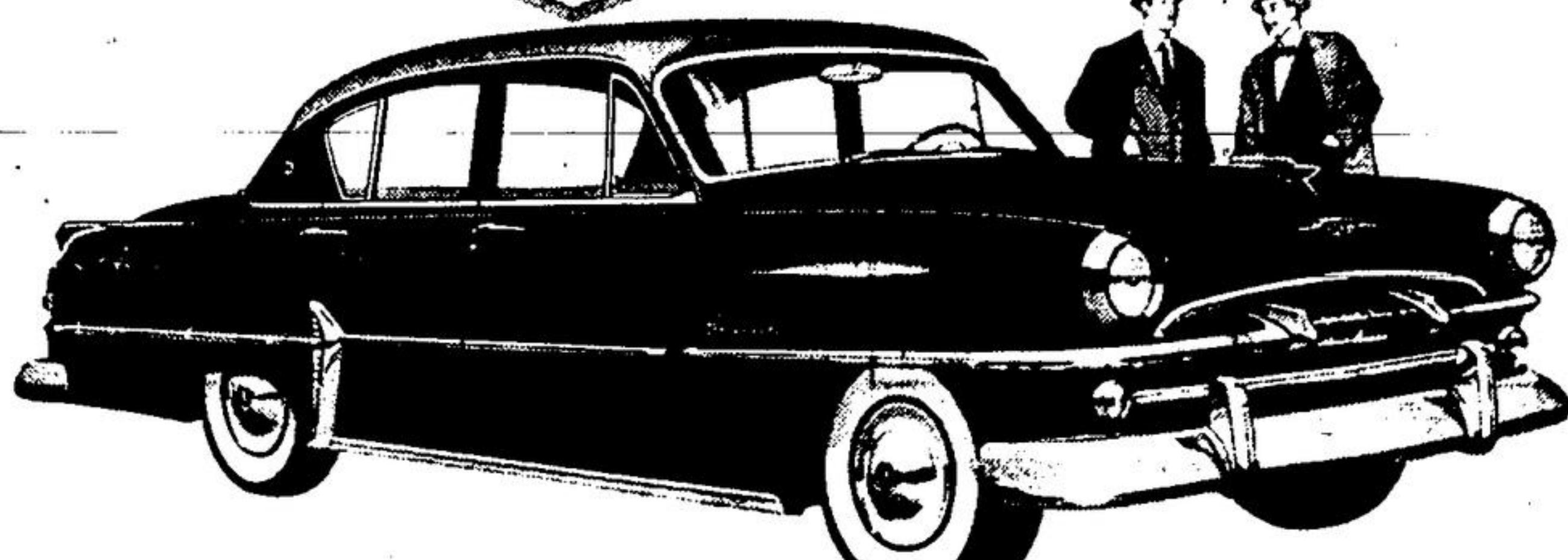
It is this service which brings three out of every four borrowers to HFC for help.

Write for our free informative booklet, "Money Management, Your Budget", at Consumer Education Department, 80 Richmond Street West, Toronto, Ontario. These booklets are also available at any of our branch offices.

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