BETHLEHEM RECREATED . . . One of the most popular of all Christmas decorations is the Nativity Scene. In settings such as the one above at the New York Botanical Gardens, the Nativity is recreated with life-size figures. In the arrangement above, three shepherds are shown approaching the holy birthplace.



By F. L. Rowley

It would never have happened if it weren't for Bill Sykes. He kept bragging about how many artificial Christmas trees he was going to sell. He even stocked the whole front window of his hardware store with the shiny trees.

Now I'm old-fashioned. I like a good, green, strong-smelling pine tree for Christmas. Seems there's still a lot of us in Hillcrest who feel the same way. Too bad Phil Reagan didn't know it; he ordered only half his usual shipment. I guess Bill Sykes had scared him with all that bragging.

Divided

So Hillcrest was divided. Some said there was nothing like the



"Sorry, Bob," said Phil. "We don't have a sprig left. Sold out this morning."

new fireproof metal trees. Others Christmas dinner-at our house.' claimed that Christmas' fondest David cut in. 'And there's your memories were built around the Christmas present, Mr. Simpson.' thick, odorous variety. The debate went on until Christ- been carrying.

mas Eve.

Then I went over to Phil Reagan's gas station to get my tree.

'Sorry, Bob,' said Phil with a shrug. 'We don't have a sprig left. Sold out? Impossible! You know I get a tree from you every Christmas.'

'So did all the others. Time was when I could figure within a tree or two just how many to order. Bill Sykes and his tin trees put a stop to that.'

'Now what'll I do?'

'Buy a tin one, I reckon.'

'I will not! After all my spouting off I'd be the laughing stock of Hillcrest if I went home with a metal tree. I promised Ruth and the kids a green tree. I'll get a green tree if I have to go into the woods with an ax.'

I didn't really intend to. But I was stumped-and stubborn. I sat fuming in the car in front of our house when my twelve-year-old son David came up. He held a neatly wrapped package behind

'What's up, dad?'

'I can't get a live Christmas tree. Phil's sold out.'

'No kidding? Gosh, that's tough. Have you tried old Mr. Simpson?'

'Not a chance. Simpson hasn't done a decent thing for anybody in ten years.'

'Let's try him anyway,' urged David. 'It's getting late; we should be trimming the tree by this time.' We drove over to Simpson's.

The old man opened the door about a foot and eyed us suspiciously.

'We came to wish you a Merry Christmas, sir,' said David.

'Eh? Did you now? First time anybody's bothered to do that in many a year. A merry Christmas to you, my boy! And to you, sir.' 'Thank you, I said.

'We'd like to invite you to He handed over the package he'd

Surprise

Payola Scandals Will Have Effect

Businessmen will have Christmas gifts in greater numbers this

David had surprised us both. Simpson's hands shook as he trade information service. reached for the package. 'To dinner, you say?' he muttered. 'Turkey?'

We're going to have a wonder-Christmas tree.'

David was quiet for a long time after we left Simpson's. Then he said: 'You know, dad, it didn't seem quite fair getting a tree that way. Mr. Simpson did seem pleased when I gave him the present though.'

'He was delighted. Probably the first present he's had in years. What was in the package?'

'A keen pipe. It was supposed to be your Christmas present. Only I knew how bad you wanted

'It was the best Christmas present I ever got-er, almost got,' I said gratefully.

We both laughed. We had gotten something wonderful out of this Christmas. Something even bigger than the green tree that we were bringing home.

with greater care, according to be running 22 per cent above last the Business Goodwill Advisory years; 110 per cent more than five Council.

sales managers, the business gift chased through retail stores industry's two national trade as- 'The 'payola' scandals have alsociations and the industry's erted businessmen to choose their

years ago.

'Extravagant business gifts of Because of the considerable inthe type associated with the 'pay- crease in number of gifts, the ola' are on their way out, re- sales volume of the business gift placed with modest gifts selected industry will be close to \$300,000with an eye toward value and 000 this year; up from \$253,000,000 good taste.' That's the finding of last year and \$276,000,000 the year year, but the value and suitability this non-profit research organiza- before. And these figures do not of each gift is being examined tion supported by gift-conscious include liquor and other gifts cur-

business gifts with greater care,' The average cost of a 1959 busi- a spokesman said. 'Businessmen ness gift was about \$7.50, BGAC are now striving earnestly for reports, down from \$14.00 only tasteful gifts that can be presen-'Yes sir-with all the trimmings. five years ago. But, the number ted in a truly thoughtful manner of individual gifts is estimated to as honest tokens of appreciation.'







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