

LOVE LAYS A GHOST

Your friends don't concern me... but a son-in-law does... and that fellow ain't got the courage of a flea," said Maisie's father. But he had good cause to revise his opinion before Christmas Eve was out.

Pa Pepperstrip rolled back his shirt sleeves and showed the rippling muscles of his giant arms.

"Say, then?" he demanded of his daughter. "That's forces, that is. A man's strength gets respect—she don't know who knows it in this district, but she's got it." He turned and looked at "Bartling Sam."

"Pshaw!" said Uncle Joshua. "I've been reading a book and it says that ghosts are really human beings, just dressed up for a joke."

"You haven't seen what I've seen," responded Sam Pepperstrip heavily, and Uncle Joshua subsided in respectful silence.

"I saw 'em all in white, plain as I see 'em. She came walkin' along the hall, but all at once there were a kind of holler shriek, an' she vanished."

He looked triumphantly round, and the family who had been accustomed to following his lead always looked impressed.

"I had a similar experience," Archie broke in, leaning forward. "It was terrifying—the white figure came toward me and I couldn't move. Just as I was nearly dropping with fright it faded away, and I found myself alone."

"I wasn't afraid," retorted Pa, with a weary scowl. "Though I admit it was a crazy business."

"Once more the family took their cue from Pa, and did discrediting tours under a braying exterior. But when it was time for bed, everyone was a little jumpy, though no one would admit it.

But Archibald Molynox was full of anxiety. He entered his bedroom, and switched on the light, then he locked the door.

Turning to the mirror on his dressing-table, he strained hopefully at his reflection.

"Christmas Eve," he murmured, "a when all ghosts walk, and all's fair in love..."

Brimming with his thoughts, he found a soft collar, and with his pen proceeded to fit it over his face.

Then he strapped the band, and draped the sheet round his shoulders.

Laying down, number 10, at the extraordinary spectacle he represented, he switched off the light, and let himself into the passage.

It was dark and silent. The household was in bed. Archie hesitated for a moment, not quite sure of his bearings, then groped his way down the stairs.

Half way down, he was startled by a slight creak.

Then a muffled footstep caused him to make a grab, but his hands closed on empty air. Some one brushed silently past him, and Archie came to a standstill, puzzled.

"What was it? Came the faint, unmistakable sound of a window being softly opened, and Archie needed no prompting as he bounded down the stairs.

"Burglar! Jeez!" he muttered, and made for a dim square lighting window.

For a second he saw a dark figure silhouetted against the faint light. Then more footsteps padded towards him on the landing, and taken completely by surprise, a burly body threw itself at Archie, and the two tumbled over on the floor.

Neither gave the other a chance to do any shouting. Archie discovered that his enemy had a good knowledge of fighting, and if he hadn't been to some extent, and that the other fellow seemed to have something tied round his waist, Archie would have been employing himself.

He was soon out of it. All ready his opponent was making pectoral gasping sounds in his throat, as he was being strangled, and Archie began to exert all his knowledge of the art of fighting.

They were gouts of the evening and shutting doors and hurried foot steps, coupled with excited murmur, and one by one all the amazed, scared-looking guests appeared. Mamie alone having the sense to switch on the lights.

It revealed the astonishing sight of Archie, with clothes avy, the remnants of a sheet hanging from his shoulders, sitting triumphantly on his opponent's chest, on the landing floor.

"Why, Archie, whatever is the matter?" Mamie cried delightedly. "Blood gracious! it's Pal!"

"What?" Archie jumped to his feet with a shout, and on his opponent's man got up from the ground, and struggled to his feet.

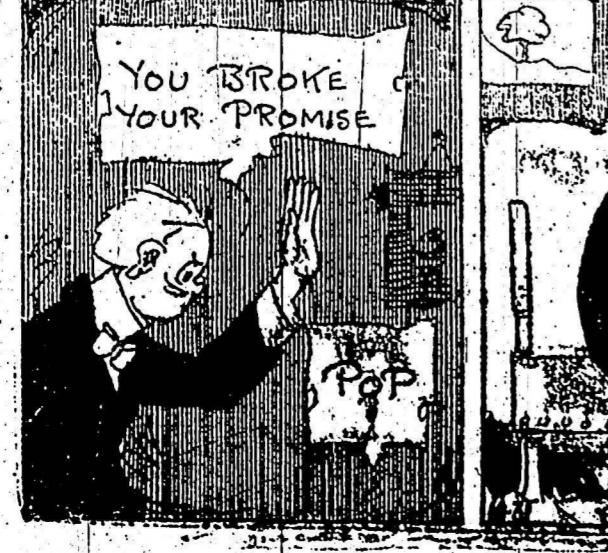
"I thought you were a burglar," snarled Archie, crestfallen.

"Why, Pa, how could you attack one of your own guests?" broke in Mamie quickly, with reproach in her tone.

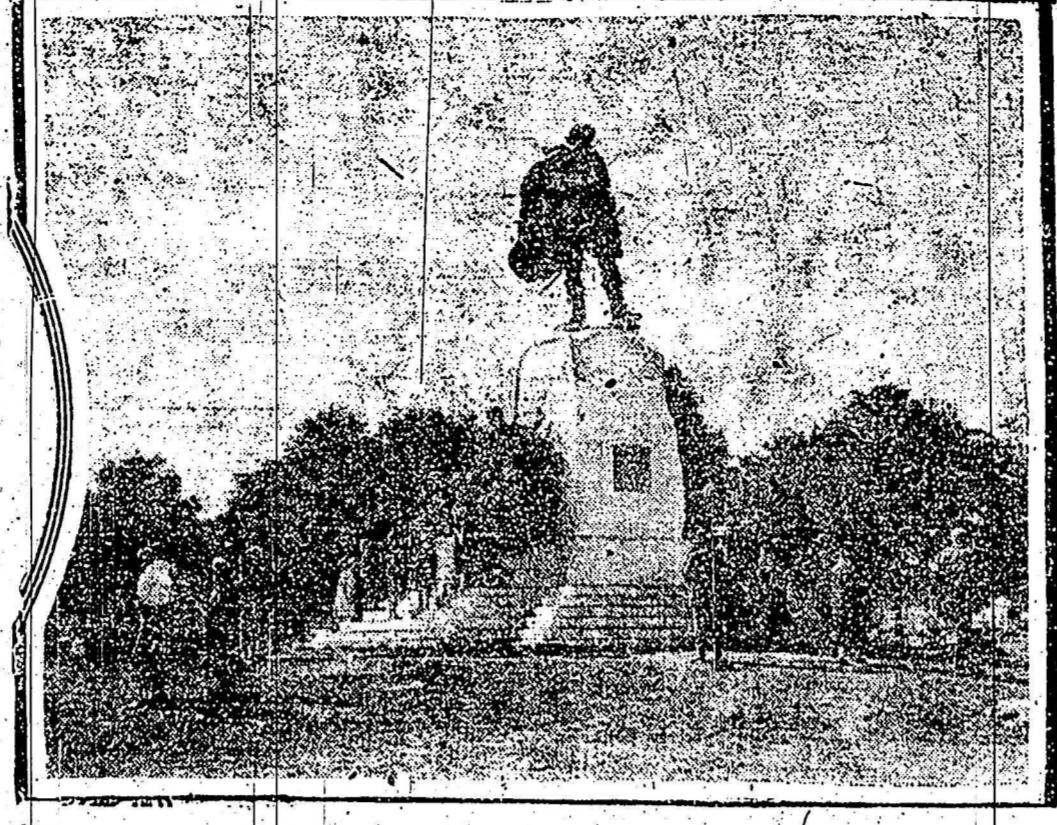
Her father opened and shut his mouth like a fish on dry land.

"He was getting out of the window," he managed to shout at last, pointing a quivering finger at Archie. I thought he was the burglar, an' I got 'im from behind."

SMATTER POP — By Payne



For Ever Gazing Over The Waters of Cochiching



there are in addition many excellent commercial colleges and correspondence courses.

Manners Matter.

Efficient shorthand and typewriting I regard as absolutely essential, and there is no need to despise these accomplishments as beneath the dignity of a really smart young man.

On the contrary, they may well prove to be a direct means of introducing the young aspirant to more confidential work. A busy commercial chief must have the most expert secretary—some one who can keep pace with his most rapid dictation; and understand his desires, almost before they are put into words—and such employment is frequently an unpursued education in practical business.

In addition to the technical studies that would be suggested by the nature of the business, general knowledge is also important. At this time goes on the progressive worker in business tends to come into more personal contact with other commercial men.

Here, knowledge of affairs, a wide interest in things not necessarily commercial, and a certain ease of manner are valuable personal assets. You may know all that is to be known about cost accountancy or some other abstract subject, but it is just as necessary to make a pleasant impression upon those you meet in connection with your work.

A sufficient command of clear and simple speech is certainly a tremendous help in business life. In this daily work the man or woman who can state a case and defend a course of action with ease and precision, has a considerable advantage over those less gifted.

In my opinion, this is a power which nearly all of us have. If one needs cultivation. Without going into detail, I can at least give one hint, and that is as to the value of developing knowledge as a part of sound professional education.

Success in life is more a matter of "will" than of "whining." You are likely to succeed if you don't mind who is only ten years older than you, and have a private office, consider latitude as to working hours, long holidays, and, you might permit, good salary.

Why don't I say "why not?" Mr. Jones has done nothing that you cannot do. He can, in fact, tell you what you can do. In this case, the secret of commercial success lies in the knowledge of shipping and customs practices, foreign languages, accountancy, management, markets, and price.

Mr. Jones' youth is an asset.

Waiting to Help You.

I have sacrificed some of my time and now he has the respect and confidence of his superiors, and the sure aid the means to enter a wider field than you will ever have—unless you take a leaf out of his book.

That is the first objective, then.

You will allow me to help you with advice. Lay the foundations of a successful career by making yourself worthy of responsibility.

Do not doubt your ability. You are, and only needs to be trained and equipped. Schools and teachers are waiting to help you; your firm, your employer, is the best teacher.

It is the same everywhere. No progress can be made without education in its widest sense, including through technical education.

In commercial life, with which I am naturally most familiar, the question of proper education is most important. There is an ever-present temptation, to which so many young men and women succumb, to adopt a Micawber-like attitude, and wait for something to turn up. Now, Mr. Micawber, as Dickens portrayed him, was a likeable old gentleman, but he was no pattern for the youth of today.

Yet quite a considerable proportion of the young people in office day dream to imagine that a not very high standard of proficiency in shorthand and typewriting should be enough to qualify them for a prosperous career.

Even in these elementary subjects high speed and accuracy are distinctly rare!

Follow a Programme.

To those, therefore, who it is about to enter upon a business career, who have recently done so, I suggest an immediate stock-taking of their capabilities.

As the first step to the making of a commercial career, look ahead and map out a programme. Decide to devote a portion of your leisure to a study of the world in which you have begun to move. If you begin business life, at sixteen, as so many do, you have about six years, at the end of which you should still be held ready for real advancement.

What you shall depend, of course, upon your particular economic interests. But, whatever they are, in any modern city or town there are innumerable opportunities of studying the appropriate subjects of state education is available free, and

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Flying Horse Bites His Boss

Croydon-Paris Air Service Carries First Equine—New Control Tower Greatly Improve Flying Safety

A FIFTY MILE BEAM

One of the first arrivals at the new Croydon airfield near London, the most up-to-date in Europe, which was thrown open for the first time recently, was the plane bringing a well-known film actress and her horse from Paris. She had trouble getting the horse into the plane and was bitten over the head by the animal.

It must begin by disclaiming knowl-

edge of any short cut to success. What I propose to do in this article is to set down some suggestions that are the fruit of a long experience of business life and public work.

Whether I am able to help you, reader, will depend upon your willingness to apply what I have to say, so much of it as seems to you sound and practical, to your own case. You should know whether you are making the best of your powers. Whatever the extent of these powers, there are few who cannot, by taking thought, add some enlivens to their mental stature.

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Rule Out the Exceptions.

In discussing how to make the best of life, one must absolutely rule out the exceptions. There are the fortunate few, gifted few, who are able to take giant strides in the front rank without effort. These articles are concerned not with them, but with the average man or woman. Genius takes its own road, but the rest of us must tread the well-worn path.

That may seem disheartening. We most of us cherish a secret hope that we are "different" from other people, and do not always like to think that, in reality, we correspond more or less closely to an average.

In a way, it is true—for there is no such thing as an average man. The infinite variety of human character is one of the things that make life so delightful and so interesting. The most "ordinary" man, when you really get to know him, develops character and individuality. That is especially true if you approach him in his hours of leisure.

A Bricklayer Scholar.

One man will most unexpectedly prove to be a passionate Isaac Wal-

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