

rapid promotion followed through press room, composing room and editorial department, until at sixteen we find him a full fledged cub reporter, putting in his odd hours at Cooper Union and night schools.

Mr. Wylie went to Chicago for the World's Fair, liked it and remained, working on the staff of the Inter Ocean, Times Herald and other papers, leaving there in 1896 to return to New York by way of Cleveland. Cleveland was too much for him, her opportunities were too great to be overlooked, and a visit to the Heights, out Mayfield Road, convinced Mr. Wylie that here was a section for which there was a great future, so we find him in 1898 actively engaged in the real-estate business, making a specialty of farm lands east of Cleveland. What his foresight has been is shown by his success with the Gates Mills property in its infancy and a large number of farm properties, especially along Mayfield Road and its vicinity, Compton Heights, Wyldwood Heights and Yellowstone Road.

Mr. Wylie is the secretary of The Beachland Realty Company, one of the pioneers in the development of Cleveland suburban properties and one of the most successful. Early in 1910 the company extended its sphere of operations to international fields by purchasing Grimsby Beach, the great Canadian Chautauqua on Lake Ontario. They expect under Mr. Wylie's direction to Americanize this wonderful property and devote it to a summer residence resort for the better class of Americans and Canadians.

Since 1906 Mr. Wylie's energies have been more particularly directed to Beachland-on-the-Lake. He lives at Beachland, is married and has four children, as follows: Robert Frederick, who is two years of age; William Dunbar, nine years old; and Helen and Beatrice, who are fifteen and eleven years of age respectively.

EDWIN A. McFARLAND.

Edwin A. McFarland, whose prosperity has been won in the real-estate field, is a native of Twinsburg, Summit county, Ohio. He was born April 14, 1842, a son of Harvey McFarland, who for twenty years was a justice of the peace in Lorain and Summit counties and died in Twinsburg, Ohio, where his wife also lies buried.

Edwin A. McFarland remained in his native county to the age of sixteen years and through the succeeding decade was a resident of Kipton, Lorain county, where he followed gardening and farming. In the meantime he enlisted at the first call for troops for service in the Civil war, but the next day was informed that the quota was filled and that he would not be allowed to go to the front. Later, at the call from Governor Todd for volunteers to defend the state from the invasion of the Confederates, he reported at Cincinnati and was with the military forces during the period of danger to the state, after which he received an honorable discharge. Subsequently he turned his attention to the wholesale poultry business, shipping to eastern markets, but as this venture did not prove a success, owing to the dishonesty of commission merchants in the east, in 1880 he came to Cleveland, where he engaged in the wholesale poultry business and in this won a desirable reward for labor. Later he dealt in real estate and in this field has made himself financially independent. His investments have been judiciously made and with keen foresight he has recognized the possibilities offered in the purchase and sale of property. Closely watching the real-estate market, he has become owner of various properties which could be bought at a low figure, awaiting his time for profitable sale. His business associates and contemporaries recognize the soundness of his judgment and his powers of business perception.

On April 14, 1866, Mr. McFarland was united in marriage to Miss Gertie A. Bates, of Henrietta, Lorain county, Ohio, and a daughter of Bennet Bates, a farmer of that locality. They have four children, a son and three daughters.