

# Good Sports hopes to score with new venture

By Eileen Argyris

Good sports need to know other good sports.

Larry Gullins of Castleton is a good sport who has started a business he calls Good Sports to serve — who else — good sports.

Mr. Gullins who, with his wife Cheryl Penner, has made his home in Castleton for the past seven years, is also the proprietor of Castleton Brass and Electronics.

A couple of months ago he got the idea to supply this area with sports equipment — everything from a single T-shirt or cap to complete outfits for teams, equipment for all kinds of sports, from hockey to golf.

Mr. Gullins had been selling soccer balls to local teams and baseballs to area leagues for a couple of years.

He buys his shirts, pants, team jackets, jerseys, caps and shorts from manufacturers and distributors, and this, he maintains, along with his low overhead, gives him a distinct price advantage.

"Cheap, very cheap," is how he describes his prices.

"Compared to a 60 to 70 per cent markup in some sports stores, I keep mine around 30 to 35 per cent."

And, he offers discounts for teams.

Mr. Gullins works out of his Spring Street home. He has samples of Fruit of the Loom shirts, Maple

Caps, and other brand name Henley shirts, golf shirts, Polo shirts.

Team outfits for hockey, ringette, broomball, ball-hockey, basketball, baseball and football are available through him.

He also sells trophies.

"I've always been into sports," he says. He has played hockey, three-pitch and golf in this area.

He can usually get delivery of team uniforms with-

in two weeks, "crested and everything," he says.

And, if your team doesn't have its own logo, he has a computer program that will allow him to design one for you, free, if you're buying your team apparel from him.

He sells baseballs by the dozen, along with other equipment for the boys — and girls — of summer, such as bases, liners, and more.

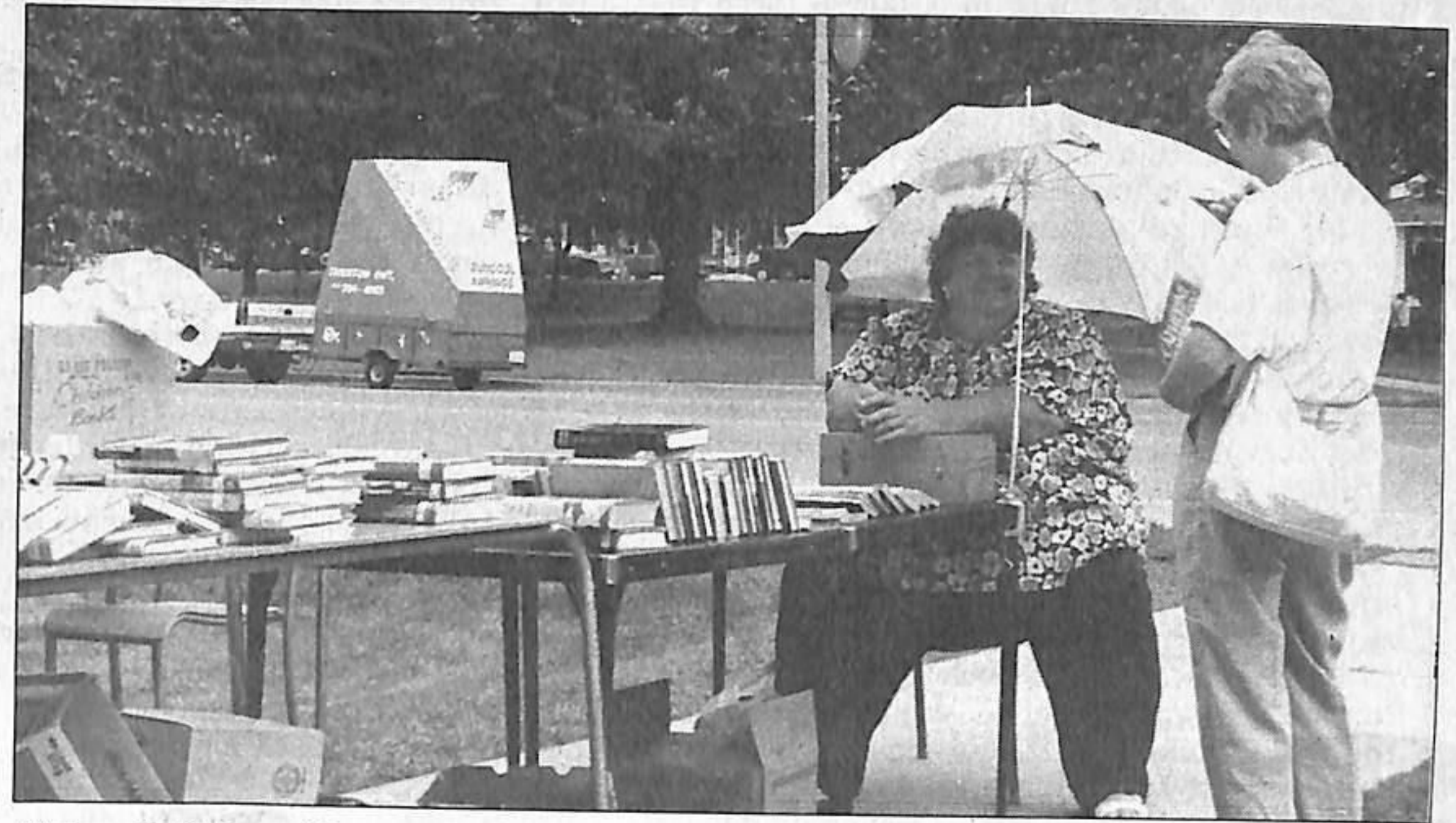
"And, this is first-quality, new material, not seconds," he stresses.

Good Sports will welcome drop-in trade, but, Mr. Gullins advises it's "safer" to call first, especially if you have to travel any distance. He also sells and installs electronics equipment, including satellite dishes, and may not be home when you pass by.

The phone number for more information on Good Sports is 344-7335.



Good Sports — Larry Gullins of Castleton shows off T-shirts, caps — just a few of the articles available through his Castleton home sports outlet. Photo by Eileen Argyris



Sidewalk Sale — Hot temperatures didn't daunt Colborne Public Library's Pat Johnston last Saturday. Ms. Johnston just brought out her parasol for giant sidewalk book sale. Here, she chats with reader, Audrey Shewan of Colborne. Photo by Eileen Argyris

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