Their choice was Robert Allen, a magistrate, who became local manager on May 17, 1892. The switchboard was placed in his home on Main street, which also served as his office.

It was a long distance office at first, but by 1900 changed to a regular exchange, providing local telephone service as well.

The twelve original customers were listed in the official Eastern Ontario telephone directory for December, 1900:

Berry, F	Butcher
	Residence
C.P.R. Station	A. Atcheson, agent
Delahey Bros	General Merchants Main
Delahey, Dr. F.C	Office
Grand Union Hetel	T.W. PattersonJohn &
8620	Bromley
McCoy's Hotel	John McCoy
	Office
	Office
	Druggist, G.N.W. Telegraph
	officeMain
Tuffy, E	General MerchantMain
Young, T.C	V.S., Livery

About this time the Bell Telephone Company was promoting the use of its new long distance telephone, which gave more satisfactory service at greater distances. In fact, a directory advertisement of 1903 promised:

Long Distance Equipment

Improves service locally, Brings trade from distant points.

This same directory placed an asterisk before the listing for Delahey Brothers, general merchants on Main street, to indicate