

Computer Solutions

Grand Grand Opening

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BY MANDY MARTIN 9/4/94
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Computer Solutions just keeps on growing. When their computer sales and service retail licence took effect 1994, owners Ann and Len Corkery vowed service would always be an integral part of their business.

"That's what's made us what we are today - our service," Len maintains. "If we say something, we mean it. If we say it, we honour it."

Since then, their Colborne business just keeps on expanding. Last Saturday, the grand opening of a new 32-by-40-foot addition drew streams of people all day long.

Ann Corkery was determined to share the business' success with the community. The Colborne Rotary Club sold hot dogs and drinks out front, other Colborne retail businesses were included in a "scavenger" hunt for prizes.

"The first hour we were open, we did over \$5,000 in business. They lined up at the door when we opened!" Ann reports. "Actually, it kind of scared me."

Computer Solutions sells new computer systems as well as all components and servicing. The accessories and office supplies to support home- and business-based computer activities has expanded along with the the



GRAND DAY FOR A GRAND OPENING: Gathered at the newly expanded Computer Solutions business last Saturday were left to right: Jim Corkery, Sheila Kilpatrick, Len Corkery, Anna Deshane, Ann Corkery and Jamie Skillen.

hardware.

The business clientele comes, literally, from all over. Many travel hundreds of miles to Colborne, drawn by the service, pricing and personal attention. If they can't drive to the store, they make contact via the internet, phone, fax and courier services.

The bright new interior of what is now a an outlet at least three times the original 1994 retail space has ceramic tile floor throughout (detering static electricity zaps), lots of display space and cases, and a long bank of computer systems set up for folks to sample.

At 2 p.m. Saturday, Andrew Nelson, Bradley Owens and Mark Faraday arrived for the championship playdown

of the Beetle Buggin game - the winner receiving a \$100 gift certificate. CHUC radio set up a remote broadcast unit to beam the celebratory activities and offers out over the air waves.

For the Corkery's, their business success provides more than monetary satisfaction. What gives them a real personal jolt of satisfaction is their proof small town business can succeed and compete in the big world of business.

