"BABSONCHART" SHOWS BUSINESS

Only be Temporary Says Statistician.

Wellesley Hills, Mass., Oct 5, 1922 Discussing the statement of certain bankers that the country is headed for another period of inflation, Roger W. Babson today issued the following statement, from his statistical offices at Wellesley Hills:

"For readers who are not bankers and economists, let me first explain in a simple language, what is meant by inflation. Men who are acquainted with the Babsonchart of Business Conditions know it is made up of two lines-first a normal line, representing the permanent growth of the country which looks like a simple uphill grade and a second line which looks like the outline of hills and valleys. This second line represents temporary business conditions. For a few years it is above the normal line and then for a few years it is below the normal line. When the two lines coincide, business is normal; but when the second line is above the normal line, bankers say we are having inflation. Just now they say period of inflation. .

body. A stimulant may greatly ex- Turkish episcoe may cause an inflahilarate us, but we know the effect tion in interest rates. is only temporary and the reaction "These three factors may cause cause inflation.

ago and which was recently re-enac- during the next few months." ted. This is known as the 3% Law, General business as reflected by which limits the emigration from the index of the Babsonchart is at any country in one year to 3% of the highest point in over two years. the people now here from that coun- Activity this week is but 6% below try. It is practically a tariff on man- normal as compared with 7% below ual labor and on common labor. If last week and 19% below a year ago. continued, it will cause a famine of common labor in this country. It is the reason why the United States Steel Corporation and other concerns are increasing the wages of common labor. If this law continues very much lenger it will cause an inflation in the wages of common labor and thereby tend to bring about a general inflation.

"The Tariff Bill, which was passed! last mouth, is a second cause of inflation. Whether early as had lariff is good for the country to a in . tical question and is not feel to be discuss, but all students are a recent that it is largely a some cars offered lant. The tariff helps the capulacturer the same as the Imagration Law helps the wage wicker. Diti

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neither the tariff nor the Immigration Law increases production or makes two blades of grass grow where only one grew before. The NEARING NORMAL tariff will cause an increase in the price of goods the same as the Immigration Law will cause an in-Business Inflation, if is Comes, Will crease in wages. Increasing prices and increasing wages, however, do not make the country any richer. The country becomes richer only as it has more houses, more bushels, more tens, and more yards of goods. Marking up the price of goods accomplishes nothing. With about a thousand dollars you can today buy a million German marks and become a millionaire ,but you are no richer than before.

"The third event that will help bring on the inflation, happened last week when England gave in to Turkey. England has been the one great country outside of America which has stood for law and order; for the payment of debts and sound currency. The lack of France and Italy to back up England on the Turkish matter has shaken the confidence of the world in Europe and European securities. Even some Englishmen themselves are saying, 'What's the use. If no one will back us up we had better let nature take its course.' This means that Europe instead of checking its bad leaders, has given in to them. The Turkish victory is a victory for the inflationists of Europe. The backing down of England is defeat for the ound that we are threatened with another money interests of the word This is bound to have an unfortunate ef-"The normal line of business is de- fect in this country and cause higher termined by the honesty, intelligence, interest rates. The cheaper interest industry, and thrift of the people. rate period in which we have been Comparing the health of business entering may temporarily be checkwith the health of a person, we ed and even money may be scarce for would say that the normal growth' a short time. As the immigration! depends upon how we behave and restrictions cause an inflation in how we take care of ourselves. The wages, and the tariff an inflation in temperary business line, however, is prices, so this Turkish episode may affected by stimuli the same as our cause an inflation in prices, so this

afterwards is very depressing - we temporary inflation. None of them, feel much worse in a few days. This however, effect the long swings of is the scientific expianation of the business which are determined by common saying, 'I feel like the morn- fundamental economic law. So far ing after.' There are several reas as the long swing goes, we are in a sons why the bankers may be right period of deflation which will conin saying that a temporary period of tinue for some years to come. Over inflation is at hand. The country the long period of years the tendenduring the past year has been given cy of wages, prices, and interest three distinct stimulants which should rates will continue downward. Howartificially help business and thereby ever, it is very likely that this tendency has temporarily been checked "The first of these stimulants was and we shall probably have all the the Immigration Law passed a year ear marks of a period of prosperity

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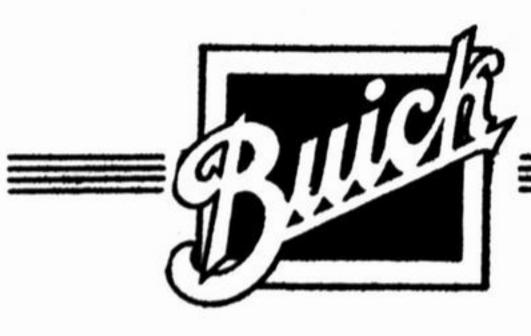
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Its low body with its clean, straight lines, accentuated by the high radiator and straight hood, give it a long ,racy appearance that is new to cars of its class. Massive crown fenders add to this distinction, as do the snub-fitting, shapely top and the handsome drumtype head and cowl lamps.

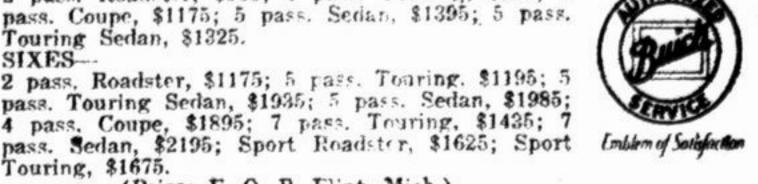
And with this beauty has come a new riding comfort. The seats are deep and low with full leg room in both compartments. The steering column has been changed in position to increase driving ease and the gear shift lever has been raised to meet the driver's hand. A transmission lock, a windshield adustable from the inside, and a transmission-driven speedometer likewise are among the many new refinements of this model.

Material changes also have been made in motor, chassis and body construction which contribute still further to the wonderful performance record characteristic of Buick cars for twenty years.

The Buick Line for 1923 Comprises 14 Models:

2 pass. Roadster, \$865; 5 pass. Touring, \$885; 3 pass. Coupe, \$1175; 5 pass. Sedan, \$1395; 5 pass. Touring Sedan, \$1325. SIXES-

pass. Touring Sedan, \$1935; 5 pass. Sedan, \$1985; 4 pass. Coupe, \$1895; 7 pass. Touring, \$1435; 7 pass. Sedan, \$2195; Sport Roadster, \$1625; Sport Touring, \$1675. (Prices F. O .B. Flint, Mich.)



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