An Opportunity

For the man who wants to become an

Executive in the Commercial Field!

quirements and how to attain them in a compara-

tively short time. This plan will not necessitate

any loss of time from business and should show a

and is interested. There is no obligation attached

F. S. KLEIN

Downers Grove, Illinois

Service That's Helpful

Dealars Aid Their Customers

UYERS often do not consider the high

building materials where the commodities

are heavy and bulky and much of the service

there is the unloading, sorting and piling so that materials

may be in plain sight of buyers and yet well protected.

This requires a lot of labor and supervision by trained men.

formed as to grades, quality, just where to find everything

in sheds and yard. They must be able to give reliable in-

formation that will help the customer. That is real ser-

Putting the right things on the building site just when they

are needed so there may be no expense or trouble to the

buyer in housing, protecting from the weather. If your

lumber bill was dumped on the site promiscuously you

The real service yard gives you just what you need and

Credit is another service. The local dealer generally

"carries" the buyer until the building is completed. He

does not get pay in advance, deliver the job and then wash

his hands of the whole affair. He stays with you until the

job is done. If the builder changes his plans the dealer

lumber dealer has from \$30,000,00 to \$75,000.00 invested.

He must maintain and pay his men, feed the teams, buy

supplies, whether business is good or bad. He must give a

vested, wages, taxes, insurance, contributions to various

community enterprises and charities. This must all be paid

the peak last May. But there is no decrease in the "over-

head" cost of service. Your dealer marks his prices down

to keep pace with mill prices but he cannot mark down

You know us and you know we can give you

straight information. That's a part of the

Lord Lumber

Company

Resident Member of the Lumberman's Publicity Bureau

Phone after 6 P. M.

142 J

for before the dealer can get a cent of prifit for himself.

All of this service costs money. An ordinary retail

"Overhead" that you hear about is service, capital in-

The price of lumber is down forty-five per cent below

Lumber Prices Are Lower but the service must remain

Talk to us about your building problems.

exchanges lumber, gives just what you want and need.

high type of service no matter what the cost.

labor, taxes, insurance and other expenses.

first class regardless of cost.

service we offer.

Phone

Day 20

would have trouble and expense in caring for it.

The retail lumber dealer and his employes must be in-

Another service is the delivery of building material.

So many things enter into lumber yard service-First

is not in sight.

when you need it.

vice and its cost is considerable.

quality service of retail dealers. This

is true in all lines but especially so in

salary increase inside of six months.

to this invitation. Phone 139-J or write

I have a plan which will show the necessary re-

I want to interview every man who reads this

PERSONAL'S

If you needus, fonus, 188-J.

Mrs. B. L. Kellogg is still quite ill. tives in Sandwich, Illinois. Mr .and Mrs. John Eckert visited with relatives in Chicago Sunday.

Meat is going up, eggs are coming down. We like to eat eggs.

A large variety of fine pansies for sale. C. V. Wolf, phone 136-J. adv. Set your clocks ahead Saturday night.

Mrs. A. Ray Cramer is a patient at the Hinsdale Sanitarium.

All kinds of garden and field seeds at MERTZ & MOCHELS. adv. 3-11-tf

Mrs. R. D. Brown and Junior, spent Monday with her sister, Mrs. W. H. Thomas and family.

in the Grove visiting with relatives at the W. H. Thomas home.

J. F. Kidwell is building a garage at the rear of his home in North sons visited over the week end with Forest avenue.

Mrs. J. D. Gillespie and daughter, cago. Mary, returned last week from their winter's stay in California.

getting along nicely.

watches accordingly. Mrs. A. A. Shumaker spent several

Mr. and Mrs. Edward Landorf vis- in the Mallers Building, Chicago. ited with Mr. and Mrs. Chas. Willard

at their home in Cicero on Sunday. tisements for announcements of the Grove, will appear at the Dicke Talmadge and Marguerite Clark, ad. of the Ross Bakery. Theatre, Saturday, March 26th, inn The Rev. W. D. McLean of the "Society Snobs."

is getting along as well as can be 30th, at 8:00 p. m. expected.

Mrs. Thos. Parker spent a few days Town Idol," will be shown at the Curtiss Theatre in a few days at the usual admission price.

> Mr. and Mrs. Lawrence Regar and Mr. and Mrs. Paul Klanduck in Chi-

Commercialized amusement at the Curtiss Theatre four nights a week. Taylor Schindler, who broke his Go and get your money's worth of

EASTER GOODS Cards, Chicks, Baskets and Rabbits A large assortment of candy rabbits and eggs SATURDAY ONLY

1,2 & 3 Quart Aluminum Sauce Pan set for .. \$1.89

One to a customer

MRS. EMMA FORSTER Maple Ave. and Main St.

North Side Grocery & Market SATURDAY SPECIALS

MEATS

Whole Smoked Hams per lb. . . 30c Smoked Sh'ld'r Hams per lb. . . 20c

PORK LOINS, per pound31c PORK BUTTS, per pound23c POT ROAST, per pound25c BONELESS SMOKED BUTTS, pound 36c Boneless Brisket Corned Beef, pound . 22c PLATE CORNED BEEF, pound13c GEORGIA SQUARES, BACON, 15 . . 22c

GROCERIES

21 alb. Can Sliced Yellow Clingstone Peaches 35c 21 1b. Can Modista Apricots, per can 40c Rockford Pride Sweet Corn, 2 cans for 25c Farm House Succotash, per can20c Wheatena, per package22c 25 b. Ceresota Flour\$1.50 Mallard Preserves, 16 oz. glass32c Onion Sets, Yellow and White, quart 8c Early Ohio Seed Potatoes, peck45c Per Bushel\$1.60

NORTH SIDE GROCERY & MARKET

STEWART M. BURNS, Proprietor Telephone 2

arm cranking a neighbor's Ford, is good, wholsesome amusement. adv. ted in spite of the fact that it was story of the mall, an epic of the won- her daughter, Mrs. C. T. Gillette, of The churches will operate next attended the funeral of their cousin, an overcoat feel like a million dol- the Dicke Theatre, Thursday, March six weeks here visiting relatives. Sunday on "new" time. Set your Amos Marvis at Aurora, last Sun- lars.

days this week visiting with rela- Downers Grove boy, has opened an village, were week end guests at the Dearborn" in "A Cheerful Liar" at Kid," at the Curtiss Theatre Monday office for the practice of dentistry home of Mr. and Mrs. Geo. R. Smith the Dicke Theatre on April 5th and

Watch the Dicke Theatre adver-

Conway Tearle, a new star in the coming of Charles Ray, Constance ART KRAFT SHOP, one door south ture Repair Shop. All work neatly adv. Church of the Mediator, Chicago, will David City, Nebraska, on account of Mrs. George Schindler, Jr., who be the speaker at St. Andrew's the death of Mr. Steffy's father, who has been laid up with rheumatism, Church o Wednesday evening, March died Thursday, March 17th, after a

Have you tried our dining car blend dy showing at the Dicke Theatre ev- will hold an all-day meeting at Mrs. coffee? Customers who have, say it ery Saturday. The one next Satur- F. N. Davis, Friday, April 1st. All

Dr. Harper J. Hibbe, a former of Oak Park, former residents of the He sure is. See him as "Randolph in Highland avenue.

A full line of the celebrated INDU Vesta Juniors. cosmetics for sale at Marion Dexter's

Mr. and Mrs. C. S. Steffy are in or send postcard. Will call and de-

There is a splendid two-reel come- The Congregational Philathea Class the west. She was accompanied by Mertz & Mochel's, adv.

31st and Friday, April 1st.

Mr. and Mrs, Thomas M. Campbell Dr. Chas. Davis an ardent lover? 6th, the comedy to be given by the

> Hinsdale Upholstering and Furnidone at reasonable prices. Phone 635 liver free of charge. 11-26-tf.

Mrs. Ellen A. Dunnagan arrived home Wednesday after an extended!

Mrs. Eugene Foster and daughter cold enough Monday morning to make derful Northland, will be shown at Spokane, Wash. who will spend about

Gertrude Olmstead, winner of the Elk: ten thousand dollar beauty contest, may be seen in the "Driftin"

Mrs. C. Hibbe, formerly a resident of Downers Grove, recently underwent an operation and is convalescing at the Henrotin Memorial hospital. She would welcome a visit from any of her former friends in the vil-

Pulverized Sheep Manure Fertilizer for garden and lawn, 100lb sacks \$2.25; in lots of 2 or more sacks, visit with relatives and friends in each \$2.15; 50th sacks, each \$1.25 at 3-11-tf.

is fine. Special this week, 45c per pound. Lehmann & Michels. adv. Something to think about "A Small Gardens are being spaded and plan
Something to think about "A Small Gardens are being spaded and plan
Something to think about "A Small Gardens are being spaded and plan
Something to think about "A Small Gardens are being spaded and plan
"Isobel," the greatest Curwood The Class are Curwood The Dicke Theatre BELMONT AND FOREST AVENUES DOWNERS GROVE, ILLINOIS

> Friday, March 25th "Squandered Lives"

2-Reel Harold Lloyd Comedy—"Haunted Spooks" Don't Miss It!

Evening 7:30 & 9:15.

Admission 15 and 25c including War Tax.

Saturday, March 26th Conway Tearle in "Society Snobs"



CONWAY TEARLE in "Society Snobe" Setznick Picture

A romance of smart society with a theme as novel as it is original. This was their hour. A fleeting, blissful period of ectasy, with the world and its social distinctions far away and forgotten. But as the sunshine is followed by the night, so did the creeping shadow of revelation slowly deepen. Could be reveal the truth and tell her he was only a Waiter?

ALSO

PATHE NEWS

FORD TRAVEL PICTURE

2-Reel Christy Comedy—"Striking Models"

NO WATINEE

Evening - 7:30.9:00

Admission 15 & 25 cents including War Tax.

Thurs., Mar. 31st & Friday, April 1st



JAMES OLIVER CURWOODS HOUSE PETERS ... JANE NOVAK AN EDWIN CAREWE

The greatest Curwood story of them all! An epic of the Northland! A romance that will be enjoyed by every man, woman and child who sees it.

ALSO

FORD EDUCATIONAL WEEKLY BRAY PICTOGRAPH—"VENICE OF THE ORIENT"

2-Reel Edgar Comedy" Edgar's Jonah Day"

Evening-Both Days-7:30-9:15.

Admission 15 & 25 cents inc. War Tax

There are some great pictures coming such as the following:

> Chas. Ray in "The Old Swimming Hole" Marguerite Clark in "Scrambled Wives" Constance Talmadge in "Mamma's Affair"