HE REAL MAN

By FRANCIS LYNDE

(Copyright by Charles Scribner's Sons)

The Hidden Power

Most of us never learn what reat powers lie undeveloped rithin our mind and body. We o through life working at about fty per cent pressure. Unless there come a crisis which culls at to duty the last ounce of odily strength and the most acute mental energy, we go to end of life's string knowing ot how much of the Creator's fift we have neglected and let go o waste.

"The Real Man" is the story a young fellow who had the good fortune to face a real crisis then he was twenty-five years old. It called out his entire reserve of strength and courage. For 25 years there existed a smug person, hide-bound, soft, shrewd. Then came the blowoff! The real man stepped out that smug disguise and showed the stuff that was in him. It was great stuff, too. All of you will enjoy "The Real Man." It will entertain. will provoke serious thought. It may lead you to examine the stile of your shell of life in narch of the real man or the rent woman. It may belp you to discover a way to work at higher resture than fifty per centand if you do, you'll know the secret that has made men famous throughout the world's

THE EDITOR.

CHAPTER I.

Mank Cashler and Society Man. It was ten minutes of eight when J. Montague Smith had driven his runabout to its garage and was hastening cross to his suite of bachelor apartints in the Kincaid terrace. There Yorda Richlander, and time pressed.

mough to satisfy the demands which standing. Richlander might make upon a eve in none.

Even in the affair with Miss Richder sound common sense and saher ad thought had been made to tend in the room of supersentiment. the mark, It was not his habit to be lent to anything. Lawrencaville sted its young men and young to marry and "settle down." J. Mentague Smith, figuring in a way as a leader in the Law-He roungest set, was far too dander was destrable in many re-Her father's ample fortune had me early enough or fapidly to spoil her. In moments when ellog for her achieved its near reach to sentiment the conseryoung man perceived what resplendent figure she would

the hostess at her own table. Smith snapped the switch of the sleces and began to lay out his evening thes methodically but with a cerin ale of calm deliberation, inserting battons in the waistcoat, choosing of the proper thinness, rummagrirgin tie out of its box in the dressing-case drawer.

as the mistress of her own house

in the search for the tle that rned up a mute reminder of his approach to any edge of the chesm of sentiment; a small glove, mewhat solled and use-worn, with a in in one of the fingers. It had full year since he had seen the or its owner, whom he had met once and that entirely by chance. was a visitor from the West. hter of a ranchman, he had with friends in a neighboring in his runabout to make a call he asked. e daughters of the house, and a lawn party in progress. western visitor as the guest

had proved to be a mocking much. Goodby."

parting: "Yes; I am going back home one elbow on the desk, and the flugers | what are you expecting me to do?" very soon. I don't like your smug mid- of the uplifted hand were thrust into dle West civilization, Mr. Smith-it his thick mop of hair. smothers me. I don't wonder that it breeds men who live and grow up and himself in quietly through the door on die without ever having a chance to the side street. The night-watchman's find themselves."

little Vestern beauty. Verda-and all might have had its significance; but already resigned-and if you are not sensible people-would smile at the Montague Smith was not suspicious. idea that he. John Montague Smith, The obvious conclusion was that Mr. | you-they may not care to push the themselves, or that the finding-by upon some errand; and the motive which he had understood the Western | needed not to be tagged as ulterior. young woman to mean something radical and upsetting-could in any way be forced upon a man who was old floor assisting-was unlatching the any ready money-" enough and sane enough to know his gate in the counter railing before his own lengths and breadths and depths.

He was stripping off his coat to dress up. There was an irritable note in the chair and buttoned his coat. when he saw two letters which had evi- president's greeting. dently been thrust under the door during his absence at supper time. One of the envelopes was plain, with his name scribbled on it in pencil. The other bore a typewritten address with the card of Westfall Foundries company in its upper left-hand corner. Smith opened Carter Westfall's letter first and read it with a little twinge of shocked surprise, as one reads the story of a brave battle fought and lost.

it where the chicken got the ax. Richthan we thought he had, and he has put the steam roller over us to a finish. He was able to vote 55 per cent of the stock straight, and you know what that means: a consolidation with the Richlander foundry trust, and the hearse and white horses for yours truly and the minority stockholders. We're dead -dead and buried.

"Of course, I stand to lose everything, but that isn't all of it. I'm horribly anxious for fear you'll be tangled up personally in some way in the matreason for the haste. It was his ter of that last loan of \$100,000 that I gular evening for calling upon Miss got from the Bank and Trust, You will remember you made the loan while The provincial beatitudes had chosen Dunham was away, and I am certain anhject for their illustration in you told me you had his consent to Foung eashier of the Lawrence- take my Foundries stock as collateral. Bank and Trust. From his earliest | That part of it is all right, but, as matscollections Montague Smith had lived | ters stand, the stock isn't worth the the life of the well-behaved and the paper it is printed on, and-well, to meentional. He had his niche in the tell the bald truth, I'm scared of Dunweenceville social structure, and an- ham. Brickley, the Chicago lawyer in the small-city business world, they have brought down here, tells me he filled both to his own satisfac- that your bank is behind the consolidaand to the admiration of all and tion deal, and if that is so, there is go-Ambitions, other than to take ing to be a bank foss to show up on my finas in the bank as they came to paper, and Dunham will carefully cover and, eventually, to make money his tracks for the sake of the bank'

"It is a hideous mess, and it has occtive sop-in-law, had never tron- curred to me that Dunham can put you him. An extremely well-balanced in bad, if he wants to. When you made man his fellow townsmen called that \$100,000 loan, you forgot-and I one of whom it might safely be forgot for the moment-that you own ted that he would go straightfor ten shares of Westfall Foundries in y on his way to reputable middle your own name. If Dunham wants to and old age; moderate in all things, stand from under, this might be used against you. You must get rid of that stock, Monty, and do it quick. Transfer the ten shares to me, dating the transfer back to Saturday. I still have the stock books in my hands, and I'll the did not know what it was to be make the entry in the record and date blotently in love; though he was a it to fit. This may look a little crookmanher of the Lawrenceville ed, on the surface, but it's your salva-Athletic club and took a certain pride tion, and we can't stop to split hairs in keeping himself physically fit and up when we've just been shot full of holes, "WESTFALL."

> Smith folded the letter mechanically and thrust it into his pocket. Carter Westfall was his good friend, and the cashler had tried, unofficially, to dissuade Westfall from horrowing after be had admitted that he was going to use the money in an attempt to buy the control of his own company's stock. Smith was thinking of the big bank loss and the hopeless rain of Carter Westfall when he tore the sec. slide and envelope across and took out the dated within the hour. Mr. Punham was back in Lawrenceville earlier than | friend, and you are a stockholder in

mons; the cashler was wanted, at once. At the moment, Smith did not concataclysm, or with any other untoward inside of him the carefully erected ence has made plain to us, weaves its thing. Mr. Watrous Dunham had a walls of use and custom were tumbling habit of dropping in and out unexpect- in strange ruins and out of the debris the highly colored fabric. And menedly. Also, he had the habit of send- another structure, formless as yet, but ing for his cashier or any other mem- jobstinately sturdy, was rising. ber of the banking force at whatever hour the notion seized him. Smith went to the telephone and called up the Richlander house. The promptness with which the multimillionaire's daughter came to the phone was an intimation that his ring was not entire-

ly unexpected. "This is Montague," he said, when Miss Richlander's mellifluous "Main four six eight-Mr. Richlander's residence" came over the wire. Then: "What are you going to think of a man Smith had driven over one eve- who calls you up merely to beg off?"

Miss Richlander's reply was meretful and he was permitted to go on and explain. "I'm awfully sorry, but it can't up another. "The loan was made in very well be helped, you know. Mr. my absence. You have taken the bank's ce such an acquaintance Dunham has returned, and he wants neditered in a short social me at the bank. I'll be up a little later in which you are a stockholder. Go to followed. At all points the on, if I can break away, and you'll let any lawyer in Lawrenceville-the best roung woman from the wil- me come. . . . Thank you, ever so one you can find-and he'll tell you ex-

The Lawrenceville Bank and Trust, moved to pillory the lately installed in its new marble-veon of her momentary neered quarters, was only four squares theffile this young distant. As he was approaching the wide borizons had corner, Smith saw that there were only threateningly involved neither moved were his only excuse for two lights in the bank, one in the vault there remained corridor and another in the railed-off of the clashing encounter open space in front which held the save the solled glove, president's desk and his own. Through him nemore of a face too the big plate-glass windows he could not be cheapened see Mr. Dunham. The president was see sold a apparently at work, his portly figure mrs. Mr. Dunbare," he returned at

chair stood in its accustomed place in Some day, perhaps, he would tell the vault corridor, but it was empty.

superior officer heard him and tooked

"Oh, it's you, at last, is it?" he rasped, "You have taken your own good time about coming. It's a halfyour room."

CHAPTER II.

Metastasia.

stenographer's table and sat down. badly enough to sell my good name for "Dear Monty," it ran. "I have been Like the cashlers of many little-city it. I shall stay right here in Lawrencetrying to reach you by phone off and banks, he was only a salarled man, and ville and fight it out with you!" on ever since the adjournment of our the president rarely allowed him to stockholders' meeting at three o'clock. forget the fact. None the less, his boy-We, of the little inside pool, have got ish gray eyes were reflecting just a shade of the militant antagonism in resting upon the one marked "police," lander had more proxies up his sleeve Mr. Watrous Dunham's when he said: he said: "There isn't any room for "I was dining at the Country club with a friend, and I didn't go to my rooms more minute in which to change your until a few minutes ago,"

mahogany swing-chair. His face, with Jail." the cold, protrusive eyes, the heavy lips, and the dewlap lower law, was the | Montague Smith's well-ordered quarface of a man who shoots to kill.

about Westfall?" Smith nodded.

"Then you also know that the ban stands to lose a cold hundred thousand on that lean you made him?"

The young man in the stenographer chair knew now very well why the night-watchman had been sent away Smith saw the solid foundations of hi small world—the only world he had ever known-crumbling to a threatened dissolution.

"You may remember that I advised against the making of that loan when Westfall first spoke of it," he said after he had mastered the premonttory chill of panic. "It was a bad risk -for him and for us."

"I suppose you won't deny that the loon was made while I was away in New York," was the challenging re-Joinder.

"It was. But you gave your sanction before you went East."

The president twirled his chair to face the objector and brought his falm



Do What You

down with a smack upon the desk-

"No!" he stormed. "What I told you to do was to look up his collateral; and you took a snap judgment and let him have the money! Westfall is your expected, and the note had been writ- his bankrupt company. You took a ten at the bank. It was a curt sum- | chance for your own hand and put the bank in the hole. Now I'd like to ask what you are going to do about it."

Smith looked up quickly. Somewhere

"I am not going to do what you want me to do, Mr. Dunham-step in and be your convenient scapegoat," he said. wondering a little in his inner recesses how he was finding the sheer brutal nun-courage to say such a thing to the president of the Lawrenceville Bank and Trust. "I suppose you have reasons of your own for wishing to shift the responsibility for this particular loss to my shoulders. But whether you have or haven't, I decline to accept it." chivalry. The president tilted his chair and

locked his hands over one knee. "It isn't a question of shifting the responsibility, Montague," he said, dropping the bullying weapon to take money to holster up a falling concern

actly where you stand." While the big clock over the vault entrance was slowly ticking off a full half-minute the young man whose future had become so suddenly and so nor spoke, but his sileuce was no measure of the turmoil of conflicting emotions and passions that were rending

mark that your plan seems to preng-

thing she had said at the moment of tilling the padded swing-chair. He had | length, trying to say it calmly. "Just

"Now you are talking more like a grown man," was the president's crusty Smith had his own keys and he let admission. "You are in a petty bad boat, Montague, and that is why I sent for you tonight."

"Well?" said the younger man. "You can see how it will be. If I Verda Richlander of the sharp-tongued To a suspicious person the empty chair can say to the directors that you have where they can too easily lay hands on was of those who had not "found" Dunham had sent the watchman forth charge age nst you. There is a train west at ten o'clock. If I were in your place, I should pack a couple of suit-Without meaning to be particularly cases and take it. That is the only noiseless. Smith-rubber heels on tiled safe thing for you to dc. If you need

> It was at this point that J. Montague Smith rose up out of the stenographer's

"'If I need any ready money,'" he repeated slowly, advancing a step toward the president's desk. "That is where you gave yourself away, Mr. hour and more since I sent that note to Dunham. You authorized that loan, and did it because you were willing to use the bank's money to put Carter Westfall in the hole so deep that he could never climb out. Now, it seems, you are willing to bribe the only dan-Smith drew out the chair from the gerous witness. I don't need money

The president turned abruptly to his desk and his hand sought the row of electric bell-pushes. With a finger argument, Montague. You can have one mind. If you stay, you'll begin your The president sat back in the big fight from the inside of the county

Now there had been nothing in John ter century of boyhood, youth, and "I suppose you've heard the news business manhood to tell him how to cope with the crude and savage emergency which he was confronting. But in the granted minute of respite something within him, a thing as primitive and elemental as the crisis with which it was called upon to grapple, shook itself awake. He stepped quickly across the intervening space and stood under the shaded desk light within arm's reach of the man in the big swing-

"You have it all cut and dried, even to the setting of the police trap, haven't you?" he gritted, hardly recognizing his own voice, "You meant to hang me first and try your own case with the directors aften ard. Mr. Dunham, know you better than you think I do: you are not of y a crook-you are a vellow-livered . oward, as well! don't dare to press that button!"

While he was saying it, the president had half rised, and the hand which had been hovering over the bell-pushes shot suddenly under the piled papers in the corner of the deak. When it came out it was gripping the weapen which is never very far out of reach in

The next installment tells you how Mr. Dunham got the surprise of his crooked life. And J. Montague Smith came to know quickly the value of using all his latent power.

(TO BE CONTINUED.

SICILY IS LAND OF ROMANCE

Island of Picturesque History Has Produced Many Men Who Towered Above Others in Past.

Sicily's history is as vivid and pteturesque, as ferocious and creative and destructive, as mythical and intensely practical as the stories of all the rest of the world put together, says National Geographic Magazine. And ta beauty of nature, of climate, of man and of heast the Island is a paradise today, whether or not it was ever the workless, painless, passionless elysium where our first ancestors enjoyed all the good things of life without having

Nature Itself, now in the guise of the misunderstood gods of old, now in convulsions or in quiet fertility that scimysterious shuttle through and through such men!-tower above their fellows in the story like Titans: Pindar, Aeschylus, Theocritus, Thucydides, Archimedes, the two great Hierons, Cicero, Verres, Diodorus, Hamilcar and Hannihal, Roger the Count and Roger the King, Belisarius, the great Crusaders -Richard of the Lion Heart and Louis the Saint of France-Charles of An-Jou, Frederick II, the "Wonder of the World," and Garibaldi. Even this partial list reads like a compendium of ancient and medieval romance and

Diplomacy. Jerome S. McWade said of the management of children in a recent Sunday school address: "Diplomacy succeeds best with the little ones. A lad of nine came puffing and rosy to out of the cold the other night and

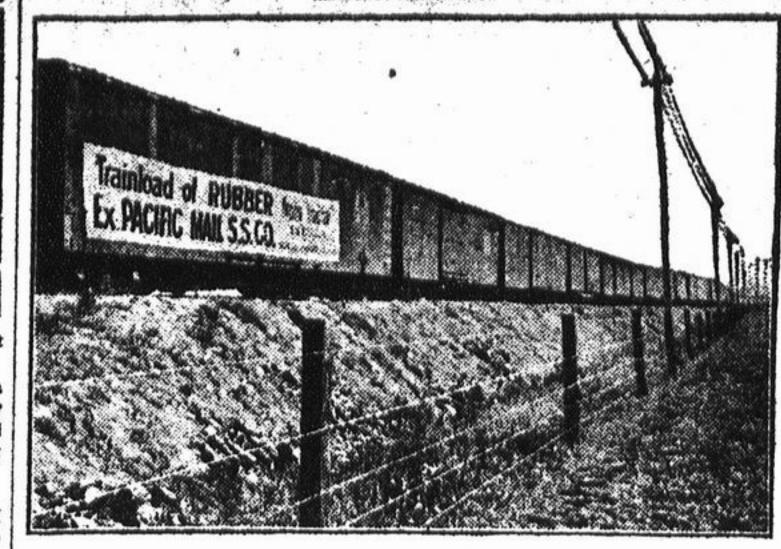
"'Pa, I'm tired. I've sawed enough wood for this evening, ain't I? I'm

"Tired!" cried his father, looking up from his paper with an air of surprise and disappointment. 'Why, I bet your mother a quarter you'd have the whole pile done before supper.'

"Did you? shouted the boy, taking up his hat and mittens again. "'Well, you'll win your money if the saw holds out. Nobody ever bet on m's

and lost." "And he rushed back to his hard task again, his eyes flaming with on thustasm."-Philadelphia Bulletin

SERIOUS TRANSPORTATION PROBLEM



TRAINLOAD OF RUBBER LEAVING PACIFIC COAST.

train moving from the western seaversion of the vast rubber movement, world.

A solid trainload of rubber, 30 cars, which has grown to be one of the value over \$1,000,000, which arrived at | country's greatest industries. Its util-Ban Francisco on the Pacific Mail Ity in the construction of tires and Steamship company's steamship Ecua- other articles in current use has exdor. left Point Richmond recently, panded so as to take in munitions and bound for Akron, Ohio, and New York. | many other manufactures included in This is the first complete rubber the never-ending circle of necessity. The value of the import will probably board across the United States. The reach \$200,000,000 this season, and as incident marks two important changes | none of the product is domestic, the on the Pacific-the joint return of the movement from abroad is one of the American flag and Pacific Mail to serious problems at present engaging those waters, and the incidental di- the attention of the transportation

Necessity of Every Railroad Man Doing His Bit.

CHAIRMAN FAIRFAX ASKS AID

Co-Operation of Each Person Is Urged in Appeal Issued by Special Committee on National Defense-Details Outlined.

In an appeal issued to the railroads of the country by Fairfux Harrison. chairman of the special committee on national defense of the American Railway association, the co-operation of each employee is urged. This includes every person in the railway service. from the presidents of roads to track and construction laborers.

The necessity of every man doing his bit in order to help bring the great war to a speedy termination was pointed out by Mr. Harrison. He said that unless all who are engaged in the great transportation systems co-operate loyally and completely the railroads are foredoomed to failure.

Details of How to Help. He said that every time a freight handler puts extra effort in trucking 1,000 pounds more a day in loading a cur, he will have aided just that much in bringing the war to a close, as will be the case every time a locomotive crew adds 15 miles a day to the run-

ning power of their engine. He told the crews of the engines that it is, more so now than ever before, their duty to do all in their power to keep their locomotive out of the repair

According to the appeal, 15 per cent of the locomotives of the country are in the repair shops or undergoing repairs at the present time. It is said this number could be reduced 50 per cent by closely carrying out the suggestion of the committee in that regard, putting back into service approximately 3,325 locomotives.

Reduce Time of Loading.

cars is about four days, according to road yards. figures. By reducing this time a day or even a half-day, each car can go that much farther in doing its work toward carrying supplies to points where they may be needed by the armies of the United States and its al-

According to statistics, there arabout 2,575,000 freight cars in the Ut. ed States, of which 167,000 are not mally under repair. By proper coeration and quick repair work 64,1881 more of these cars could be put into

Shippers are urged to see that cars londed by them are filled as far as possible to their capacity. If every car Is filled there will be that many more cars in service. As on an average only 43 per cent of the total freight space is utilized, the remaining 57 per cent

Co-operation between the raffronds and the shipping and commercial organizations of the country was advised in the appeal.

Enginemen on Western Road Ordered to Extinguish Headlight to Allow Animal to Jump.

A kindly act on the part of a railway is the order of a big California railroad to its enginemen that when a deer is seen on the track at night the ffeadlight shall be extinguished for a moment. More than a dozen deer were killed by trains in California in Janu- ticularly for the use of women. The for a second, the animals are able to Metal rails frequently stain them and of the headlight dazes them so that | ter something of the kind under the

Freight Car Efficiency. The average speed of freight cars fn this country last year was 27 miles | ern railroad ignited 200 pounds of oil-There was an increase of 8 per cent | see the effect of the flames on the in car efficiency during the fiscal year | metal framework of a car. While the of 1916 as compared with 1913. Ap- furnishings of the car were slightly plied to the 2,000,000 freight cars in damaged, the testing department use, this increase in efficiency is equiv- found that the frame of the car realent to an addition of 284,000 cars.

Blocks.

There are now 39,885 miles of raffroad trackage in the United States operated under the block system.

MOOSE STOP TRAINS

Herds of moose have been de-I laying trains on the Grand Trunk Pacific railroad, which runs through Jasper Park, Al-T berta. The superintendent at Jusper reported that following a ten-foot snowfall in that region the animals would gather on the I tracks, which was the only place cleared, and would run frantically ahead of the engine.

Sometimes passenger trains would lose as much as two hours by slowing down or stopping to avoid killing the moose. In one or two instances the animals · turned and charged the engines.

AVOID ACCIDENTS ON ROADS

intricate Electrically Operated Mechanism Installed by Two Big Railroads in Chicago.

A room filled with intricate, electrically operated mechanism installed at a cost of \$100,000 by two large Western roads on Washington street, Chicago, the junction of the two roads, has reduced to the minimum the possibility of accidents and injuries to the traveler.

This room is the headquarters fo the interlocking signal system in

stalled by the railroads. It is through this station that the lives of thousands are safeguarded as they go thundering over the tracks of the two roads, in daylight and darkness. Through the medium of this new service the possibility of a headon collision is practically obliterated and the open-switch catastrophe be

comes a thing of the past. The headquarters station is connected with dozens of smaller stations along the routes of the two roads, and between these stations are both overbend and track-light signals.

Through the installation of the new system the forgetful 'switchman and the untrustworthy signalman become things of the past, and travelers may The average time consumed by ship- slumber in peace as they are whirled pers in loading and unloading freight | through the maze of tracks in the rail-

American Railroad Man Makes Interesting Suggestion to Employees on Use of Pencil Holders.

An interesting suggestion of econmy has recently been proposed by n American railroad to its employees, in the use of pencil holders. Ordinarily, a pencil is thrown away when it has been reduced to its last third, but if placed in a pencil holder it may be used down to the last inch without any inconvenience to the user. Each penell is a small item of fluance, but on the amount of pencils used by that one company alone, the saving would amount to thousands of dollars every

Concession in Brazil.

The president of Brazil has granted a concession of the construction and operation of a railway from Cuyaba, the capital of the state of Matta Grosso, to connect with the Araraguara railway. The total extension will be about 620 miles in length and will furnish direct gailway communication between the city of Cuyaba and the ports of Rie and Santos.

Hassocks for Footrails.

Hassocks as substitutes for metal footrails are finding their way into many car bodies designed more parary. It has been discovered that when | light-colored shoes of the moment are the headlight is extinguished, if only largely responsible for the change, jump to safety. Otherwise the glare hence are in disfavor, though in winthey are run down before they can es- guise of a heater is much to be de-

Fireproof Cars.

The testing department of one eastan hour, which set a new high record. sonked rags, shavings and wood to sisted the heat.

> Similar. These fortune-hunting noblemen are like books. Their titles are what determine their standing as best sellers.



COOKS IN 12 NINUTES. COOK BOOK FREE SKINNER MFG.CO. OMAHA. U.S.A. Largest Macaropi Pactory in America

Kill All Flies! THEY SPREAL

FARM HANDS BIG PAY, Write WILL

The Wrong Place. The traveling man who had struck the slowest town in the country on Memorial day, and had not made a sale of anything, was writing back home. (He had to pass the time away somehow, and there were no other traveling men near the place.)

This is the conclusion of his eulogy

to the town: "This is the rottenest town I have ever struck, and I have met some mighty rotten ones. Today is Memorial day. They are making a big noise in this town. They all go out to decorate the graves of the dead in the west half of the burgh, but in reality the ones they should have decorated were the

CUTICURA HEALS SORE HANDS

That Itch, Burn, Crack, Chap and

east side. Those people out there in

the cemetery are the livest products

this place has ever produced. Some

town!"-Indianapolis News.

Bleed-Trial Free. In a wonderfully short time in most cases these fragrant, super-creamy emollients succeed. Soak hands on retiring in the hot suds of Cuticura Soap, dry and rub Cuticura Ointment inte the hands for some time. Remove surplus Ointment with soft tissue paper. Free sample each by mail with Book.

Address postcard, Cuticura, Dept. L. Boston. Sold everywhere .- Adv.

HE PLANTED "RARE FLOWER" Amateur Gardener Discovered That the Brassica Campestri Was

Known to Others as Turnips. "I am a victim of the 'every-man-hisown gardener," said the North Alabama street man. "In my back yard in a space no larger than a tablecloth, I have planted seeds of a dozen kinds of vegetables and will soon be entirely independent of the greengrocer. If the city ordinance were not adverse to practical economy I should finish the meat dealer by keeping a couple of

"While I was putting in my garden a friend of mine came by and asked why I did not put in something to beautify the front yard. 'Here,' he said, 'are some seeds of the brasica campestris. When these come up you'll have some-

"What colored flower has it?" I

"'Yellow,' was the answer. "So I planted the seeds and they came up promptly.

"A neighbor passing by asked what I had in the best I had written the name brassica campestria in my notebook, and spelled it out to him. I told him it was a rare flower with a beautiful relient blessein.

"'All right,' he sold. 'I have some We call 'em turnipe. "My kind friend has gone on a trip. When he gets back there'll be some-

thing doing."-Indianapolis News. Very Much So. "Did you register?" asked the direc-

tor of the movie actor. "if course, I registered," the latter answered, "and hot off the reel."

A' Common Fear

If she is so impudent?"

"Why don't you discharge your cook



For Building Up Quickly

probably the very best food you can select is Grape-Nuts.

It contains the mineral salts and energy values-all the nutriment of whole wheat and barley - digests easily and quickly and the flavor is delicious.

"There's a Reason"

Grape-Nuts