OV HORATIO ALGER, JR.

CHAPTER XVII .- (Continued.)

brown paper covering. "I don't know but I might give you give you two dollars and a quarter." "I can't take it," said Watter, shortly.

"Three dollars and a half is the price, pleasant, and I will not take a cent less." "You won't get it out of me, then,"

to the gate. "I wonder if I shall meet many people like her?" he thought, and he felt some-

what despondent. with meanness and selfishness, and they inspired him with disgust and indignation. Not that he expected everybody to buy his books, even if they could afford it. Still, it was not necessary to the

sult him by offering half price. He walked slowly up the street, won- knocker. dering if he should meet any more such

there," thought Walter. "If they won't buy at a big house, there isn't much chance here."

feet square, littered up with feather snavings and finished and unfinished shoes. A tor of fourteen was pegging, and his father, a man of middle age, was finishing a shor.

"Good morning," said Walter. "Good morning." said the shoemaker. turning round. "To you want a pair of

shoes this morning? "No." said Walter, "I didn't come to buy, but to sell."

"Well, what have you got to sell?" "A subscription book, finely illustrat-

"Let me look at it." He wiped his hands on his apron, and, taking the book, began to jurn over the nearby."

leaves. "It seems like a good book," he sart "I toen it sell well?"

"Yes, it sells largely. I have only just commenced, but other agents are doing well on it."

"That's the way to talk. How much do you expect to get for this book?" "The price is three dollars and a half.

"It's rather high." "But there are a good many pictures. These are what cost money,"

"Yes, I suppose they do. Well, I've a great mind to take one." "I don't think you'll regret it. A good book will give you pleasure for a long

"That's so. Well, here's the money, Walter was all the more ploused at rf feeting this sale, because it was unes pected. He had expected to sell a boos

at the great house he had just called at. but thought that the price of the book might deter the shoemaker, whose investor probably was not large. froring the next hour Walter failed to sell another copy. At length he managed to sell a second. As these were all be had brought with him, and he was feel-

ing somewhat tired, he went back to the

tavern, and did not come out again till

after dinner. CHAPTER SVIII.

Walter found a good dinner reads for him at 12 o'clock, which he enjoyed the some because he felt that he had extract it in advance. He waited till about 2 o'clock, and again set out, this time in a different direction. In some places he was received politely; in others he was treated as a humbing. Him Walter was by this time getting accustomed to his protion, and found that he must meet disagreeable people with as good humor as he could command. One farmer was willing to take the book if he would accept par in apples, of which he offered him two barrels; but this offer he did not for a moment entertain, judging that apples, and probably difficult to disposto places to do it. Nevertheless, he felt well repaid by the degree of success he

"Five books sold to-day." thought Watter, complarently, as he started on his walk home. "That gives me six dollars and a quarter profit. I wish I could keep that up.

But our young merchant found that he was not likely to keep up such sales. The next day he sold but two copies, and the day succeeding three. Still, for three days and a half the aggregate sale was eleven copies, making a clear profit of thirteen dollars and sevents five conte 1. the end of the week he had sold twenty copies; but to make up this number be had been obliged to visit one or two neigh boring villages.

He now prepared to move on. The next place at which he proposed to stop for a few days we will call Rolton. 11. had already written to Cleveland for fresh supply of books to be forwarded to him there. He had but two books left and his baggage being contained in small valise, he decided to walk the ditance, partly out of economy, but principally because it would enable him to see the country at his leisure. During the first five miles he succeeded in wiling both books, which refiered him of the burden of carrying them, leaving him only his valies.

poyed his walk. There was a freshnoss joyed the novelty of his position. Il and novelty about his present mode of enjoyed even his present adventure, m life, which he liked. He did not imagine spite of the discomforts that attended it. he should like to be a book agent all his and there was something exciting in look life, but for a time he found it quite ing about him, and realizing that he was

brought with him from the inn. The Guarded as he had been in looking sandwiches and apples were good, and, around him, it did not escape without with the addition of some water from a lobservation. stream near by, made a very acceptable lunch. When he resumed his walk after resting a couple of hours, the weather had changed. In the morning it was bright to be polite. annshine. Now the clouds had gathered. and a storm seemed imminent. To make matters worse, Walter had managed to not obliged to stay, if you don't want stray from the road. He found himself to, walking in a narrow lane, lined on enther side by thick woods. Soon the rain came much obliged to you for consenting to pattering down, at first in small drops, take me," said Walter, hastily. first quickly poured down in a drenching "You said you would pay in advages," shower. Walter took refuge in the woods, said the woman.

congratulating himself that he had sold He began to replace the book in its the books, which otherwise would have run the risk of being spoiled.

"I wish there were some house nearby twenty-five cents more. Come, now, I'll in which I could rest," thought Walter, The prospect of being benighted in the woods in such weather was far from

Looking around anxiously, he espied small footpath, which he followed, hoping retorted the lady, slamming the door in but hardly expecting, that it might lead to some place of refuge. To his agree-Walter had already made up his mupd able surprise he emerged after a few minto this effect, and had started on his way lutes into a small clearing, perhaps half an acre in extent, in the middle of which was a rough cabin. It was a strange place for a house, but, rude as it was, Walter builed its appearance with joy Walter began to think that selling At all events it promised protection from books would prove a harder and more dist the weather, and the people who occuagreeable business than he had antici- pied it would doubtless be willing to give neted. He had been brought face to face him, for pay, of course, supper and lodging. Probably the accommodations would not be first class, but our hero was prepared to take what he could get, and be thankful for it. Accordingly he advanced fearlessly and pounded on the door with his fist, as there was neither bell nor

The door not being opened immediately, customers. On the opposite side of the he pounded again. This time a not parstreet be noticed a small shoemaker's [ticularly musical voice was heard from within:

"Is that you, Jack?"

"No," answered Walter, "it isn't Jack. His voice was probably recognized as hat of a boy, and any apprehension that Still be thought he would go in. He might have been felt by the person withhad plenty of time on his hands, and in was dissippted. Walter heard a bolt might as well let slip no chance, however withdrawn, and the door opening, reveal small. He pushed open the door, and ed a tall, gaunt, bony woman, who eved found himself in a shop about (wenty-ove | him in a manner which could not be con sidered very friendly or cordial. "Who are you?" she demanded abrupt

y, keeping the door partly closed. "I am a book agent," said Walter.

"Do you expect to sell any books here ! asked the woman, with grim humor. "No," said Walter, "but I have been caught in the storm, and lost my way. (an I stop here over night if the storm should hold on?" "This isn't a tavern," said the woman

"No. I suppose not." said Walter: "bu it will be a favor to me if you will take my in, and I will pay you whatever you think right. I suppose there is no tavern

He half hoped there might be, for he had already made up his mind that this would not be a very agreeable place to

"There's one five miles off," said th

"That's too far to go in such weather If you'll let me stay here, I will pay you whatever you ask in advance."

"Humph!" said the woman, doubtfel ly, "I don't know how Jack will like it. As Walter could know nothing of the centiments of the Jack referred to, he re majord silent, and waited for the woman to make up her mind, believing that she would decide in his favor. He proved to

"Well," she said, helf unwillingly, don't know but I'll take you in, thour! it isn't my custom to accommodate tear-

"I will try not to give you much tronble," said Walter, retieved to find that the pensant a piece of money. he was sure of food and shelter.

"Humph !" responded the woman. The led be way into the building which appeared to contain two comes of the first Boor, and probably the came number of chambers above. There was no entry, but the door opened at once believed them." into the kitchen.

"t'ome up to the fire if you're wet eaid the woman

The invitation was hospitable but the protts well cathrated by the rain. There was no store, but an old brick frevoluce op which two stout logs were burning There was one convenience, at least, an or and required nothing but the labor of cut-

"I think I'll take off my shoes," sni-

would find it difficult to carry abon; the fire, and felt a sense of comfort stealing of them. However, he managed to sell ing flervels against the sides of the canin two copies, though he had to call at twen- and felt glad that he was not competed to stand the brunt of the storm.

He looked around him enardedly cot rishing to let his hostown see that he was doing so, for she looked like one who might easily be offended. The man seem ed remarkably bare of furniture. There was an unpainted table, and there were also three chairs, one of which had not its back. These were plain wooden chars, and though they appeared once to bece been painted, few restiges of the original paint now remained. (In a shelf were few articles of tin, but no articles of rockers were sixible, except two cracked cups. Walter had before this visited the dwellings of the poor, but he had never seen a home so poorly prayided with a hat are generally regarded as the neces-

"I wonder what Lem would say if no should are me now," thought Walter, bis thoughts going back to the Essex Classical Institute, and the friend whose studies he shared. They seemed far away, hose days of careless happiness, when as yet the burdens of life wer unfelt and scarce even dreamed of. Did Walter sigh for their return? I think not, except on one account. His father was then sive. and he would have given years of his own life to recall that loved parent from the grave. But I do not think he would have cared, for the present at least, to give up his business career, humble though it Waiter was strong and stout, and en- was, and go back to his studies. He en-

a grest in a rough cabin in the midst of He stopped under the shade of a large the woods, a thousand miles away from

"Well, young man, this is a poor place, isn't it?" asked the woman, suddenly. "I don't know," said Walter, wishing

"That's what you're thinking, I'll war rant," said the woman, "Well, you'd

"But I do want to, and I am very

"So I will," said Walter, taking out his pocksthook, "if you will tell me how much L am to pay. "You may give me a dollar," said the

Walter drew out a roll of bills, and,

finding a one-dollar note, handed it .c the woman. She took it, glancing covetously at the remaining money which he replaced in his pocketbook. Walter noticed the glunce, and, though he was not inclined to be sus

picious, it gave him a vague feeling of (To be continued.)

KING HARNESSED A HORSE.

with your man the country of the cou

Seanwhile, Its Owner Sat By. Watching the Mounreh's Work. Much-traveled people will testify that the most stupid people in the whole world are found in Mecklenburg. Germany says the Kansas City Star. Natives of that district are said to be even more dense than the inhabitants of the county of Wiltsbire, England, and that is saying a good deal. The inhabitants of both of these places will admit the impeachment, but they do not call it stupidity; they have another name for it. They have exalted it into a virtue and call it "imperturbability." In the United States, if a country vokel didn't know the way to a town fifteen miles away, he would be accounted a fool. But in Mecklenburg the peasant one meets on the highways doesn't know, has never been there and never wants to go. That is imperturb-

that the country dullard pever "scores," as the king of Wurtemburg has discovered. Recently that royal individual went to shoot with the Grand Duke Adolphus of Mecklenburg. Accompan ied by the grand duke's eldest son they drove in a luxurious motor car to the famous deer park at Neustrelitz. On the way they came upon a country tilt-cart drawn at a snail's pace along the narrow road by a white borse. Perched on the seat were a peasant and his good wife. The chauffeur blew his born and much to the royal party's surprise the horse began to prance briskly.

It is a mistake, however, to think

As the peasant made no attempt to pull the horse and cart out of the road the chauffeur repeated the "honk, honk." The horse reared and jumped about, but strange to say, the peasant and his wife sut stolidly on the seat without any eighs of excitement. Finally the hurse flogged over on its side and lay quite still,

Immediately out jumped the king, the grand duke and the son of the grand duke and came running up to the fallen horse. The grand dake made a dive at the horse's bend, his sor grabbed the bridle and the king narrowly escaped serious injury in unfastening the truces while the horses's hind legs were working like flaffs. All this while the persant and his good wife sat calmly on their seat and watched the royal trio perspire at their self-imposed task. Finaly after a great deal of pulling and coaxing the white horse ecrambled to its feet and patiently submitted to being reharnessed by the three pairs of hands which probably never before had done such humble work. When everything was in order ugain, the grand duke handed

"There there, my good man," he eatet "It's all right this time, anchow Now then can tell your cronies that the grand duke and his sen picked up your horse, and the king of Wartenburg

A Pabalousty Rich Sation.

rich nation. The money in circulation

The I nited States is a fabulously

the Federal treasury to \$345,246,500. SCHOOLSENIER. It has been pointed out with truth during the theteler "nanie" that the testional prosperity is not loosed on Wall street and its workings. but more deeply, on the country's vast agricultural prestuction. If this is the case and it surely is an inventory of the carions cross peveals figures to comfort and cheer. That he who reads more learn, the values of the various farming imbustrles are presented berewith Wheat, Samerantenn; cotton, \$175 (untern) corn. \$1.2 auffentenn ; hav. Seamigant; jumitry and erge Seamt. egnerate: dairy products, \$173,765,688); live stock, \$4.875 can can. The sum representing our commerce with foreign nations in 1997 has more than trebled in the past three decades, and that year was the third running in which both exports and imports have totaled more than a billion of dollars. This statement of our national assets. this inventory of the fundamental prosperite of our country and its constituone States relieves all carping care, all need for financial worriment. It is semething more than encouraging it is

The Retort Courteous, An official of the Department of the Interior tells of an incident at one of the government schools for the la-

A patronizing roung woman of Cia cinnati was being shown through the institution, when she came upon a fine looking Indian girl of perhaps 16 years of age. The Indian girl was bemming napkins, which the girl from Cincinnati watched for some moments in silence. Then she said to the Indian, 'Are you civilized?"

The Stong raised her head slowly from her work and glanced coldly at her interrogator. "No." she replied, as her eyes again sank to her napkins; "are ron?"

Citing an Exception. "It is one of the peculiarities of human nature," remarked the moralizer, "that the more a man gets the more be wants."

"Oh, I don't know," rejoined the de-

is given thirty days by a police magistrate?" The man who tells tiresome stories usually has a hig strong roice, lots of determination, and gets to the end in spite of interruptions.

AMUSEMENTS

AT THE CHICAGO THEATERS.

GARRICK THEATER, CHICAGO. Miss Frances Starr, in "The Rose of

the Rancho." At the Garrick Theater, Chicago, Monday night, the Belusco-Tully drama, "The Rose of the Rancho," begins the last fortuight of its Chicago engagement. It seems strange that the stirring, dramatic incidents of that period of American history-Southern California in the late '50's-should not only have been neglected heretofore by American dramatists, but glossed over in quite a superficial manner by writ-

ers of American history. The eminent dramatic author and manager has shown his usual good judgment in the selection of a company. It includes such well known players as Charles Richman, Hamilton Revelle, John W. Cope, Frank Losee, Harry Bearimo, Oscar Eagle, William Quirk, Maria Davis, Marta Melean and Grace Gaylor Clarke. These, with seventy other players, all from the original New York company, are at present engaged in the support of Miss Frances Starr, Mr. Belasco's youngest leading woman. Matinees are on Wednesdays and Saturdays, with popular prices prevailing at the Wednesday matinees.

"HONEYMOON TRAIL" IS LA SALLE'S BIGGEST SUCCESS.

In "Honeymoon Trail," Frank Adams Will Hough and Joseph Howard seem to have combined the best of their efforts and turned out the most success ful of all the successful musical comedies produced by the La Salle Theater

The brilliant young authors have gone to California for their plot and have hit mon a health resort, known as Sleepy Hollow Rest Cure, and a hotel patronized by divorcees called Liberty Hall, Guests at these places are thrown into a turmoll by the advent of a baked bean drummer sent to the rest cure to recover from an overproduction of ideas. His active mind and the inventions of his imagination disturb the tranquility of the rest cure while his pursuit of the hand of the dangliter of a rival bean magnate breaks up the even tenor of the divorce

"Honeymoon Trail" marks the return to leadership at the La Saile of Cecil Leau and Florence Hofbrook.

The production is the most ambitious ever made by the La Salle Stock Company, and the gowns worn during the performance have created a stir in Chi-

The music of "floneymoon Trail" is the best ever written by Joe Howard. There will be no Sunday mathrees this season at the La Salle.

MAJESTIC.

Vests Victoria, the most famous of all English music hall stars, is the engagement extraordinary at the Majestle Theater, Chicago, for the week of April 13th. Miss Victoria has succeed ed in popularizing more songs than any other entertainer of her class. Violet Dale, a charming American singer and innersonator, is one of the chief features. The Melani Trio of instrumentalists and vecalists; Mason and famous fareurs nucked full of 'un and langiter, and the Consideranidt Brothern and the remarkable Hen Hassan Arabs will show The value of domestic merchandise ex- what remarkable skill and training can partied is \$1.853.718.000, and that of ail grouppdish when applied by experts to manufactures \$14,902.147.680. The farm the manor born. The Two Pucks. is in round agures \$7.412,4881,4881; the a protty little singing sombrette and dancer, contribute another element of povelty to the hill, which will also in clade a number of other smart acts calculated to make this a typical Majestic

AUDITORIUM THEATER, CHICAGO The Sheeban-Hinshaw singers give their closing performance of VI for Herbert's tuneful and merry comic opera, "The Serenade," on Sunday, and on Monday night will begin the final week of their tremendously successful engagement in the big Anditorum with the "Bohemian Girl." It was intend ed to keep "The Serenade" on for two weeks, but the denumbs have been so heavy for a repetition of Balle's perenrially popular bulled opera, which series to be ever welcome, that the nanngement decided to give a revival on magnificently staged that it will be worths the Anditorium and the comsany. Mr. Sheehan will sing the part of Thuddens at every performance Miss Alda Hemmi and Miss Abereromie will alternate as Arline, and Mr. Hinshaw will be east as Count Arnheim. Miss Crawford, Mr. Schuster. Mr. Beard and other popular members of the company will be in the cast.

When a man is as polite to men as he is to women, he is entitled to be known as a gentleman.

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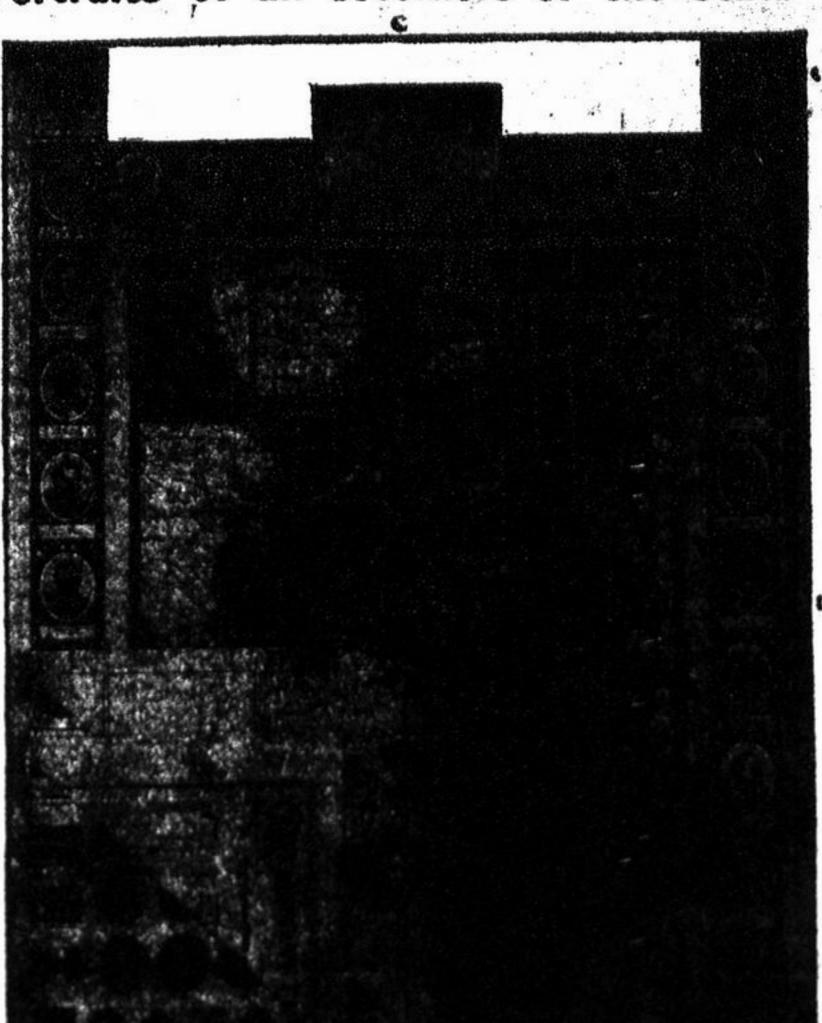
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