

# HARDWARE AND STOVES

When you require anything in the above lines be sure and call at CINNAMON'S.

A full stock of the celebrated "PENINSULAR" STOVES AND RANGES always on hand.

- Axes
- Churns
- Coal Oil
- Hockey Sticks, etc., at lowest prices.
- Axe Handles
- Clothes Wringers
- Lanterns
- Washing Machines
- Leather Mitts
- Snow Shovels

## D. CINNAMON

Headquarters for HARDWARE and STOVES.  
KENT STREET, LINDSAY

### CANADA'S SOUTH AFRICAN TRADE.

While Canadian trade with South Africa has not yet reached large dimensions, says the Ottawa Free Press, it is gratifying to learn from an authority so competent to discuss it as Mr. J. G. Jardine, the Dominion Commercial Commissioner in South Africa, who is here on a visit, that it is vigorous and healthy and notwithstanding the distance of 10,000 miles which separates the two branches of British stock, and the fact that Canadian manufacturers have the advantage of a large home market, there is the opportunity for a good beginning there, which, if taken advantage of now, may lead to important things in the future.

American and German competition plays a large part in the international commerce of the South African colonies, but the preference which Great Britain and the various states of the British Empire enjoys gives them an advantage, although in this opinion he has expressed on this subject from time to time, Mr. Jardine has laid much stress on the methods adopted by the competitors of Great Britain and Canada for pushing business.

American and Germans have their representatives all over the country in much greater force than the British, and of course the Canadian manufacturers; but Canadian concerns are combining to send out travellers to represent several interests they find profitable.

A curious example of success in the sphere of agricultural implements is mentioned. A Canadian firm of agricultural implement makers brought a traveller from Australia to South Africa who understood his business, and he placed \$50,000 worth of ploughs for them in a short time in addition to other business. A great deal depends upon the agent making himself popular. A brainy, capable salesman, with freedom to spend money in getting business, will weigh strongly in the balance against preference tariff concessions.

Another point on which Mr. Jardine lays emphasis is the fact that Americans and Germans are more ready to make concessions to secure trade than the British manufacturer. They will pack to suit the customer and will pack more economically than English manufacturers, especially in the case of crabs, wagons and machinery, and thus they save freight.

A method employed by the Americans and the Germans is for a group of producing firms to combine to send out a representative, paying him liberal expenses. Such a man would represent several interests, such as wooden frame work of houses, mining and agricultural machinery, canned goods, and articles of wearing apparel. By combining in this way the firms save cost and the methods tell very strikingly in the results obtained as against the practice of employing single representatives and commission agents.

### AN INTERESTING TEST.

When many witnesses corroborate one another with great exactness the jury is apt to suspect collusion. It is often the perjurer whose story is smoothest and who contradicts himself not at all. Yet most men would tell you that if they were in a room where a violent affray occurred, heard the words leading up to

the violence and saw the crime committed, they could give an absolutely correct account of the affair if summoned to court within a week or two of the event. Yet a score of such witnesses but a small proportion would agree in regard to important details.

A curious and interesting test regarding the value of evidence has just been made by a professor in Berlin whose purpose it was to arrive at the worth of corroborative testimony. He arranged a quarrel between two of a class of twenty-five men. To twenty-three of the class the quarrel was to be real, since they were told nothing about the professor's plan. The two brawlers were to raise their voices suddenly, exchange some highly provocative language and then engage in an apparently vicious affray, one firing a pistol and the other using a walking stick. The mock quarrel took place and there was intense excitement among all present. The professor interfered and disarmed the participants. Then he informed the class that the row was a sham. He explained its purpose and asked them to keep the details in mind.

He reopened the subject a week later by calling each witness to his private room and recording his testimony. The stories were then carefully compared. No two agreed as to the immediate cause of the row. Eight different names were given in answer to the question, "Who started it?" though of course only two men were really engaged in the quarrel at first. As to the firing of the pistol there were many versions as to the stage of the row at which it was exploded. Eight varying versions as to the professor's attempts to stop the quarrel were given. All the witnesses, of course, had tried to tell the truth. The professor pointed out in a subsequent lecture that complete unanimity among many witnesses was commonly and often justly regarded with suspicion. It is noteworthy that had either of the principals in this quarrel been on trial and had pleaded self-defence, the jury might have had considerable difficulty in arriving at the truth, though the matter was arranged with the intention of permitting all the twenty-three witnesses to form a correct idea of exactly what was said and done.

Montreal Herald; The Hon. Geo. Foster is said to be getting stouter. Nothing like Laurier prosperity, George. Everybody is feeling better.

If Whitaker Wright had but taken that dose of cyanide of potassium before he set out to swindle all and sundry the world would have been his debtor.

Mr. Cameron's contention that the North Renfrew election is invalid and that Dunlop is not a member of the Legislature sends a chill down Mr. Whitney's spine.

At last election Mr. Pattullo got 17 votes at Embro. Gamey delivered one of his abusive speeches there on Friday last and Tuesday Munro got 106 votes and Butler 17.

Clement Goyette, the Prescott County farm hand who murdered his employer and his thirteen year old son with a broadaxe Monday last, says he was drunk and didn't know

what he was doing. The man who deliberately fires his brain with liquor should be held fully responsible for the acts committed under its influence.

What is at present worrying the Tory members of the House is what will become of Gamey if the Speaker should place his ban on blackguardism.

Speaker Charlton's appeal for adherence to Parliamentary usages by the members was timely. Gameyism in the constituencies is bad enough; in the house it is intolerable.

The Windsor Standard says: "Healthy disease is a true expression, applied to smallpox, which cleanses and renews the system. It is the least fatal of all contagious diseases."

Mr. Lemieux succeeds Hon. Mr. Carroll in the Solicitor-Generalship, Mr. Carroll going on the bench. Mr. Lemieux is a strong man and an able lawyer and will do credit to his new position.

The Antitoxine Trust is getting a good deal of severe criticism for its extortionate methods. The price of a dose of the serum has been raised so that it costs \$5 or so per patient for the poor diphtheria victim.

The United States protected Salt Trust has gone to pieces and "protected" consumers now get six pounds of salt for the price formerly paid for one. It is a typical case of how (and whom) protection protects.

Toronto Star: See what comes of luxurious upholstery. Ever since Alderman Dunn has been sitting in one of these fat leather chairs at the Council board he has been wondering whether the voters' lists were also padded.

All the Canadian railroads have had more or less trouble with the snow the past week or so, but they are making heroic efforts to keep the tracks clear. It is said the Grand Trunk has over a thousand extra men employed in this work.

Monetary Times: Canadian tobacco users last year contributed to the revenue in excise duties \$3,904,017, which represented a consumption of 24,653,214 pounds. The manufactured product was equal to a consumption of 2.58 pounds per head of the entire population. This fact ought to make some of our non-smokers stare.

The Winnipeg Tribune remarks on the fact that of the 859 persons on the homesteads entered at the Edmonton land office in September, 247 were from the Eastern Provinces. That is something not to be regretted. Who are so well entitled to the lands of the Dominion as the sons of the men who have contributed to her greatness?

Hamilton Times: Losing North Oxford is not a matter to make Mr. Whitney feel depressed, but losing it after a resort to the vile means adopted in the hope of winning it—losing the respect of all decent men and women and incurring the contempt that they feel for Gameyism and those who encourage it—ought to make him feel cheap enough.

Willard is all torn up over a question of Sunday desecration. The roof was off Judge Wells' house, and seven carpenters worked all Sunday week putting one on. The judge declares the work was one of necessity to keep out the cold and the snow, but the chief of police and the agents of the Lord's Day Alliance think differently, and the matter is now before the Attorney-General.

The Chinese may be slow in some things according to Western notions, but they appear to keep well in touch with legislation affecting their interests. The increase in the poll tax on Mongolians from \$100 to \$500, imposed by the Canadian Government at its last session, became effective on Jan. 1st last, and during the month of December 1489 Chinese were admitted to Canada at the lower rate compared with 250 in the same month in 1902.

The Chicago City Council, as a result of the Iroquois theatre disaster, has passed an ordinance that all theatres must have a cross aisle for every fifteen rows of seats on the ground floor, and for every nine rows in the gallery, which aisles must lead directly to an exit and not multiply themselves into another aisle. Also, in the rear of all banks of seats on the several floors must be cross aisles leading to fire escapes or emergency exits. If enforced the above regulations should prevent a repetition of such tragedies.

The Hamilton Daily Times says: So Gamey should, in the Mail's opinion, be free to go into the constituencies and make foul and disgusting references to the judges and the female members of their families, but the press should not give the public a hint of the kind of campaign they are conducting through him. The Mail says that reporting its tool's language "is a breach of the first principles of decent journalism. It is an exhibition of brutality and falsehood, happily not paralleled in Canada outside of the columns of the organ. The folly of the thing is more noticeable than

its guilt." The Globe did right. The public are entitled to know the use to which the creature is put by his masters the Tory leaders. Why should the press aid them in their indecency by hiding from its readers the facts?

The crisis in the Tarte-Monk fight has been reached, and there is not room for both in the same organization. Tarte wants to be dictator wherever he is, and as soon as he got an entry to the Tory ranks again he began scheming to supplant Monk, who was the leader of the Quebec Conservatives. Monk naturally resented this, but he was unable to control the situation. Tarte has gradually elbowed him aside until there appears to be no room for Monk save away down in the ranks, and he proposes to quit.

Away back in Mackenzie's day we had a growing butter export to Britain. By 1851 it had reached \$5,333,419, and then it began to fall off, as did so many of our oppressed agricultural industry products. By 1899 it had declined to \$174,027, and the year the Tories left office, 1896, it was \$663,053. Then the Liberals set about instituting a cold storage system and giving the farmers a chance. In 1899 our export of butter was \$3,526,007, and last year it was \$6,554,014. Those figures speak of progress westward.

Toronto News: Rather a novel New Year's sermon was preached by the Rev. J. C. Davidson, of St. John's church, Peterboro. Mr. Davidson drew his hearers attention to the importance of promptness, and reliability in meeting engagements, whether of a business, social or religious nature. Laxity in this respect, he said, is frequently charged against Canadians, and he urged instant payment of accounts and punctual attendance upon engagements as worthy to be ranked among the christian duties. His viewpoint seems to have aroused interest. The subject is out of the way, but far from unimportant. The laxity of which Mr. Davidson complained undeniably exists, and greater punctiliousness would be an excellent addition to the national character.

The following from the Chatham Banner will interest our readers, and particularly East Emily farmers who have been growing beets for the Peterboro sugar factory:

The farmers of the district will make a serious mistake if they do not next season make a special effort to come to the aid of the sugar factories, especially about Wallaceburg, to the plant there having been run at a loss. The factory has a 7,000-acre capacity, but for several reasons the supply has fallen much short of this. Some farmers planted too large an acreage, and could not help needed to secure the crop. Then, the past two years have been visited with excessive drought or rainfall. The handling of a large beet crop late in the fall is bound to interfere with other necessary work. These reasons account for the short supply, and for the determination of the refiners to wind up the concern if the supply is not forthcoming this year. The farmers are strongly appealed to to put their shoulder to the wheel.

Coughs, colds, hoarseness, and other throat ailments are quickly relieved by Vapo-Cresolene tablets, ten cents per box. All druggists.

Asked and Answered.  
Little Willie—"Say, pa, how does an army scour the country?"  
Pa—"With brushes my son."  
Little Willie—"With brushes?"  
Pa—"Yes, brushes with the enemy."

An Attack of Pneumonia Warded Off  
"Some time ago my daughter caught a severe cold. She complained of pains in her chest, and had a bad cough. I gave her Chamberlain's Cough Remedy according to directions, and in two days she was well and able to go to school. I have used the remedy in my family for the past seven years and have never known it to fail," says James Prendergast, merchant, Annato Bay, Jamaica, West India Islands. The pains in the chest indicated an approaching attack of pneumonia, which in this instance was undoubtedly warded off by Chamberlain's Cough Remedy. It counteracts any tendency of a cold towards pneumonia. For sale by all druggists.

The Disappearing Yankee.  
(From Collier's Weekly)  
Steady, and of late years rapidly, the Yankee is fading from his ancestral land. By the last census 62.3 per cent. of the people in Massachusetts were of foreign parentage. In Rhode Island the percentage was 64.2, in Connecticut, 57.2. For all New England it was 48. In 1890 it was 42 for all New England, as against 50 in 1870. Every year in Massachusetts alone, of the native stock—that which was there before 1850—there are 12,000 more deaths than births, but there is an excess of 21,500 births in the foreign stock, besides immigration of about 50,000.

Cook's Cotton Root Compound. Ladies' Favorite.  
Is the only safe, reliable, and effective remedy for women can depend on in the hour and time of need.  
Prepared in two degrees of strength. No. 1 and No. 2.  
No. 1.—For ordinary cases. It is by far the best dollar medicine known.  
No. 2.—For special cases—10 degrees stronger—three dollars per box.  
Ladies—ask your druggist for Cook's Cotton Root Compound. Take no other cost so much. Chamberlain's Cough Remedy is better, and does not cost so much. It causes the patient to "throw up the phlegm" quicker, and gives relief in a shorter time. Give this remedy as soon as the cough appears and it will prevent the attack. It never fails and is pleasant and safe to take. For sale by all druggists.

# THE N. HOCKIN SHOE STORE

LINDSAY'S GREATEST SHOE HOUSE.

## COLD FEET

YES, 'tis an old fashioned winter, with the glass 30 below zero and the snow six feet deep. These atmospheric conditions demand some attention to personal comfort in the way of warm clothing. Nothing is more detrimental to a man's peace of mind than cold feet. With your pedal extremities chilled you are out of sorts, bilious, cranky and disagreeable with yourself and the world.

Now, all this may be avoided by the simple application of some of the frost-proof Footwear to be had at this store

We would suggest a pair of OVERSHOES (we have them one, two and three buckles high) and a pair of warm FELT GAITERS to wear under them—for which we only tax you 99 cents. If you are exposed to outside weather then a pair of HEAVY RUBBERS, wool lined, a pair of SHOE-PAX or LARRIGANS, with heavy wool sox, would be the proper thing.

You will make no mistake in bringing your poor feet to this store, as we are specialists in Footwear. We are trained shoe people and know our business right up-to-date.

# The N. HOCKIN SHOE STORE

Sole Local Agents for The "Dorothy Dodd" Shoe, The Invictus by Geo. A. Slater, The Famous Hu-man-i-o Shoe, The "Nagar" Shoe by J. & T. Bell.

### TOO LITTLE BLOOD

is the Cause of Most of the Misery in Everyday Life—Improve the Blood and Disease Will Not Exist.

Among the many thousands who testify to the value of Dr. Williams' Pink Pills as a blood and nerve tonic is Miss Mary Jackson, Normandale, Ont., who says:—"I have used Dr. Williams' Pink Pills and have derived such great benefit from them that I consider it my duty to let others know their worth. For upwards of three years I suffered from anaemia, and grew so weak that I could scarcely walk about the house. I had no color in my face, my lips and gums were bloodless, I lost all ambition, suffered from headaches and dizziness, and fell away in weight until I weighed only ninety-four pounds. I doctored a great deal, but it did not seem to do me any good. I was then advised to try Dr. Williams' Pink Pills and before I had taken them ten days I felt better, and my people could see a change in me. I continued using the pills for some weeks and am now in the very best health. Every depressing symptom has passed away and I have gained fourteen pounds in weight. I think there is no medicine can equal Dr. Williams' Pink Pills and I strongly recommend them to all weak and ailing girls and women. What these pills have done for me they will do for others. Every dose adds tone and vigor to the blood and nerves, brings a glow of health to sallow cheeks, a ruby redness to the eyes, and a ruby redness to the lips. No other medicine has done so much to bring comfort and health to weak girls and women. If you are ailing give this pills a fair trial and new health and strength will be yours. Do not except any pink colored substitute; the genuine pink colored pills have the name 'Dr. Williams' Pink Pills for Pale People' printed on the wrapper around every box. Sold by medicine dealers everywhere, or by mail at 50 cents a box or six boxes for \$2.50 by writing The Dr. Williams' Medicine Co., Brockville, Ont.

USED A KNIFE ON COMPANION.  
Stabbing Affray at Janetville.  
News comes from Janetville of a quarrel between two youths named Johnston and Arthur, in the course of which the former stabbed the latter, in the shoulder twice with a jack-knife, inflicting a deep gash which required the prompt attention of a physician to avert serious consequences.

The injured young man, who resided in Lindsay some years ago, his father being in the employ of the Sylvester Mfg. Co., Young Arthur's, his assailant, is the son of the village blacksmith. No doubt the matter will be ventilated in court.

Whitney to Blame.  
(Toronto Saturday Night.)  
The election, however, has done this service to the country: It has exposed R. R. Gamey at his true worth. Anything he has said of this man in the past has been justified by his shameless utterances on the platform. He made remarks about a young married couple who have nothing to do with his case, and with politics, that no man worthy of the name would have uttered. He has not a single defender for his disgraceful utterances. Incapable of shame, oblivious to all sense of propriety, the man himself is not to blame. The fault lies with those who gave him the opportunity to say such things from a public platform.

The Best Remedy for Croup.  
(Atholton, Kan., Daily Globe.)  
This is the season when the woman who knows the best remedy for croup is in demand in every neighborhood. One of the most terrible things in the world is to be awakened in the middle of the night by a whoop from one of the children. The croup remedies are always as a rule to be lost, in case of croup, as a revolver is sure to be lost in case of burglars. There used to be an old-fashioned remedy for croup, known as hive syrup, but some modern mothers say that Chamberlain's Cough Remedy is better, and does not cost so much. It causes the patient to "throw up the phlegm" quicker, and gives relief in a shorter time. Give this remedy as soon as the croupy cough appears and it will prevent the attack. It never fails and is pleasant and safe to take. For sale by all druggists.

# NEW YEAR IS OVER

Next on the "tapis" is the season for evening parties, etc.

What to wear is the all absorbing question. We're just going to answer this vexed problem.

We will set before you in a few days the choicest lot of Silks, which include

C. J. Bonnett's *Peau de Soie Dress Silks*, best Lyons' dyes, rich finished, double faced quality, at \$1.00 per yd.

Fine Japanese Silks, white, ivory and black, 1 yd wide, at 75c per yd.

Jap. Silks, in all shades, at 50c yd.

China Silks, suitable for Gowns, Waists and artistic work, every shade and black at 25c yard.

If you desire other than Silks, we can suit you in Voile, Etamine, Crepe de Chene, Canvas Cloths, Panama Cloths, Nun's Veilings in white, ivory and colors.

White Lawns and Organdies are always dainty and profitable.

We are also clearing out balance of heavy winter Dress Goods at reduced prices.

# O'LOUGHLIN & McINTYRE

CASH AND ONE PRICE.

# THE TEA THEY LIKED TWELVE YEARS AGO.

On Wednesday 20th, the day of the Conservative Convention, two old customers from the north-east part of Haliburton County called to see us. It was their first visit to Lindsay in twelve years, and the vast progress made by the town in that period did not escape their notice.

While chatting over old times one of the visitors remarked, "I don't suppose you have any JAPAN TEA like the half-chest I bought the day I was here last." A sample of the tea was produced, two cups were brewed, and the visitors were so delighted at getting their favorite blend after the lapse of so many years that each placed an order for a full chest.

That's the way we do things all along the line—when we once ascertain the worth of an article we willingly pay a good price, but we insist on the quality being maintained inviolate. That's why we retain the confidence of our customers. If you appreciate quality, try us.

# SPRATT & KILLEN

An Ad in the Evening Post Brings Quick Results

**SURPRISE**

**REDUCTIONS** com-  
Two Weeks  
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**Organs and  
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**RUP**  
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\$2.00.  
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**TO HAND**

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**SISTERS  
BROTHERS**

**SHOP  
and FOUNDRY.**

recently added to our  
first-class Machine  
Foundry, and en-  
fenced workmen to  
kinds of work in

**MACHINERY REPAIRED,  
DON GUARANTEED.**

**EN & SONS,**  
Street Bridge.

**LOANS.**

**LOAN on Mortgages**  
from 5 to 10 Years  
grant Rate of Interest,  
of repayment in install-  
ments when required,  
down to the lowest  
ness of this nature kept  
and confidential.  
me if you want more  
get my terms.

**OOTHERAN**  
91 Kent-st. Lindsay

**Cures While You Sleep**

**Vapo-Cresolene**  
Established 1879

Whooping Cough, Croup  
Bronchitis, Cough, Grip,  
Asthma, Diphtheria

**CRESOLENE IS A BOON TO ASTHMATICS**

CRESOLENE is a long established and standard remedy for the diseases indicated. It cures because the air rendered strongly antiseptic is carried over the diseased surfaces of the bronchial tubes with every breath, giving prolonged and constant treatment. Those of a consumptive tendency, or sufferers from chronic bronchitis, find immediate relief from coughs or inflamed conditions of the throat. Descriptive booklet free.

LEEMING, MILES & CO., 1481 Notre Dame St., Montreal, Canadian Agents

Cresolene dissolved in the mouth are effective and safe for coughs and irritation of the throat.

**Antiseptic Tablets**  
10c a box. ALL DRUGGISTS 304