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LINDSAY, ONT., THURSDAY, JANUARY 25th, 1906

"For What is Worth in Anything, But So Much Money as 'Twill Bring."

This speech of the poet is truly realized in the commercial world, and never was there a more fitting time to apply it than the present day.

The air is filled with the spirit of Bargain getting and Bargain Giving. We run in the race, and from now until the end of the present month we shall reduce the price of everything in this store in order to accommodate the purchasing public. WE WILL GIVE GENUINE WORTH FOR THE MONEY.

Our word is our bond to those who know us; and those who know are they who deal with us; they who do not deal with us are those who should know us, and do not. We want your confidence and your custom.

O'LOUGHLIN & MCINTYRE

CASH AND ONE PRICE

A DAY OF HARD WORK

is made a night of Blissful Peace and Rest when a steaming cup of HOT

BOYRIL

is taken before retiring. Soothes the fatigued nerves, restores vigor and vim. To the nervous woman it is a great blessing.

20c, 35c and 65c a bottle

E. Gregory

Corner Drug Store, LINDSAY

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—WILL WANT A NEW—

COAL RANGE OR HEATER

THIS SEASON.

Buy one of ours and be sure of

Satisfaction.

NOTHING BUT RELIABLE MAKES.

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Miss Mabel B. Winters

SOPRANO.
Teacher of Piano and Voice Culture. Pupils Prepared for College Examinations. Voices Tested Free. Classes resumed September 5th.

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.....OR.....

Will make a most appropriate gift at any time. The best instruments on the market. Easy terms of payment if required.

A full line of Musical Instruments and Novelties. Also the latest Sheet Music.

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Have opened a New Livery Barn on Cambridge-st., east side, just south of Butler's Hotel.

NEW HORSES AND CARRIAGES.

Everything right up-to-date. Prompt attention; prices reasonable. A share of public patronage solicited.

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A Positive Cure FOR HEADACHE AND NEURALGIA

Murphy's Celery Headache Powders

DOES THE WORK.

Money Back if not Satisfied at

Murphy's Drug Store

L. A. MURPHY, Phm. B.

Prescription Druggist, LINDSAY. 2nd Door West of Gough's.

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Belleville, Ont.

Affiliated with the Institute of Chartered Accountants.

For 38 years O. B. C. has maintained the highest standard in Commercial Education. Write for Catalogue to the Principal, J. W. JOHNSON, F.C.A.

W. H. Jackson

Organist and Choir-master (Cambridge Street Methodist Church.

Studio over Britton's Store—Entrance on Ridout Street.

Hours for consultation between 10 an 12 a.m., and 2 and 4 p.m. Specialties—Voice Culture, Organ, Piano, String Instruments and Theory. Voices tested free

HOTEL KAWARTHA

Fenelon Falls

This new hotel is located one block from business centre and is open WINTER and SUMMER. It has all modern conveniences, baths, electric light, telephone, steam heating and open grates. Special rates for Commercial Travellers.

S. H. BROWN, Prop.

EPPS'S COCOA

An admirable food, with all its natural qualities intact. This excellent Cocoa maintains the system in robust health, and enables it to resist winter's extreme cold.

THE CANADA PERMANENT WESTERN CANADA MORTGAGE CORPORATION.

J. H. HOPKINS, Agent at Lindsay

Money to loan at very lowest rates at any time, and terms to suit borrowers. The Corporation being an amalgamation of four companies and having capital and assets of over twenty millions, is prepared to do terms. Private funds if preferred.

THE IMPERIAL TRUSTS

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Head Office—16-18 Adelaide St. East, Toronto

Subscribed Capital, \$400,000. Assets, \$427,373. Invested Funds, \$548,000.

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The Kind You Have Always Bought

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Lindsay Marble Works

Dealers in and manufacturers of all kinds of Marble and Granite Monuments.

Being a direct importer I am able to quote the closest prices.

I have lately installed a pneumatic plant for Lettering and Tracing. We are able to do better and deeper work than heretofore.

Call and get designs and prices before purchasing.

WORKS—In the rear of Market on Cambridge-st., opposite the Packing House.

R. CHAMBERS, Proprietor.

THE BRITISH ELECTION RESULTS

COL. SAM HUGHES' OPINION:

Says Balfour Ministry will not suffer long from defeat—Some interesting reminiscences of an Old Country Trip

Col. Sam. Hughes, looking remarkably well after his recent trip to the old country, kindly gave the Watchman-Warder a few interesting items relating to his visit.

"My business in Britain," said he, was partly private, but much of it was of public interest. While on the island it was my privilege to meet many prominent men of both parties and callings. My greatest pleasure, however, was in meeting old friends. Major-General Sir Henry H. Settle, my first South African general is now Commander-in-Chief of the Southern district of England, and Governor of Portsmouth. The honor of a week-end visit to Government House as guest of General and Lady Settle was greatly appreciated. It was my first intimate association with the vast defensive works of that place. Another great honor was conferred on me by my friend, Mr. L. S. Amery, editor of the "Times" History of the South African War." Mr. Amery spent about three months in Canada last fall, and he and I there renewed our old South African friendship in a trip from Quebec to Calgary and over the boundless prairies of the northwest. Being Mr. Amery's guest along with that splendid statesman and old friend Lord Milner at All Souls' College, Oxford, for another "week-end," was indeed a great privilege. At All Souls' I was also privileged to meet such well-known persons as Sir William J. Robertson, Professor Dacey and for every public man. It was also my privilege to be at Mr. Chamberlain's great Oxford meeting, where I also saw Mr. E. B. Osler, M. P., of Toronto.

"The associations of Oxford are most impressive. The "Martyrs' Column," erected almost on the spot where Cranmer, Ridley and Latimer were burned at the stake, as well as many other associations, excited much interest.

"Did I visit Scotland, you ask? Why, of course. It was my privilege to spend Christmas week at Balmorloch castle, guest of Sir Charles and Lady Ross, and there to indulge for the first time in pheasant shooting and deer stalking amid the mountain forests of Rosshire. Sir Charles owns upwards of 350,000 acres of land from Cromarty Firth to Ben More away to the north. His estate extends for nearly sixty miles, and he has a deer park of 10,000 acres. In his deer park, Sir Charles has some interesting experiences. The sun rises in the north of Scotland during Christmas week about a quarter past nine. Indeed in some of the glens it does not shine for months. Sir Charles, however, had his motor ready at 6 o'clock in the morning. The roads, though narrow and excellent, and following the windings of the coast are rather crooked. Tain, seven and a half miles distant was reached in ten minutes; Bonarbridge fifteen farther on, including delays of passing through the town and getting by a couple of traves of sheep, was reached in twenty minutes more, and though the roads were not very good onwards amid the mountains, yet extraordinary time was made. Sir Charles Ross is the prince of motorists. Skibo castle, Mr. Carnegie's highland home, is near Invermoriston on Dornoch Firth. The "Forests" consist of timber belts along the foothills and straths; but where the deer are hunted is higher up the mountains. They are open, covered merely with heather, broom, gorse and bare rock. Each sportsman having bagged a deer after a series of attempts to get within thirty miles, the last seven thereof stumbling over heather and bog in the dark, for the fun.

"At Dingwall is a splendid monument to the Seaforth Highland lands who fell in South Africa. There too is being erected a monument to General Sir Hector Macdonald.

A few miles farther south at Beulay is erected a handsome pillar to Lovatt's scouts, who fell in South Africa. Indeed almost every village in the highlands all along the highland railway has its splendid associations in Britain's wars. In Inverness a splendid monument commemorates the Cameron Highlanders who fell at Tel-el-Kehir, Atbara and other battles in Egypt and Soudan. Prominent among the names is that of Major Argubart, who was up to within a couple of months of his heroic death at Atbara, on the staff of the Governor-General at Ottawa.

Visits were also paid to friends in Sheffield, the Peaks of Derbyshire, Wolverhampton and other centres.

"What do you think of the results of the British elections," was asked the colonel.

The man of affairs smiled his blandest smile—the smile that said as plain as day—"I told you so!"

"Then he put it in words.

"Yes, I knew Balfour was going to get a beautiful trimming." The colonel spent six weeks in England and had a good chance to size up the situation.

"Just what I expected. The Balfour Ministry is being punished for its misdeeds and its supposed mistakes. The British electorate is a thousand times more independent than we

Canadians. They know how to punish a politician who goes wrong. They will defeat favorite candidates in order to punish the leader of the party."

TRADE TOPIC INSIGNIFICANT

Colonel Hughes says that the trade question did not cut so big a figure in the contest as Canadians have been led to believe by the cable despatches. The trade question was only mentioned in passing in Campbell-Bannerman's great speech, and it is not on that point that the Unionists are suffering. The Education bill was largely responsible for Balfour's beating, for sentiment was considerably roused because of the prosecution of the "passive resisters." Arnold Forster's treatment of the volunteer question turned over to the Liberal friends against the Ministry, and that helped in the rout. Welsh people were pleased with the Liberal policy of the disestablishment of the church in that country. That helped some, too.

INDEPENDENT OF IRISH VOTES

The colonel says it is generally understood in England that Sir Edward Grey, Earl Elgin, and Mr. R. B. Haldane entered the Bannerman Ministry only on condition that it should be independent of the Irish vote in the House of Commons. If the Liberals had not a clear majority without the Irish vote, they would resign. They, he says, are three of the strongest men in the cabinet.

"What do you think of the success of the Canadians over there?"

"They deserve it. Glad to see them win. Hamar Greenwood, an old Whitty boy, is very popular in Hull, and his election is somewhat of a personal tribute. His colleague is a wealthy man, and Greenwood did the organizing. He is a rising man in British politics. Gravesend is a strong Tory riding and Sir Gilbert Parker did not have much difficulty there.

"What about Chamberlain—will he rise in popular favor again?"

CHAMBERLAIN TO THE FRONT

"Yes. There's bound to be a great reaction. The Balfour forces are discredited, but when Campbell-Bannerman goes down—and his ministry, I am confident, will not live through a full term—it will be Joe Chamberlain that will come to the front again."

Colonel Hughes asserts that the sentiment in favor of church disestablishment is growing in Britain, and although it will be a long agitation, the movement will win eventually. The public ownership of lands is always a popular idea, and ere long England may be buying back from the landlords the land they hold and selling it to the farmers as freeholds.

MONEY IS KING.

My friends, I once did number by the score; Olt did I have them at my festive table; But now that I am poor—they come no more, Of friendship they have cut in twain the cable.

There's one fair maid who was to be my bride; (Her dad's a millionaire, a Wall Street broker; He got me in a "deal"; then fled my hide, And now I'm poor, I live by playing poker.)

I met her on the street the other day, A-riding in her cab. I thought to tarry And speak with her; she looked the other way. A scornful grin her pretty face did carry.

Of course my clothes were rather "on the pork." My heels and elbows at each other winking. It made me mad to think 'twas her dad's work.

That left me thus—enough to drive me drinking!

Capricious is that jade society; For while your money lasts, she'll smile and flatter, But when it's gone (in the way it went from me.)

She'll turn her back and say: "What does it matter?"

—HELOGABALUS, jr.

SOME ASPECTS OF GRAFT.

Again the water-wheel of Time Has turned him with a splash Spring poets soon will jingle rhyme To rake some cash!

The other Grafters of the day, Begin anew to slash And slaughter sheep the same old way, To rake in Cash.

There's McCurdy and McPhillips (old And Tommy Lawson rash; The first two named got badly sold Through raking Cash.

But Tommy's book of Stock Affairs, (Hank Rogers calls it Thrash), Berates the "frenzied" Bulls and Bears, For raking Cash.

Now if you hold a share or so, Before there comes the crash You'd better pull your freight and go Rake in your cash.

—Heliogabalus, jr.

A CAPTAIN OF INDUSTRY

An Appreciation of Mr. Wm. Mackenzie of Kirkfield, President of the Canadian Northern Railway

The current use of the phrase "makers of Canada," has too narrowly restricted it to those who have either had a share in the foundation of Canada or in the building up of its constitution. A wider and truer application of the term, while in no way diminishing the fame surrounding these distinguished names, would extend it also to those who are engaged in the great constructive industrial enterprises of Canada. The man whose life-work is the construction of railways and ships, the building of water-powers into public utilities, the employment on a vast scale for the public service of that mysterious force electricity, the production of coal and iron, gold and silver, oil and lumber, is in a very actual sense a maker of his country. Among the men in our midst pre-eminently in this work, Mr. William Mackenzie stands in the very front rank. There is hardly a phase of the development of our natural resources in which he has not been an active and controlling spirit. It is as president of the Canadian Northern Railway that he is to-day chiefly known to the world in his work as a leader and captain of this great enterprise, that he will be chiefly remembered in time to come; but this is only one, though the chief, of a host of undertakings that owe their conception and accomplishment to his sagacity and determination.

Mr. Mackenzie owes little to fortune beyond the 'sound mind in a sound body,' which is, after all, the most precious gift in his possession. He was born at Kirkfield, Ont., in 1848, and his amazing activity and intellectual vitality at fifty-seven furnish one of the most striking disproofs of Dr. Osler's dictum that a man's best work is done before he is forty, though it is likely that the physician had no thought of extending this theory to the regions of the commercial and industrial world. At any rate, it is certain that Mr. Mackenzie's greatest achievements have been accomplished during the last twenty years, and there has never been a time in his career when he was more strenuously occupied, with his host of enterprises, when he enjoyed more thoroughly the actual labor they involve, or when his judgment, advice, and above all, his experience were more helpful in the solution of the problems continually arising as his undertakings progress.

This is in no sense a biography of Mr. Mackenzie. It is sufficient to mention that for a time in his youth he taught school, and there is a legend to the effect that, had he given promise of particular success in this calling, he might have continued it. His mind grasped great problems and refused to concern itself with details. The characteristic remains with him yet. He still could not fill satisfactorily the position of one of his own subordinates; but much less it would hardly be said could one of his subordinates fill Mr. Mackenzie's place. He conceived a project and drives it through by force of will, refusing to recognize difficulties and advancing step by step in a most uncompromising and unflinching spirit. In this respect, says a gentleman who is very close to Mr. Mackenzie in his enterprises, he is in a remarkable contrast to his partner and associate in the Canadian Northern and other undertakings, Mr. Dan Mann, who surveys carefully every side of a proposition, and advances in cautious and conciliatory mood. Doubtless one is the complement of the other, but the extraordinary success that has attended Mr. Mackenzie's enterprises shows how unerring is the intuition that has guided him. He does not see difficulties and the word "impossible" is not found in his vocabulary, but on the other hand, he conceives no project that does not prove to be wholly practicable in his hands.

One of Mr. Mackenzie's busy days may see him at nine in the morning considering a question relating to the financial or construction aspect of the Canadian Northern Railway, which already spans the west from Port Arthur to Edmonton. It may have reference to the flotation of bonds in London, or the determination of the precise route of the railway out in Alberta, or to any one of a thousand problems. Mr. Mackenzie's ripe experience and perhaps more still, his native intuition in all such matters are invaluable at the council board. He leaves technicalities to the experts with which he is naturally surrounded, and applies himself directly to the heart of the question in hand, seldom, as we have seen, erring in his judgment.

At 10 o'clock Mr. Mackenzie may have an engagement with the Toronto Railway Company, of which he is, of course, local only in interest and importance, but has always occupied much of Mr. Mackenzie's time and attention, and has possibly ruffled his habitual composure more than any other individual enterprise with which he has identified himself; this arising from the obvious difficulty of expressing criticism in the management of an enterprise that intimately affects the personal comfort of a vast population. The Toronto railway is but one of many such companies which Mr. Mackenzie has organized and controlled wholly or in part; chief among the others may be named those of Winnipeg and Toronto in Canada, Cleveland in the United States, Birmingham in England, and Sao Paulo in Brazil, with most of which he is still actively associated.

So we might go on and enumerate the hours of the day and the various spheres of activity in which Mr. Mackenzie's time is successively passed. From steam railways across the continent his attention is turned to electric railways about a city; next demanding his attention may be the docks under construction at Port Arthur or the ships that are to bring

down the great lakes the freight transported over the new transcontinental railway, or the mines that furnish the iron to build the ships or the coal to drive them. In these great elemental industries Mr. Mackenzie is a master, and his day is spent in advancing or perfecting them. There are countless smaller undertakings also to which the fragments of his time and energy are devoted—gold-mining in British Columbia and Western Ontario, ranching in the northwest, lumbering in various provinces, oil-producing in eastern Canada, manufacturing heat, light and power for a Mexican city, farming in Ontario, and, in fact, almost every conceivable line of industry.

On the whole, it will be seen that there can be little leisure for a man who not only keeps an eye on these manifold enterprises, but closely follows the development of each of them and holds himself responsible for their success. The active supervision of a transcontinental railway would be sufficient vent for the energy and ambition of the ordinary man, but Mr. Mackenzie's agile and versatile mind requires and finds constant occupation in kindred enterprises.

And yet his life is not given over wholly to the material side of things. Great wealth is said to have come to him as a result of his industrial and financial successes and the luxuries as well as the toils of life are known to him. He has a princely mansion with a stately park about it at the north end of Avenue Road, attractively named "Benvenuto." He has a fine young son, and he has a remarkable helpmeet in his wife, who has aided him step by step in his successful progress and enjoys with him his present commanding position. A fine family of nine sons and daughters, renders Mr. Mackenzie's domestic happiness complete. He allows nothing to disturb the tranquillity of home life. The frequent journeys to Europe which his business enterprises have necessitated have familiarized him with the old world, and, together with his health, has enabled him to gratify a strong, natural taste for art, as a consequence of which his Toronto home is adorned with some of the best paintings in Canada.

TEN THOUSAND IMMIGRANTS FOR CANADA THIS SPRING

The efforts of the Salvation Army on the lines of immigration last year were so successful that arrangements have been made for ten thousand people to leave the shores of Great Britain through the same agency during the coming season. The immigrants will be selected from a possible one hundred thousand applicants; and when it is known that each case is thoroughly investigated, and preference given to those who are likely to make good settlers, the efforts of General Booth's worthy movement will be thoroughly appreciated by every Canadian. The entire accommodation of three steamers has been chartered for this business, and the first party of 1,500 will embark on the S.S. Kensington on March 1st arriving in Halifax ten days later. Many of these people are from the agricultural districts of Great Britain; in fact the majority are coming to Canada intent on engaging in farm work, and will be distributed to farms in Ontario on their arrival. Farmers who have not secured their help for the coming season will do well to write immediately to Brigadier Thos. Howell, Secretary S. A. Immigration Department, James and Albert streets, Toronto, or the Watchman-Warder office for application forms and further particulars.



CASTORIA. The Kind You Have Always Bought. Bears the Signature of *Chas. H. Fletcher*