When every willing worker gets all that | the angry words had been said face to is his due,

- And those who get the luxuries will strument, will bring about kinder, more have to earn them too, Tell me then -oh, tell me truly-in ac- telephone dealings.

cents soft and sweet, How shall then the non-producer get the choicest cuts of meat? When she who bears life's burdens shall

share life's pleasures too, And full measure of enjoyment comes to those who delve and do, Can aristocratic sisters, who neither

sweep nor milk, In the good time that is coming, monopolize the silk?

- And when the workers' children, no longer wan and white, Shall develop to full beauty in the sun-

shine and the light; When all are free and equal, and love and justice reign,

How can the factory owners pile up illgotten gain? When greed shall have been conquered

and truth reigns on the throne, When industry's rewarded, how, then, will fare the draie?

When all shall have the benefit of every modern tool. Then it will be quite possible to heed the golden rule.

When each man greets his brother as an equal and a man, And everyone that's able strives to

make a better plan, When the man, and not the dollar, is the chief concern of all,

Will the plutocratic masters read the "writing on the wall?" When this great and glorious nation owns every grasping trust, And we own the mines and railroads,

(We'll do it soon, or bust), When we have real conservation, and all natural wealth shall be For the good of all creation, our country of way.

will be free.

QUIEN SABE.

Telephone Discourtesies.

From the Telephone Record.

What a commotion it would create, and in what a ridiculous position a person would place himself who would rush into an office and breathlessly accost the first person he met with the following:

"Hello, Hello, who are you? Get out of my road. I want to speak to Mr. Jones. Hello, Hello."

Iu sounds very ridiculous and it does *not seem as if anyone in his right senses would do such a thing; nevertheless it's done many times a day, and the telephone transmits many such impolite and impatient conversations.

It is hard to understand how the salutation "hello" became so generally used. It matters not whether it is the president of a bank or a corner grocer who is being called, the almost invariable salutation is "hello". To say the least it is an undignified manner of addressing the president, and most of us would be very much shocked at ourselves if we were so familiar as to salute the grocer or his ·clerk so when we enter the stores.

If we look around we find that the French salutation "J'ecoute" (I listen) is superfluous, and the English is quite as senseless, for we are told that they say "Are you there?" But there is a most agreeable mode of beginning a telephone conversation which many people are now adopting, as it is at the same time most courteous and word saving.

In using this method the telephone is answered thus: "Morton & Company, Mr. Baker speaking."

The person calling then says: "Mr. Wood of Curtis & Sons wishes to speak to Mr. White."

This method does away entirely with innumerable "Hellos", "Who is this?" "Whom do you wish to speak to", and like annoying and time killing phrases.

Then when Mr. White comes to the telephone it is not at all necessary for him to say "Hello"; he knows that Mr. Wood is waiting for him. How with Good morning Mr. Wood. It's more than probable that if Mr. Wood had chosen to visit his office instead of calling by telephone, he would have welcomed him with a most genial handshake. It is a particularly nice thing to send that hand shake over the wire with courteous words spoken in a clear, pleasent, "I'm-

glad-you-called" voice. Three factors are mainly responsible for the discourtesies only too common in telephone usage, and the lack of consideration shown to the telephone operators on whom a great part of the discourtesies are practised.

First, the lack of personal element, because, not being face to face, the sense of a human personality at the other end is lost. Second, although nearly every one uses the telephone nowadays, there are many people who do not know how to use it properly; and together with these there are many more who are absolutely ignorant of the methods of operating and who are very willing to charge every fancied or real trouble to the negligence of the operator. Third, the inability to ascertain by seeing, what is actually going on at the other end of the line when there is a wait of a few moments, arouses an impatience which is a potent cause for a great deal of telephone discourtesy.

It seems strange that a man will browbeat a telephone operator because a number is busy or the party is busy or the party is slow in answering. The same man would probably be most polite to this girl if she were his stenographer, and no matter what mistakes she made, he would never think of speaking to her as he does to the operator. It is the more to be regretted because in most cases the operator is not all to blame, and therefore it is good for the public to know and understand the telephone problems and methods. But that is no reasonableness, a little forbearance, and

a realization that the person at the other end feels the slap as keenly as if face, instead of to a shining metal inpolite and altogether more successful

Discourtesy may be shown in actions, even though the "other end" cannot see our actions. The woman who keeps the telephone bell ringing for five minutes and more at a stretch before she will deign to answer, shows as much discourtesy as if she kept her caller waiting on the door step. The man who impatiently sends an office boy to answer the telephone bell and then, when the caller is announced, goes on with his affairs until he gets good and ready to answer, is grossly discourteous. He might at least, if his affairs are very pressing, instruct his boy to tell the caller to call again a little later. Still more discourteous is the man who orders an employee to get some one on the telephone for him and then, when the desired party is secured, keeps him waiting many minutes. Both the latter instances are a fruitful source of the busy report.

Many people having party line service forget all about etiquette when they use the telephone, and discourteous conduct seems to be the rule rather than the exception. How surprising to lift the receiver, imagine that you hear the operator state your number, and hear your nearest neighbor whom you had believed a most kind lady-snap "get off the line. Can't you hear that I am using it? What do you think of that? Hasn't he a nerve coming on like that?"

Then there is the man who, coming on the line at the same time as the other party, tries to bulldoze the latter to let him have the line first. Though he is apparently a gentleman face to face, it does not matter now if the other party is a woman, he will not give her the right

More surprising and inexplicable still is the discovery that many people, and (let us whisper it) especially women, think nothing of eavesdropping over the telephone. Their sense of honor has not been aroused, perhaps, or it may be that some folks still think of the telephone as a novelty, a toy made simply for fun sake.

Telephone conversations are generally ended rather politely. Most folks simply say "Good bye", and there is little room for discourtesy. True, one cannot shake hands; neither, alas for the lovelorn swain who uses the telephone by the hour, can one kiss; but altogether it is true. There are men and women who will abruptly end a conversarion if it is not to their liking, by jamming down the receiver with a crash that nearly breaks the ear drums of the listener. This is as bad as kicking a person down the stairs or slamming the door in his face, but most of those who do this would never try such undignified and unmannerly methods on any person visiting them, no matter what the offense.

In a word, it is obviously true that what is the correct thing to do in a face to face conversation is also correct in a telephone conversation, and anyone has but to apply the rules written and prescribed for ladies and gentlemen, long years before the telephone was first thought of, to know the proper manners for telephone usage.

Be forbearing, considerate and courteous. Do over the telephone as you would do face to face.

A Few Doses of Fig Pills

remove all Backache and Distress from out-of-order Kidneys, Bladder or Liver. Your trouble will vanish and you will feel fine. If you don't your money

Price, 25c. a box; at all drug stores.

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The Secret of Good Pies

DIE CRUST, more than any other delicacy of the oven, ought to be tempting and appealing to the taste.

You do not eat pie as a nerve tonic or to strengthen your appetite. You eat it for pleasure mostly.

You want it, of course, to taste good, at the same time you want the crust to be light, flaky, wholesome. Now, pie crust properly made from

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this best of all flours eliminates failure entirely. You get the same delightful results every time and your pies are more healthful and nourishing than if made from ordinary flour.

The reason is that "ROYAL HOUSEHOLD" having a larger percentage of high quality gluten, assimilates more readily,

is always good food, the is more satisfying than absolute uniformity of ordinary flour, comes out of the oven flakier, more tender and more digestible.

Be sure to try "ROYAL HOUSEHOLD" when next you make pies. It is the finest flour in the world not only for Pastry but for Bread and all family baking.

"Oglivies Book For A Cook" containing 125 pages of tried and tested pages of tried and tested recipes will be sent free to any user of Royal Household Flour who asks for it.

THE OGILVIE FLOUR MILLS CO. LIMITED.



NEW

The Bell Telephone Co. of Canada

is about to publish a new issue of the

Official Telephone Directory for the District of Central Ontario, including the

Orders for new connections, changes of firm names, changes of street addresses, or for duplicate entries should be handed in at once to

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my factory in first class running order and will be pleased to handle any orders for new hulls or for the repairing of your present launch.

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Being a direct importer I am able to

WORKS -In the rear of the Market on for the season's use. I have Cambridge street, opposite the Packing House.

R. CHAMBERS,

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CONVEYANCING. FIRE INSURANCE AT LOW RATES. ESTATES MANAGED, AGENT MIDLAND LOAN CO. FARMS FOR SALE THROUGHOUT THE COUNTY.

OFFICE 91 KENT ST., LINDSAY.

The Hero of Megantic.

From the Minden Echo.

The village of Megantic lies on both sides of a little river separating the county of Beauce from the county of Compton, in the Province of Quebec, and is close to the American boundary line.

From this little village comes the Rev. E. C. Watson, who has been appointed to the Presbyterian Mission Field, including Haliburton, Twelve Mile Lake, Allsaw and Minden, with the residence at Minden. Megantic has become famous through the recent victory for Local Option, of which the Rev. Father Choquette is the acknowledged hero, but ably assisted by the Rev. Mr. Fuller, English Church clergyman, and Rev. E. C. Watson, the Presbyterian minister of that place. The vote taken recently after a long struggle stood 160 for Local Option and one solitary vote against it. This is one of the greatest victories for prohibition on record, and it is really note worthy, as it shows what can be done by united action.

Another feature of the fight was the union of the Roman Catholic and Protestant forces towards the suppression of the vice of intemperance.

The reason why some towns grow is because there are men of push and energy in them who are not afraid to spend their time and money to boom their town. They erect substantial builings, organise stock companies, and establish factories, secure railways, work for public improvements, and use every means in their power to induce people to settle in their city. Wherever they go they tell of the advantages of their town, they write about them in every letter, they send circulars and newspapers to all whom they can get to visit the town, and when anyone visits them treat him so kindly that he falls in love with them and their town, at once. It is enterprise and all pulling together that makes a progressive town, and don't let the fact escape your memory.

MAKES HAIR GROW.

W. H. Robson Has an Invigorator that Makes Hair Grow In Abundantly or Money Back.

If your hair is thinning out gradually it won't be long before the bald spot ap-

The time to take care of the hair is when you have hair to take care of. For thin, falling hair the best remedy known to mankind is Parisian Sage. It is compounded on scientific principles and furnishes to the hair root a nourishment that acts quickly and promptly and

causes the hair to grow. But remember this: It kills the dandruff germ, the pest that appropriates all the natural nourishment that should go to the hair root.

Parisian Sage is sold by W. H. Robson under a positive guarantee to banish dandruff, stop falling hair and itching scalp in two weeks or money back.

It gives to women's hair a lustre and radiance that is most fascinating and . causes it to grow abundantly. Parisian Sage is now sold in every

first-class town in Canada. A large, generous bottle costs 50 cents, and the girl with Auburn hair is on every bottle



Department of Railways and Canals, Canada. TRENT CANAL.

ONTARIO-RICE LAKE DIVISION. SECTION No. 4.

NOTICE TO CONTRACTORS.

CIEALED TENDERS addressed to the O undersigned, and endorsed "Tender for Trent Canal," will be received until 16 o'clock on Thursday, the 5th May, 1910, for the works connected with the construction of Section No. 4, Ontario-Rice Lake Division of the Canal.

Plans, specifications and the form of the contract to be entered into, can be seen on and after this date at the office of the Chief Engineer of the Department of Railways and Canals, Ottawa, and at the office of the Superintending Engineer, Trent Canal, Peterboro, Ont., at which places forms of tender may be obtained. Parties tendering will be required to accept the fair wages Schedule prepared, or to be prepared by the Depart-

ment of Labour, which schedule will form part of the Contract. Contractors are requested to bear in mind that tenders will not be considered, unless made strictly in accordance with the printed forms, and in the case of firms, unless there are attached the actual signatures, the nature of the occupation and place of residence of each member of the firm.

An accepted bank cheque for the sum of \$20,000.00 made payable to the order of the Honourable the Minister of Railways and Canals must accompany each tender, which sum will be forfeited, if the party tendering declines entering into contract for the work, at the rates stated in the offer submitted.

The cheque thus sent will be returned to the respective contractors whose tenders are not accepted.

The cheque of the successful tenderer will be held as security, or part security, for the due fulfillment of the contract to be entered into.

The lowest or any tender not necessarily accepted.

By order, L. K. JONES,

Secretary. Department of Railways and Canals,

Ottawa, 7th April, 1910. Newspapers inserting this advertisement without authority from the Dopartment will not be paid for it.