William McCormick

Hard, Hard Work Earns Law Degree for Realtor

Ideally, success in business should follow schooling.

However, it doesn't necessarily mean an end to education.

Take the example of William McCormick.

He ventured into the real estate business in 1954 to become one of Belleville's most successful young realtors.

Now a new phase is opening for him. But only after three years' unstinting grind at university.

Last Saturday, watched by his wife and three children, he joined classmates at Queen's University to become a graduate in law.

The ceremonies signalled the end of a venture in education which he hopes will take him further afield in the world of commerce.

It all started when he became interested in appraising property, a function of property transactions requiring knowledge of the law. The courts turn to licenced appraisers for professional opinions.

Mr. McCormick became a member of the Appraisers Institute — a highly-select group with a national membership of only about 650.

Since most of these are centred in the metropolitan and larger urban centres, Mr. Mc-Cormick found his services much in demand in his home territory and elsewhere.

More and more, it brought him in contact with courts and the legalities of land law.

From this he dates his decision to study law.

It was easier decided than achieved. The decision menat a ceaseless round of activity from the day in September, 1965, he enrolled as a law student at Queen's.

Each morning he commuted 50 miles to Kingston for lectures. In the afternoon he was back behind his office desk in Belleville attending to business.

"Besides that there was a

minimum of four hours study each night," says Mr. McCormick. "On top of that there was studying each weekend."

"You think you're going to take if fairly lightly at first, but once you get involved you are buried in studies. However, you just can't quit."

Ahead of him as a graduate law student is a year's articling with a law firm.

"But McCormick Realty will still be here," he adds.

After that, he hopes to put his new education to use as an extension of his realty appraisal work.

It's a profession with more and more demands upon it as a growing population adds to an increasingly complex society.

"With government expansion, tax problems and the rest, there are a lot of problems eropping up today," says Mr. McCormick of appraisal work. "Then again, there are so very few people qualified in this area."

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