

REX CAN (cont)

Just the facts

□ RexCan Circuits Inc. manufactures printed circuit boards used in everything that's electronic or electric, including personal computers, cash registers and cellular telephones.

□ It began operations in 1989 in a Bridge Street East site owned by Northern Telecom. Four senior managers from Northern purchased the facility when Northern decided to close its printed circuit board manufacturing facility.

□ RexCan has grown to 160 employees and now produces from 1.5- to 2-million printed circuit boards every year from a manufacturing facility that boasts 85,000 square feet of manufacturing space and another 25,000 square feet of service area.

□ Its annual sales have topped the \$25 million mark and boasts some 100 customers in North America, including Mitsubishi, NCR and Unisys.

□ HDK Electronics of Japan purchased RexCan in 1990. A year later, it received the ISO 9002 status.

site from Northern and continued producing circuit boards. Two of the four have since left, leaving only Laanemets and Alan Jackson, vice-president of operations, in the fold.

RexCan began operations with about 40 employees — all from Northern's layoff list, something which was agreed to at the time of the purchase.

In 1990, HDK Electronics of Japan purchased RexCan. The manufacturer of electronic components has worldwide sales of \$900 million.

Since then, RexCan has grown to 160 employees, both salaried and management.

Its plant includes 85,000 square feet of manufacturing space and another 25,000 square feet of service area.

It's a three-shift operation, operating seven days a week.

RexCan achieved international recognition in May of 1991 by being the first North American printed circuit board shop to achieve ISO 9002 status. The designation is representative of the company's care regarding product quality.

Laanemets said the future looks bright for RexCan as the circuit board industry is in one of its all-time peaks.

The company president said its objective will be to manufacture higher-end printed circuit boards to satisfy the demands of technology-advancing companies into the 21st century.

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