Continued

feet of retail sales floor — about 7,000 less than the Kingston operation. It employs 65 full and part-time people. Michaels

"We have a wider selection of scrapbooking supplies than the Kingston store. Otherwise, we are comparable in what we offer our customers," Scott said.

As the name implies, Michaels carries an assortment of everything people would need to do their arts and crafts.

"Our memory department, which includes scrapbooking, is our strongest department and it's the highest percentage of sales in the store," Scott said. "Scrapbooking has become a very popular way of keeping people's memories alive."

The store even offers scrapbooking classes "to give our customers tips on how to preserve their memories."

Stitchery is another good seller in the store, said Scott, adding Michaels carries all the hottest trends in yarns.

Michaels employs certified framers and offers custom framing on site. It also has a designer to help customers with their custom floral arrangements.

There is also the Wilton cake decorating department, which not only sells supplies but also holds cake decorating classes.

Other items in the store include floral stems, picture frames, candles, artist's paints, children's activities and beads, as well as seasonal items.

"Our new best-seller at the store is gift certificates which makes a great gift on such special occasions like Mother's Day and Christmas," Scott said.

Michaels is open Monday to Saturday from 9 a.m. to 9 p.m. and Sunday from 10 a.m. to 7 p.m.

It will be holding its grand opening sale May 14 starting at 8 a.m.

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