

pg. 2

Karel's Wrought Iron Railings

install it and perform any necessary repairs.

A mobile van, complete with gas-powered diesel welding facilities, allows employees to take their skills on the road, a necessity when many of their products can't be disassembled and taken back to the shop.

In their 2,000 square-foot facility, mig welding and plasma cutting are used to cut and piece together everything from iron house numbers to decorative

curtain rods.

The shop's plasma cutter is a precision cutting tool that uses an electrical current for highly-accurate details, said Dennis.

Technology like this helped the company secure a recent contract to make 2,000 iron planters for White Rose Nurseries.

"We let them know we could do the work, and they asked us to make some samples. I guess they liked what they saw, because they put in an order," smiled Degeus.

Customers for Karel's Wrought Iron Railings come from as far away as Toronto, Ottawa and Algonquin Park, although the majority do live in the Quinte area, said Dennis.

"We have a very good word-of-mouth reputation, and because of that, we've had some pretty good-sized jobs for a small company. We have customers who are the sons and daughters of people who were coming to us 25 years ago, and we're proud of that."



**Behind
closed
doors**

Intell pg 15
Oct. 18/97