

ProAlliance Realty as area manager.

All his staff have also been invited to join the operation and Nelles acknowledged "all except a few have already decided to go to Royal LePage."

Nelles said he's pleased to join the management team at Royal LePage.

"It has been a big successful real estate operation in the Quinte area and once I made the difficult decision to close the business, my decision to go to Royal LePage was made quite easily," he said.

Nelles said he's looking forward to working with Mark Rashotte, owner of Royal LePage ProAlliance Realty.

"I have a lot of respect for Mark, his integrity and his sales staff," said Nelles.

In turn, Rashotte is glad to have Nelles with his firm.

"I am very pleased to have Jeff Nelles as an area manager and I'm also excited with the possibilities of the new additional people.

"We were already the largest real estate firm in the area and this will only solidify that position," Rashotte said.

He owns offices in Kingston, Belleville, Trenton, Cobourg, Port Hope and Campbellford and will now added Nelles' offices in Stirling and Marmora to his company.

Royal LePage ProAlliance has more than 225 sales people in those locations, including 65 at its Belleville office at 110 Bell Blvd., and does more than \$280 million in real estate sales every year.

Rashotte said he's also pleased to be associated with Nelles' sales staff "because we do a lot of business together and we share a lot of the same philosophies as companies."

Former Nelles employees will be moving into its Bell Boulevard location over the course of the month.