

## New concept tested

Ray Saulter, shown here holding numerous frames, is owner and manager of the Canadian Spectacle Club Ltd. first optical store in Belleville. He says customers can purchase eyewear for about 25 to 30 per cent cheaper, because only wholesale prices are charged for lenses and

frames. The store, however, does charge a \$24 fitting fee. Saulter said this is a new concept in dispensing glasses.