

147 FOR SALE—HOUSES

BEFORE RENEWING YOUR LEASE
Come and see Ultra Modern Home No. 2761 Lawndale Ave. cor. Isabella, Evanston.

Other homes under construction in Wilmette in various price ranges. If interested talk it over with us any Sunday, or phone Seeley 1424-1428 and we will make appointment. 147LTN38-4tp

EAST GLENCOE. VERY FINE LOCATION on 1/2 acre. Charming home of 4 bdrms., 3 1/2 baths, brkfst. rm., large htd. pch., 2 car att. gar. Can be had between \$15,000 & \$16,000, which is a marvelous value. Winnetka 269. 147LTN38-1tc

UNDER CONSTRUCTION
412 KOEHLING LANE, GLENCOE, 7 rooms, 2 1/2 baths, open porch, recreation room, 2 car garage att. Lot 107 ft. \$15,000. ODH REALTY WINN. 115 147LTN38-1tp

SOUTH EAST WINNETKA—A CHARMING home in perfect condition. 4 bedrooms, sleeping porch, beautiful tile bath, sun porch, powder room, modern kitchen, breakfast nook, oil heat, garage. \$13,000. Carolyn V. Lang, Winnetka 1194. 147LTN38-1tp

NEW RESIDENCE. STONE VENEER. all modern. 7 rms., 2 bs., firepl. and front vestibule. Attch. gar. 2 blks. from Northfield sta. 1/2 mile E. of Sunset Ridge Rd. On 1/2 acre. \$11,500, by owner. Winnetka 1943. 147LTN38-1tp

SMASH!

COME TO 2024 CHESTNUT, WILMETTE nest Sunday. See what you can buy for \$8,500 North Shore Realty, Winn. 81. 147LTN38-1tc

IN HUBBARD WOODS

5 bedrooms, 3 1/2 baths, large wooded lot, convenient to schools and transportation. \$11,500. ODH REALTY WINNETKA 115 147LTN38-1tp

LARGE 6 ROOM WHITE CLAPBOARD bungalow in Howard school district. 1 bath, 2 car gar. Excellent condition. \$9,500. Write B-205, box 60, Wilmette, Ill. 147LTN38-1tc

8 Rm. English Brick Hse. IN HUBBARD WDS. 4 BDRMS., 3 1/2 B., brkfst. rm., 2 c. att. gar. Owner, Winn. 1458. 147LTN38-1tp

\$8,750 FOR GOOD 6 ROOM DUTCH CO- lonial house, near "L." Large lot, lovely trees. Call Wilmette 1650 evenings. 147LTN35-4tp

911 VERNON AVE., GLENCOE, 8 ROOM, brick, 2 baths. Lot 66x175. Price \$13,750. HERBERT S. TAMBLE, Uni. 6800. 147LTN38-1tc

151 FOR SALE—VACANT

MR. HOME BUILDER ATTENTION!!

GLENCOE—BEAUTIFUL WOOD- ed lot—80x213—unobstructed view overlooking Lake Michigan and Park. Ideal spot for your new home, surrounded by fine residences. Price \$10,500, for quick sale.

McGUIRE & ORR, Inc.

Over 47 Years of Dependable Service
530 Davis St., Evanston Wil. 228
716 Vernon Ave., Glencoe Glen. 13
151LTN38-1tc

CHOICE 90 x 200 FOOT LOT IN HIGH- land Park, \$6,500. View of lake. Will consider trade for small home in good condition in Evanston. Call Miss Sidway. CITY NATIONAL AGENCY OF EVANSTON, INC.

800 Davis St. Greenleaf 1410 151LTN38-1tc

FOR CONTRACTOR OR HOME SEEK- er. 5 wooded lots, 75x200 each, for only \$1800 apiece. Near school and main Highland Park station. Write, B-206, Box. 60, Wilmette, Ill. 151LTN38-1tp

FOR SALE—CHOICE LOT ON MONT- rose, 5500 west. Big sacrifice, need cash. Address Box 442, Eagle River, Wisconsin. 151LTN38-4tp

TWO ADJOINING 1/2 ACRE LOTS IN Dundee Acres subdivision. Will sell together or separately. F. L. Bever, 1320 Westmoor Rd., Winnetka. 151LTN38-1tp

EAST HIGHLAND PARK
50 FT. VACANT LOT, FULLY IMPROVED and landscaped. \$1,200. HILL & STONE, HIGHLAND PARK, ILL. 151LTN38-1tc

50 FOOT LOT IN NORTHWEST EV- anston. Can't be duplicated. \$1,000. HILL & STONE WILMETTE 1644 151LTN38-1tc

156 FOR RENT—SUMMER COTTAGES

ELCHO, WIS. 80 ACRES OF MAGNIF- icent trees. House with large screened porch. 2 car garage. Swimming and fishing. Motor boat and canoe. \$500 for season. Call Wilmette 389. 156LTN37-4tp

SUNDAY LECTURES

Dudley Crafts Watson's Sunday lectures in Fullerton Hall, Chicago Art Institute, continue through January and February.

On Sunday, January 28, his subject will be "Michoacan, Mexico." These fascinating lectures are superbly illustrated with Kodachrome color slides. Members are admitted free; the public at a small fee.

171 HOUSEHOLD GOODS

MODERN DINING ROOM SET — DON- ald Deskey designed, English Sycamore with Chinese red trim — consists of table, 8 chairs, buffet, serving table. A chance to get a really distinguished set at a small fraction of its former price — see it at my residence — 722 S. Ridge Rd., Highland Park — Phone High. Pk. 4433 or Randolph 4449. 171LTN38-2tp

DINING ROOM SUITE — TABLE (EX- TRA LEAF), 6 CHAIRS, BUFFET. ALSO SMALL CHEST OF DRAWERS. FLOOR LAMP. REASONABLE. WINNETKA 2273. 171LTN38-1tp

THOR WASHER AND IRONER IN A-1 condition; late model. Sacrifice for cash. 1027 Davis St. Greenleaf 4646. 171LTN36-4tp

10 PIECE WALNUT HEPPLEWHITE DINING SET, DRAPERIES AND ODD PIECES OF FURNITURE. Call Winnetka 1458 171LTN38-1tp

9 CUBIC FOOT GENERAL ELECTRIC refrigerator. Perfect condition. One table top stove. Phone Wilmette 340. 171LTN38-1tp

DINING ROOM SET — TABLE, SIX chairs, buffet and china cabinet. Good condition. Very reasonable. Phone Wilmette 4030. 171LTN38-1tp

12 PERFECT SMALL SAUCE DISHES. Crystal Wedding pattern, American pressed glass. Suitable for ash trays. Winnetka 167. 171LTN38-1tp

FOR SALE — SAROUK ORIENTAL rug, 12x9 feet; also small size rug, drapes and mirror. All in perfect condition. Wilmette 2987. 171LTN38-1tp

ANTIQUE BURL WALNUT DESK, lady's, from William Barker Severn. Price \$30. Phone Kenilworth 5632. 171LTN38-1tc

DAY BED WITH COIL SPRINGS AND spool ends. Radio with attract. walnut cabinet. Both in good condition. Reasonable. Wilmette 3728. 171LTN38-1tp

ROPER WHITE ENAMEL GAS RANGE, six burners, console top. Like new. \$50. Wilmette 1209. 171LTN38-1tp

172 WTD. TO BUY—HSHLD. GOODS

BUY, SELL OR EXCHANGE HOUSE- hold Goods. We also buy bric-a-brac, glassware, china, sport clothes, shoes. FELL'S—930 Chicago Ave. Uni. 0103. 172LTN38-1tp

173 FOR SALE—MISCELLANEOUS

FOR IMMEDIATE SALE OF YOUR UN- necessary furniture, household effects and antiques. PHONE UNI. 0189. CROST FURNITURE STORE, established 1898 will give your call prompt attention for single items or complete home. 173LTN49-1tc

PRACTICALLY NEW REX AUTOMATIC Gas Hot Water heater—40 gals. capacity. Model G. \$60.00. Cost \$96.50 plus installation. Also window frames and glass at \$1.00 each. Phone Kenilworth 231. 173LTN38-1tp

SUN LAMP

ULTRA VIOLET RAY. PRACTICALLY new. Excellent condition. Winnetka 2107. 173LTN38-1tp

WILL SACRIFICE MY HOOVER VAC- uum cleaner, \$15. Also my \$275 piano accordion for only \$125. Winnetka 501 173LTN38-1tp

MOHAIR DAVENPORT; GIRL'S ICE skates, size 6; 22" jointed doll. All in good condition. Winnetka 3017 173LTN38-1tp

174 WTD. TO BUY—MISCELLANEOUS

Junk Dealer Phil Schuman

Will buy furniture, bath tubs, old iron. Washing machines. Any kind of junk. Pay best prices. Wilmette 744. 174LTN38-1tp

Junk Dealer Goldman

offers you a market for BOOKS, MAGAZINES, FURNITURE, PAPER, RAGS and pays highest prices. Call Wil. 478. 174LTN25-1tc

BOOKS
Will buy your books. Also private libraries. Will call. WILMETTE 3214 174LTN36-4tp

Do Women Change Their Minds More Than Men? Tests Indicate Contrary

It may be a woman's privilege to change her mind, but the privilege is rarely exercised, according to the findings of Karl Robinson, director of debate at Northwestern university.

Concluding a two-year study of the effects of group discussion on individual attitudes, in which more than 400 Northwestern university students were tested, Robinson said this week:

"One of the purposes of the study was to determine whether or not there was any relationship between sex and willingness to change opinions. To test this, discussion groups were made up in some cases of all women, in some of all men, and in some of both."

Explains Results

The results indicated that in the mixed groups men and women made about the same number of shifts in opinion, but in the all-male and all-female groups there was decided variation, Robinson said.

"We rated changes in opinion on a scale from 0 to 6," he explained, with 0 representing no change and 6 a maximum. In the all-feminine groups, women made 54 per cent of their shifts below 1/2, while the all-male groups made 81 per cent of their shifts above 1/2.

Cling to Opinions

"From these figures, it would seem that women tend to cling tenaciously to their attitudes and opinions in all-feminine groups. In one such session the discussion ended in a virtual hair-pulling match, and it was very difficult to get the women to work together again."

Being a mere man, Robinson could offer only a timid and tentative explanation of the difference.

"In the face of facts," he said, "very personal factors seemed to be of greater importance to the women than the solution of the problems being discussed."

Encourage Discussion

Robinson divided his 400 test-subjects into 34 groups. After preliminary tests to determine their attitudes on American neutrality and on capital punishment, the students were asked to participate in free-for-all discussions of these issues. After discussion, their attitudes were tested again.

Women may draw some comfort from the other results of the study. The factor which contributed most to change or modification of opinion, Robinson said, was more complete factual information. Persons who had a good grasp of the subject, who had high mental alertness scores, and who were most nearly normal on psychological tests, made the fewest shifts in opinion.

GUIDE-LECTURE TOURS

"The First Americans" is the subject of a guide-lecture tour for the general public to be presented Monday, January 29, at 2 p.m., at Field Museum of Natural History. On other days at the same hour subjects will be: Tuesday, "Animals of the Oriental Regions"; Wednesday, "Mineral Resources of the Western World"; Thursday, a general tour of anthropological, botanical, geological and zoological exhibits; and Friday, "Tropical Plants." These tours, conducted by staff lecturers, are open to all museum visitors. Parties assemble inside the north entrance.

Announce Exams for Civil Service Posts

The United States Civil Service commission has announced open competitive examinations for the positions listed below. Applications must be on file in the commission's office at Washington, D. C., not later than the closing dates specified in each case.

Telephone operator, \$1,260 a year, for appointment in Washington, D. C., only. Applicants must have had certain full-time paid experience as telephone operator. They must have reached their eighteenth, but must not have passed their fifty-third, birthday. Closing dates for receipt of applications is February 12.

Senior stenographer, \$1,620 a year, junior stenographer, \$1,440 a year, senior typist, \$1,440 a year, junior typist, \$1,260 a year. The examination is open to men only as there are adequate registers of female eligibles. Appointment from these examinations will be made in Washington, D. C., only. Applicants must have reached their eighteenth, but must not have passed their fifty-third, birthday. Closing date is February 12.

Associate aeronautical inspector, \$3,500 a year, assistant aeronautical inspector, \$3,200 a year, Civil Aeronautics Authority. Applicants for both positions must have reached their twenty-fourth birthday; for the associate grade they must not have passed their fortieth, and for the assistant grade they must not have passed their thirty-fifth, birthday. These age limits will not be waived in any case. Closing date is February 12.

Electrical mechanic (floor scrubbing and polishing machines), \$1,860 a year, Public Buildings Administration, Federal Works Agency, Washington, D. C. Experience in the assembly, or in the repair, maintenance and adjustment of electrically operated scrubbing and other floor treatment machines is required. Applicants must have reached their twentieth, but must not have passed their forty-eighth, birthday. Closing date is February 19.

X-Ray crystallographer, \$2,600 a year, Geological Survey. Certain specified college education, and scientific experience or postgraduate study in physics, chemistry, mineralogy, or crystallography are required. Applicants must not have passed their fifty-third birthday. Closing date is February 26.

Full information may be obtained from the secretary of the U. S. Civil Service Board of Examiners, at the local post office.

ATHLETICS POPULAR

Eighty-six per cent of the 2,400 men undergraduates at Northwestern university take part in the university's program of intra-mural sports, according to Ade Schumacher, intra-mural director. The program consists of such sports as touch-football, basketball, track, baseball, tennis, golf, horseshoes, bowling, wrestling, fencing, ping pong and swimming.

Howard Prochnow of 1431 Lake avenue will return the end of this week from Cleveland, where he had gone because of business.

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