

All sales, as a direct result of our organizing this show, are commissionable to the Guild. Our newer members may not be familiar with this policy. **If one of us sells a painting 30 days before or after a show, as a direct result of the show, we are obligated to pay 15% commission to the club. This can be done in one of 2 ways.** Ask the purchaser for a cheque payable to the NSAG for the full amount of the painting plus 7% PST and submit it to Victor, our Treasurer. He will then hold back the 15% commission, send you a cheque and record the sale. Or, if you have already accepted the payment, just submit 15% of it to the Guild along with 7% PST IF you collected it. If no PST was collected, don't worry about it this time.

Victor keeps a detail of every sale, so all information needs to get to him. The best way to handle a sale after the show is to complete a NSAG receipt when you get payment, and bring the yellow and pink copies to the next meeting. Turn these in at the membership table and Victor (Yellow) and Carole (Pink) can be sure the monies are recorded and the database is updated. We have receipt blanks at the Membership desk. It never hurts to have one on hand.

Artists can pick up their cheques from the sale at the Christmas Party. Kiff Holland, our guest for the evening, will be pleased to hear about our recent success. Please plan to come. **Thank you again to all who volunteered and participated in this exciting event.**

The following **STATISTICS** will give you a feeling of the scope and success of this first-time event:

Number of visitors recorded by our greeters	1219
Active Members who participated in the show	59%
Members who registered	93
Paintings registered	577
Withdrawn for various reasons	11
Paintings actually hung	566
61 members submitted	7 paintings
7 submitted	6
12 submitted	5
10 submitted	4
2 submitted	3
1 submitted	2
Easels constructed and used	60
Panels used	30
Number of paintings sold	140
Percentage of paintings sold	24.7%
Total sales including tax	\$41,622.85
Average painting price including tax	\$297.00
Highest priced painting sold	\$1,000.00
Lowest priced painting sold	\$55.00
Artists who sold 4 or more paintings	9
Artists who sold maximum of 7 paintings	1
Participating members who sold at least 1	70%
Percentage of transactions by credit card	80%
Number of transactions by credit card (mostly Visa)	97
Cheques received	17
Cash transactions	5
Transactions handled	119
Number of purchasers	99
Percentage of visitors buying paintings (Some buying 2, 3, 4, or 5)	8%
Raffle tickets sold	630
Revenue from ticket sales	\$1585.25

The bulk of sales happened before 1 pm. People arrived early to get the best selection.