# BUSINESS

## MICHAELS WINNERS



Annette Verschuren, president of Michaels Canada, recently presented prizes from the grand opening promotions of its stores in Oakville and Burlington. From left to right: Burlington store manager Jim Cotton; Elizabeth Emersic, winner of a San Francisco doll house for the Oakville store; Annette Verschuren; Susan Ramsay, winner of a trip to Walt Disney World; Rejeanne Sicard, winner of a San Francisco doll house for the Burlington store and Oakville store manager Rick Bedford.

# Ford posts \$114-m third quarter loss

Ford Motor Company of Canada has ecorded a \$114-million loss for the hird quarter compared to a \$34-million ess for the same period one year ago.

On a year-to-date basis, Ford has lost 86-million compared to a loss of \$213illion for the first nine months last

Company president James O'Connor id this week that sales in Canada, ustralia and New Zealand reached a cord \$11.8-billion or a 12 per cent crease over last year's sales for the st nine months.

In recording the quarterly loss, Ford a \$3.6-billion sales record, up \$308illion over 1992 while the 186,500 third quarter of 1992.

units sold were up three per cent over last year.

Canadian Operations were adversely affected by the weakening of the Canadian dollar which increased the cost of U.S. purchases and higher product development costs including some of the 13 new products the company plans to introduce in the next two years.

Ford's car assembly plant is closed until the new year to convert the facility for production of the new front-wheeldrive Windstar minivan.

Canadian operations lost \$135-million in the quarter on \$2.9-billion sales compared with a \$54-million loss in the

# mall business seminar on Wednesday

The Halton Small Business Advisory Group will present its third annual busines ninar on Wed. Nov. 3rd at Burlington City Hall.

The seminar is of interest to owners and/or would-be owners of Halton Small sinesses. The seminar, which will run from 7:00 p.m.-9:00 p.m. will highlight startand operational requirements and featuring experts in law, marketing, retailing, ance and general business.

Cost of the seminar is \$10 or \$15 for two people from the same business. Free reshments will be served. For reservations call 825-6282. The Burlington City Hall is the west side of Brant Street, two blocks north of Lakeshore Road.





#### T THE START, IT STEALS YOUR HEART - SENSATIONAL HOME, **EXCEPTIONAL LOT**

Only \$369,000. 2 fireplaces, sunken L/R, formal D/R, family-sized kit. with w/o to 500+ sq. ft. deck, pool & 154' D. Lot! There's MORE ... To

> THE NISBETS, Sales Reps. 905-329-5987!





### **OPEN HOUSE** SUNDAY 2-4

**439 SEABOURNE DRIVE** Beautifully kept, 3-bdrm., detached.

\$179,900. PENNY CRANMER, Sales Rep.

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THE OAKVILLE BEAVER Friday,

Oct.

CHRISTOPHER INVIDIATA

#### PEN HOUSES FOR YOUR NEXT MOVE, CALL TODAY



## 1105 BIRCHVIEW, OAKVILLE, ONTARIO

Recent renovation and addition by 'Gren Weis' make this a sprawling bungalow in a spacious and bright open concept. Kitchen has glazed Mexican tile floor, ceramic counter and back-splash, built-in appliances, pantry and is open to an extended eating area with vaulted ceilings and skylights. Finished lower level. 3+1 bedrooms. 3 E.Ps. Private, wooded lot sides onto

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## 230 CARDINAL DRIVE AT CARDINAL, EAST OAKVILLE

Mature lot with North/West exposure. New inground pool. New bleached oak kitchen with built-in appliances and Mexican tile floor. Large dining and formal living room, main floor den with built-in cabinetry. Lower level furnished with fireplace and wet bar.

PRICED TO SELL.

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#### 3052 SENECA DRIVE, OAKVILLE, BRONTE HARBOUR AREA SAT. 2-4 P.M.

Set 1 block from harbour and one block from lake. Amongst mature trees this unique opportunity is a legal non-conforming duplex, with 4 car parking. Upper level is move in condition with 2 bedrooms and lower has 1 bedroom in move-in condition. Ideal for empty nesters or executive couples. PRICED TO SELL

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#### 287 ROYAL ALBERT COURT, OAKVILLE, ONTARIO

Ceramic foyer, oak stairs. Approx. 2,700 sq. ft. 4 bedrooms. Kitchen open to family room. Walk-out to large deck overlooking the pool and mature ravine of 16 Mile Creek. Professionally landscaped. Professionally finished lower level with stone fireplace and cedar surrounded 6person hot tub.

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SON AND



#### 158 DUNN ST. 2-4 P.M.

Seeing is believing. Muskoka setting on 16-Mile Creek. Approximately 2,600 square feet townhome with elevator, luxury finished throughout, 2-car parking. walk to downtown, private boat dock.

HOSTED BY HELEN LIGHTBODY

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"FOR YOUR NEXT MOVE CALL TODAY"