Daffodil Days taking a new path in Ontario

by Julia Le

Oakville Beaver Staff

Competition is stiff when you have more than 320 cancer charities all vying for donor dollars, says Martin Kabat, CEO of the Canadian Cancer Society (CCS) Ontario Division.

Kabat spoke to staff and volunteers about the challenges the CCS faces while visiting the Halton Unit office in Oakville Thursday.

This year's change to the Daffodil Days campaign is part of CCS' attempt to stay "ahead of the curve" and better connect with Ontarians in a way that's meaningful and important to them, Kahat said

His visit was part of his tour of approximately 30 of the CCS' Ontario offices to offer an open discussion about the organization's direction and vision.

Kabat acknowledged each community has unique ideas and concerns that the CCS is taking to heart.

For example, he said there are concerns in Northern Ontario about fundraising dollars raised there being sent to Toronto.

He said the money funds the "best research" that is making a difference

in everyone's lives.

"Seventy-five years ago, when the society started funding research, one in four women survived breast cancer and today 88 per cent survive," he said

"No children survived leukemia and today 90 per cent of children will survive all childhood cancers. Those children are living in North Bay, in Red Lake and in every single community in Canada."

As Kabat spoke with approximately 20 staff and volunteers at the Pacific Road office in Oakville, he addressed a more local issue that had concerned some volunteers.

In April, which has traditionally been the CCS' Daffodil Days fundraiser, live daffodil sales have been handed over to Loblaw Companies Ltd.'s grocery stores this year while the CCS, Ontario Division volunteers sell daffodil pins.

The exclusive deal with the Loblaw Group will net the CCS' Ontario Division \$400,000 and better allocate resources for other campaigns while still offering fresh flowers to those who want them, he said.

"The problem was, we couldn't handle it," admitted Kabat, noting even though the sale of fresh daffodils



Cancer survivor Mutasim Khandakar, 8, of Toronto and Martin Kabat, CEO for the Canadian Cancer Society (CCS) Ontario Division, kick off the Canadian Cancer Society's Daffodil Month. This year, through a partnership with Loblaw Companies Limited, live daffodils will be sold on behalf of the CCS exclusively at Loblaw group stores in Ontario. CCS volunteers will sell daffodil pins. | photo courtesy Canadian Cancer Society Ontario Division

was successful in Halton, in other areas it was failing. "We could no longer get people to go out, pick up daffodils, drop them off, throw them out, take

care of them, go get new bunches and bring them back or stand on street corners and sell live flowers."

Kabat said the world is constantly

changing and the demand for the flowers was on the decline, as was the revenue.

Kabat also acknowledged the Loblaw reach of stores is likely to grow in Oakville and Halton given Loblaw Companies Ltd.'s recent acquisition of the Shoppers Drug Mart chain.

Meanwhile, the sale of daffodil pins could increase public awareness as pins are available at LCBOs, grocery stores and numerous local shops.

Just as the pink ribbon and poppy are symbolic, he said, the daffodil pins are catching on. CCS is also out boosting its social media presence.

He said the Internet has had significant impact.

Long-time CCS volunteer Joan Gibb said she's optimistic about the CCS' direction and supports the daffodil continuing as the CCS symbol of hope.

Betty Rogers, who has been volunteering in Halton for about seven years, said while she'll miss selling the fresh flowers, she supports the CCS move to raise awareness and funds for cancer research.

Though skeptical of the daffodil pins' success at first, Rogers said she's seeing more people making donations





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