

Sales Opportunities

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General Help

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POSITION VACANCY

Multi Media Sales Specialist

As a key member of the Hamilton Community News team, a division of Metroland Media Group Ltd. you will be an ambassador of our on-line portfolio of products as well as manage our real estate publication. You will harness your talents to successfully develop new client relationships and maximize sales revenue by selling integrated campaigns and custom solutions.

Position Accountabilities:

- Strategically target, qualify, contact and close new business prospects
- Uncover current customer & and new prospect marketing needs
- Develop and present custom advertising solutions
- Be results oriented, achieve and exceed targets
- Assist clients with the creative development and execution
- Concurrently manage both sales and administrative procedures
- As a part of this role you will be required to handle credit card information. Metroland Media is a PCI compliant company and requires people in this role to take PCI training to handle cards in a safe and compliant manner.

Competencies/Skills and Experience:

- Be a specialist in print and online advertising.
- Exemplary consultative selling skills with proven ability to drive sales results
- Excellent written and verbal, phone, face to face and networking communication skills
- Creative and independent problem solver to successfully execute and complete the strategic process
- Strategic thinker with an entrepreneurial mindset, full of ideas and enthusiasm
- Superior customer service skills
- Ability to work in a fast-paced, deadline-oriented environment
- Solid organizational skills and time-management skills with the ability to multi-task
- Must have a car and a valid drivers license

Remuneration includes:

- Development and opportunities for advancement
- Base salary
- Car allowance
- Commissions
- Bonus incentive plan

Join a winning team with unprecedented success! If a career in a highly-energized, competitive atmosphere is an ideal environment for you please email your cover letter and resume by November 29, 2013.

Attention: Holly Aitchison, Advertising Sales Manager: haitchison@hamiltonnews.com
Hamilton Community News, 333 Arvin Avenue, Stoney Creek, ON, L8E 2M6

We appreciate the interest of all applicants however only those selected for an interview will be contacted.



Hamilton Community News

ANCASTER NEWS DUNDAS STAR NEWS MOUNTAIN NEWS STONEY CREEK NEWS

metrolandmedia
Connected to your community™

Oakville Beaver

A division of Metroland Media Group Ltd., has an immediate opening for

INTERMEDIATE LEVEL
ADVERTISING SALES REPRESENTATIVE

The qualified candidate will be a motivated, independent, self-starter driven by achievement. You will possess excellent written and verbal communication skills and be familiar with Microsoft computer applications. Media sales experience an asset.

In this role, you will be customer focused and will build strong relationships with new and existing clients by ensuring that their advertising needs are met. You will have the ability to offer clients creative advertising solutions by presenting a variety of product offers. You will be goal-oriented and capable of meeting regular monthly budgets and special section targets.

If you would like to work for a leader in the media industry this opportunity may be the right one for you. A reliable vehicle is required.

If interested please forward your resume by Dec 15th to
dbaird@oakvillebeaver.com

Please reference Oakville Beaver in the subject line.

We appreciate the interest of all applicants however only those selected for an interview will be contacted. No phone calls or agencies please.

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PRODUCTION ASSEMBLERS

Hayward Pool Products Canada, Inc. a leading manufacturer of swimming pool equipment has several seasonal positions available in our manufacturing department.
Wages - \$10.50/hr.

Please fax or email resume to Al Clarke

Fax: 905-829-8067

E-mail: aclarke@haywardnet.com

Apply in person: 8:30am-4pm, 2880 Plymouth Drive, Oak.(Winston Churchill/QEW)

Dry Cleaning
Presser

required for Royal Oak Custom Cleaners in Oakville. 20 hours per week. \$13-14 per hour depending on experience and production rate. Experience is an asset but not necessary. We will train. Send resume to: royaloakcleaners@gmail.com

JOB FAIR

16 retail, office, and warehouse workers required for Snuggle Bugz Burlington and Milton locations. Apply in person at our Job Fair on Mon. Nov. 25, 4-8pm, 3375 North Service Road, Unit B11 Burlington.
Full description: <http://sn.im/snugglebugz>.



Metroland Media Group is a dynamic media company delivering vital business and community information to millions of readers across Ontario.

We are currently seeking candidates to join our Burlington Distribution Centre in the role of:

Part-time
INSERTER
(Assembly Line)

The hours of work will be
Midnight Shift
Saturday to Thursday 12pm -8am

In this role, the successful candidates will feed flyers into a minimum of two pockets on the automated inserting machine and count newspapers into specified amounts to be strapped, bundled, and stacked onto skids.

The qualified candidates will be detail oriented and capable of working within a fast-paced environment.

This role will require you to lift 30 lbs continuously, stand for extended periods of time, and bend frequently.

If you would like to work for a leader in the media industry, this opportunity may be the right one for you.

Candidates can direct their resumes to
Lbounvanrady@metroland.com

We are committed to diversity as an equal opportunity employer.



Metroland Media Group is a dynamic media company delivering vital business and community information to millions of readers across Ontario.

We are currently seeking candidates to join our Burlington Distribution Centre in the role of:

Part-time
INSERTER
(Assembly Line)

The hours of work will be Friday from 8am to 8pm and Saturday 8am to 2pm
(with the flexibility to work up until 8pm)

In this role, the successful candidates will feed flyers into a minimum of two pockets on the automated inserting machine and count newspapers into specified amounts to be strapped, bundled, and stacked onto skids.

The qualified candidates will be detail oriented and capable of working within a fast-paced environment.

This role will require you to lift 30 lbs continuously, stand for extended periods of time, and bend frequently.

If you would like to work for a leader in the media industry, this opportunity may be the right one for you.

Candidates can direct their resumes to
rashford@burlingtonpost.com

We are committed to diversity as an equal opportunity employer.

Fernbrook Springs Bottled Water Co.

requires a
QUALITY INSPECTOR

to work in their Halton Hills facility. The ideal candidates will have previous quality experience in a fast paced manufacturing environment and be available to work rotating shifts of various durations. Past experience with HACCP Programs and Quality testing methodologies would be a definite asset to the successful candidate.

Fernbrook is a rapidly growing, equal opportunity employer which offers a competitive compensation package to all employees.

Please forward your resume to
H2hrm@gmail.com

Only those individuals for interviews will be contacted. Thank-you for your interest.

THE
HAMILTON SPECTATOR
thespec.com

The Circulation department at The Hamilton Spectator, a division of Metroland Media Group Ltd., currently has an opening for **Temporary Part time Customer Service Representatives**. This position will consist of approximately 15-25 hours per week.

The schedule will be comprised of various 5 hour shifts from Monday to Friday (6:00am to 7:00pm) and Saturdays (8:00am to 12:30pm, and may change subject to department needs.

Position Responsibilities:

Your primary duties will include answering inbound calls, placing outbound calls, handling customer requests and concerns, and data entry.

To be successful you must:

- Possess excellent customer service experience and enjoy working in a customer service environment.
- Demonstrate superior telephone skills, verbal communication and diplomacy with (external and internal) customers.
- Show exceptional computer and keyboarding skills with a focus on accuracy and attention to detail.
- Be proficient in MS Word, Excel and Outlook.
- Have a positive attitude, be self motivated
- Be results driven
- Work independently as well work as a team player with a keen interest in attaining department goals/objectives.

As part of the Customer Service Representative role, you will be required to handle credit card information. Metroland Media is a PCI compliant company and requires people in this role to take PCI training to handle cards in a safe and compliant manner.

All interested candidates should forward their resume no later than November 30th, 2013 to:

The Hamilton Spectator
44 Frid Street
Hamilton, Ontario
L8N 3G3

Fax: (905) 526-9211

Email: specjobs@thespec.com

We thank you for your interest however only those candidates receiving an interview will be contacted

Following Personnel are urgently required to work F/T with
CLASSIC TILE CONTRACTOR LTD.,
B2-1175 Appleby Line,
Burlington, Ontario L7L 5H9

1. Tile setter \$29.00 per hour
2. Stone setter \$34.50 per hour

Would be required to perform all normal work of their profession. Must have completed some high school education & have minimum 1-2 years experience. Would be required to work in Burlington & Toronto area.

Forward resume by email:
karen@classictile1.com

Oakville
Educational
Publisher

Seeks editorial assistant.

Immediate start.
Send resume to:

karina.lopes@rubiconpublishing.com

Classifieds
Get Results
905.632.4444

services

Domestic Help
Available

A METICULOUS Cleaning. A career (15 + years) of experience with fastidious clientele. Custom service, weekly/ biweekly. For fine detailing call Louha 905-634-4871.

IT'S good to know somebody you can TRUST. Experienced cleaning lady with great references available to clean your house or apartment. Call Elizabeth 647-801-1751.

EXPERIENCED CLEANING person available to clean your home/ office/ apartment. Satisfaction guaranteed. Great References and prices. Insured/ bonded. Same cleaner each visit. 905-220-3792.

!!WOW!!

ALINA'S CLEANING Services, 21 years experience. European team will take care of your home and leave it sparkling. Fully insured, trained ladies. Burlington and Oakville. Call Alina 905-630-7148. www.alinascleaningservices.vpweb.ca

CLEANING LADY from Europe is looking for new clients in Burlington/ Oakville/ Waterdown area. Open spots on Fridays. 13yrs experience in local area. Great references, excellent service. Inside window cleaning included during Spring. Call Erika for estimate. 905-320-3582.

EXPERIENCED CLEANING lady available. Professional, Reasonable and honest. Good rates. Please call Anna 289-837-1855.

EXPERIENCED EUROPEAN house cleaner seeking work in Mississauga, Oakville, Milton. Organic products used. Hanna 416-822-2353.

I WILL make your house sparkling clean. Experienced. Reasonable. Honest References. Burlington/ Oakville area. Gift certificates available. Call Dorothy 647-868-1517.

ABSOLUTE PERFECTION House Cleaning. Honest, fine detail oriented, reliable. 18 years experience. Fridays available also. References. Call 905-630-8875.